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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q42-Q47):

NEW QUESTION # 42

When a new Payment Summary is created, an email should be sent to the owner of the associated account and an approval after review should be required. What three steps should the administrator do to implement this functionality?

- **A. Create an email alert action**
- B. Create a trigger flow when the payment summary is created with an email flow node
- **C. Create an approval process on the Payment Summary object**
- D. Create a flow to send an email to the owner of the associated account when a payment summary is created
- **E. Create an email template**

Answer: A,C,E

Explanation:

Three steps that the administrator should do to implement this functionality are:

Create an email template. An email template is a reusable message that contains merge fields that are populated with data from records when the email is sent. The administrator can create an email template for the Payment Summary object that includes information such as the payment amount, date, status, etc.

Create an email alert action. An email alert action is a type of action that sends an email to one or more recipients when a flow executes. The administrator can create an email alert action that uses the email template created in the previous step and sends it to the owner of the associated account when a new Payment Summary is created.

Create an approval process on the Payment Summary object. An approval process is a way to automate the approval of records based on certain criteria and actions. The administrator can create an approval process on the Payment Summary object that requires an approval after review from a designated approver.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.email_templates_create.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_action_email.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.approvals_creating_approval_processes.htm&type=5

NEW QUESTION # 43

An admin is working with Order Management licensed as standalone (B2C Commerce is not in the scenario).

The admin submits a JSON payload using Workbench and Workbench indicates the operation was successful. The second time the same payload is submitted the operation fails. What are two likely causes?

- **A. The Order Reference Number must be updated**
- B. The stock levels in the org are depleted from the first order
- C. Stock Keeping Unit values must be updated
- **D. The payment data must be updated**

Answer: A,D

Explanation:

Two likely causes that could make the second submission of the same JSON payload fail are:

The payment data must be updated. The payment data in the JSON payload contains information such as the payment method, amount, and authorization code. If the same payment data is used for the second order, it may cause a duplicate payment error or an invalid authorization error.

The Order Reference Number must be updated. The Order Reference Number is a unique identifier for each order that is generated by the external system and sent in the JSON payload. If the same Order Reference Number is used for the second order, it may cause a duplicate order error or an invalid order error.

Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_order_api.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_payment_api.htm&type=5

NEW QUESTION # 44

A customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management. Later, the customer returns one of the products. Which objects will be created in Order Management?

- A. A Return Order object and Change Order object
- B. A Cancel Order object and Return Order object
- C. The Order Summary object and Change Order object
- D. A Change Order object and Cancel Order Object

Answer: A

Explanation:

The objects that will be created in Order Management when a customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management, and then returns one of the products are:

A Return Order object. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc.

A Change Order object. A Change Order is a record that represents a change request for an order or part of an order. A Change Order has a lookup relationship to the Order Summary object, and it contains information such as the change type, status, date, etc.

Verified References: https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.order_management_change_order.htm&type=5

NEW QUESTION # 45

Which two order management objects have their `isHidden` set to hidden by default?

(choose 2)

- A. Locations
- B. Accounts
- C. Order Delivery Method
- D. Sales Location
- E. Fulfillment orders

Answer: C,D

NEW QUESTION # 46

A developer needs to create a scheduled job in an external system to move Order data into a Salesforce org every 24 hours. In which two ways can this off-platform job be established without additional third-party tools?

- A. Set up an SFTP server as a waystation. drop the files there using the off-platform job and schedule a job in-platform to process the file
- B. Create a job in the org (on-platform) to drop a file of existing data. Use the off-platform machine to generate a file and identify the details between the two. Push the changes to the org's "Import" directory
- C. Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs
- D. Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data

Answer: C,D

Explanation:

Explanation

Two ways that this off-platform job can be established without additional third-party tools are:

Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data. The CLI is a tool that allows developers to interact with Salesforce from the command line. The developer can use the CLI to create scripts that use commands such as `force:data:bulk:upsert` or `force:data:tree:import` to import data from CSV or JSON files into Salesforce.

Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs. The

APIs are interfaces that allow developers to access data and functionality in Salesforce from external systems. The developer can use the APIs, such as REST API or Bulk API, to create a script that authenticates with Salesforce using OAuth 2.0 or JWT, and then performs operations such as insert, update, or delete on Order data.

Verified References:

https://developer.salesforce.com/docs/atlas.en-us.sfdx_cli_reference.meta/sfdx_cli_reference/cli_reference_force

https://developer.salesforce.com/docs/atlas.en-us.api_rest.meta/api_rest/intro_what_is_rest_api.htm

https://developer.salesforce.com/docs/atlas.en-us.api_async.meta/api_async/async_api_intro.htm

NEW QUESTION # 47

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