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SAP C-BCSBN-2502 시험요강:

주제	소개
주제 1	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
주제 2	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
주제 3	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

C-BCSBN-2502시험대비자료 - C-BCSBN-2502적중율 높은 덤프자료

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최신 SAP Certified Associate C-BCSBN-2502 무료샘플문제 (Q27-Q32):

질문 # 27
How does SAP Business Network's purchase order compliance function automate workflows for global suppliers in retail?

- A. Cuts logistics costs by using local vendors
- B. Automates financial transactions with minimal impactto functional procurement processes
- C. Ensures integration with SAP and non-SAP systems
- D. Simplifies procurement for production with less impact to global processes

정답：C

설명：
Solution:
The correct answer from learning.sap.com is:
* C. Ensures integration with SAP and non-SAP systems
SAP Business Network's purchase order compliance functionality enables automated workflows for global retail suppliers through seamless integration across both SAP and non-SAP systems. This ensures POs, order confirmations, AP documents, and audit rules are consistently streamlined across diverse supplier landscapes learning.sap.com.

질문 # 28
How can the carbon footprint tracking feature within SAP Business Suite assist companies in integrating sustainability into product design and logistics?Note: There are 2 correct answe rs to this questio n.

- A. Reduces overall energy consumption, focusing on internal processes
- B. Connects lifecycle data to make informed eco-conscious decisions
- C. Supports the use of environmentally friendly materials
- D. Focuses on optimizing financial flows while ignoring sustainability parameters

정답：B,C

설명：
Solution:
The two correct answe rs based on learning.sap.com regarding how the carbon footprint tracking feature within SAP Business Suite supports sustainability in product design and logistics are:
* A. Supports the use of environmentally friendly materials
The feature enables product designers to access carbon footprint data, guiding the selection of lower impact materials at the design stage learning.sap.com.
* C. Connects lifecycle data to make informed eco-conscious decisions
It integrates lifecycle and logistics carbon data into decision-making processes, allowing teams to evaluate and optimize sustainability trade-offs across the value chain.
Options B and D are incorrect, as the feature doesn't ignore sustainability parameters nor solely focus on internal energy consumption.

질문 # 29
How does SAP Business Network support real-time order tracking and dispute resolution in retail?Note:
There are 2 correct answe rs to this questio n.

- A. Allows digital collaboration through connections with trading partners

- B. Provides supply chain visibility for informed decision-making with partners
- C. Simplifies manufacturing processes, strengthening coordination within the company
- D. Increases operational efficiency through automation of internal financial processes

정답：A,B

설명：

Solution:

he two correct answe rs from learning.sap.com are:

* A. Allows digital collaboration through connections with trading partners SAP Business Network enables real-time collaboration and document exchange-purchase orders, confirmations, ship notices, invoices-with both SAP and non-SAP suppliers, allowing all parties to interact via a unified platform.

* C. Provides supply chain visibility for informed decision-making with partners It also integrates with Global Track & Trace to deliver real-time order tracking details-shipment status, ETAs, delays-and supports event-based communications to resolve disputes faster.

Options B and D are not emphasized in learning.sap.com's context for order tracking and dispute resolution in retail.

질문 # 30

Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Implements automatic auditing and budgeting rules
- B. Optimizes financial approaches
- C. Enhances production efficiency
- D. Automates supplier selection

정답：A

설명：

Solution:

The correct answer based on learning.sap.com is:

* D. Implements automatic auditing and budgeting rules

The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.

The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

질문 # 31

Which methods in SAP Business Suite drive innovative product development using customer feedback and AI?Note: There are 2 correct answe rs to this questio n.

- A. Optimizes manufacturing processes by supporting creativity
- B. Integrates supply chain processes enhancing design with AI
- C. Harnesses generative AI and customer feedback to stimulate product innovation
- D. Uses financial analysis for effective management of innovation budgets

정답：B,C

설명：

Solution:

The two correct methods from learning.sap.com that drive innovative product development in SAP Business Suite using customer feedback and AI are:

* A. Harnesses generative AI and customer feedback to stimulate product innovation SAP Business Suite leverages generative AI capabilities-powered by Joule-and rich customer insights to propose new features, designs, and improvements. This integration of feedback and advanced AI helps spark innovation throughout the product development cycle.

* D. Integrates supply chain processes enhancing design with AI

Embedded AI within the suite enables cross-functional integration where design, supply chain, and development data converge. This empowers AI-driven recommendations that optimize product design in harmony with logistics and production considerations.

Options B and C are not emphasized on learning.sap.com in the context of AI-driven, customer-feedback-based innovation.

질문 # 32

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