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SAP C_BCBTM_2509 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 2	• Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
Topic 3	• Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 4	• Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q13-Q18):

NEW QUESTION # 13
What is the primary function of SAP Signavio Process Intelligence?

- A. A cloud-based process modeling tool for documenting workflows.
- B. A collaboration platform for managing business decisions.
- C. A process mining solution that provides process analytics and insights.
- D. An ERP system for managing financial transactions.

Answer: C

Explanation:
SAP Signavio Process Intelligence is the process mining and analytics component of the SAP Signavio Business Transformation Suite. It allows organizations to analyze real process data to identify inefficiencies and improvement opportunities.
"SAP Signavio Process Intelligence is a process mining solution that enables customers to analyze and visualize process flows, uncovering performance issues and improvement opportunities." Reference:
It connects to operational systems, extracts event logs, and reconstructs end-to-end business processes to deliver data-driven process insights.
"The solution provides process analytics and actionable insights by comparing actual process execution data against designed models." Incorrect Options:
A: Refers to SAP Signavio Process Manager, not Process Intelligence.
B: SAP Signavio is not an ERP; it integrates with SAP ERP systems for analysis.
C: Collaboration capabilities are provided via SAP Signavio Collaboration Hub, not Process Intelligence.
Therefore, the verified and correct answer based on SAP's official documentation is:
D: A process mining solution that provides process analytics and insights.

NEW QUESTION # 14
What is the primary purpose of WalkMe's Digital Adoption Platform (DAP)?

- A. To reduce digital friction and guide users through complex software
- B. To automate recruitment processes
- C. To manage payroll systems efficiently
- D. To implement advanced hardware solutions

Answer: A

Explanation:
The WalkMe Digital Adoption Platform (DAP) is designed to improve the user experience by reducing friction when interacting with digital systems. It provides on-screen guidance, automation, and analytics that help users complete tasks accurately and efficiently.
"The primary purpose of WalkMe's Digital Adoption Platform is to reduce digital friction and guide users through complex software environments using AI-powered, context-aware assistance." Reference:
The platform enhances employee productivity, adoption success, and process efficiency across SAP and third-party applications by

simplifying navigation and ensuring process compliance.
"WalkMe DAP provides contextual guidance directly within applications, enabling users to execute digital workflows with minimal errors or training." Incorrect Options:
A: WalkMe is software-based, not a hardware solution.
B: Recruitment automation is part of SAP SuccessFactors, not WalkMe.
D: Payroll management is unrelated to WalkMe's purpose.
Verified Correct answer: C: To reduce digital friction and guide users through complex software.

NEW QUESTION # 15
What makes SAP Signavio and SAP LeanIX a powerful combination?
(Note: There are 2 correct answers to this question.)

- A. We can reduce the time for financial reporting by 70% on average.
- B. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.
- C. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- D. Both solutions focus on transforming businesses from a current state to a future state.

Answer: B,D

NEW QUESTION # 16
What roles do SAP Business Transformation Management solutions play in transformation scenarios?
(Note: There are 2 correct answers to this question.)

- A. They support change management.
- B. They provide a data-driven approach for Enterprise Observability.
- C. They analyze as-is processes and IT landscapes only.
- D. They are limited to the operate phase of transformations.

Answer: A,B

Explanation:
SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe.
"SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management."
Reference:
Supporting Change Management (Answer B):
A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.
"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):
BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration. This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.
"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:
A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.
D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.
Therefore, the verified and correct answers according to SAP BTM documentation are:
B: They support change management.
C: They provide a data-driven approach for Enterprise Observability.

NEW QUESTION # 17
What unique technology powers WalkMe's AI-first Digital Adoption Platform (DAP), enabling it to understand application context

and drive adoption success?

- A. SAP Ecosystem Integration
- B. Library of Pre-Made Content
- C. DeepUI Technology
- D. FedRAMP Certified Platform

Answer: C

Explanation:
DeepUI Technology is the core AI capability within WalkMe's Digital Adoption Platform (DAP). It enables the platform to understand, interpret, and interact with user interfaces dynamically without requiring code-level integration.
"WalkMe's DeepUI™ technology leverages AI to recognize and interact with any user interface element, allowing context-aware guidance and automation across applications." Reference:
Within SAP's BTM context, DeepUI allows WalkMe to seamlessly overlay SAP applications, providing real-time assistance and ensuring users complete digital processes correctly - a core aspect of digital adoption enablement.
"DeepUI powers WalkMe's AI-first approach, enabling contextual understanding of SAP Fiori, S/4HANA, and other applications for consistent adoption experiences." Option B (SAP Ecosystem Integration) describes compatibility, not the underlying AI engine.
Option C (Library of Pre-Made Content) is a feature, not a technology.
Option D (FedRAMP Certified Platform) refers to compliance for U.S. federal systems, not functionality.
Therefore, the verified and accurate answer based on SAP BTM and WalkMe documentation is A: DeepUI Technology.

NEW QUESTION # 18
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