

# Salesforce Consumer-Goods-Cloud-Accredited-Professional Exam Questions - Failure Will Result In A Refund



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Salesforce Consumer Goods Cloud Accredited Professional exam is designed for professionals working in the consumer goods industry who want to showcase their expertise in implementing and managing Salesforce's Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification is ideal for individuals who are responsible for managing sales operations, improving customer engagement, and enhancing overall efficiency in the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed for professionals who are seeking to enhance their skills and knowledge in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is designed specifically for individuals who work within the consumer goods industry and who are looking to improve their understanding of Salesforce's Consumer Goods Cloud platform.

>> **Training Consumer-Goods-Cloud-Accredited-Professional Materials** <<

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To become a Salesforce Consumer Goods Cloud Accredited Professional, candidates must pass a proctored exam. Consumer-Goods-Cloud-Accredited-Professional Exam consists of 60 multiple-choice questions, and candidates have 90 minutes to complete it. To pass the exam, candidates must score at least 68%, and the exam fee is \$200.

## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q82-Q87):

### NEW QUESTION # 82

How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a map layer using accounts as a base object and color code the markers by status
- B. By creating a map layer using retail store as the base object and represent the markers by shape
- C. By creating a Map Layer using retail store search filters by status and color code the markers by status
- D. By creating a map layer using visits as the base object and color code the markers by status

**Answer: D**

### NEW QUESTION # 83

Which statement is correct about Consumer Goods- Einstein Visit Recommendations?

- A. Visit Recommendations rules consider the store operating hours
- B. Visit Recommendations automatically take into consideration already created visits for the store
- C. Visit Recommendations can be created using the Next Best Action Strategy
- D. Visit Recommendations are automatically generated by recent case activities

**Answer: B**

Explanation:

Visit Recommendations are suggestions for field reps to visit certain stores based on predefined rules and criteria. One of the correct statements about Visit Recommendations is that they automatically take into consideration already created visits for the store, meaning that they do not recommend visiting a store that already has a scheduled or completed visit within a certain time frame.

Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 36.

### NEW QUESTION # 84

Where are the results (actual values) of Custom Task KPIs stored?

- A. In the Visit Record
- B. In the Retail Visit KPI record
- C. In the custom object.
- D. In the Retail Store KPI record

**Answer: D**

Explanation:

The results or actual values of Custom Task KPIs are stored in the Retail Store KPI record, centralizing data related to performance indicators.

### NEW QUESTION # 85

Northern Trail Outfitters (NTO) has their Field Reps perform regular activities, including promotion and inventory activities, as well as check the function of their computer display units that are placed in stores, to help customers ensure the backpacks fit properly. What should be done to support NTO Field Reps to ensure they are able to capture these KPIs?

- A. Create an Asset record named 'Backpack Fit' for the Computer Display Units and link it to the Assessment Task via a lookup field.
- B. Create an Assessment Task Record type called 'Backpack Fit' for the Computer Display Units to capture the KPIs.
- C. Add 'Backpack Fit' for the Computer Display Units checkbox to the In-Store Survey Assessment Task.
- D. Create an asset called 'Computer Display Unit' and capture KPI called 'Backpack fit properly' using an assessment task.

**Answer: C**

Explanation:

[https://help.salesforce.com/s/articleView?id=sf.retail\\_concept\\_user\\_survey.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.retail_concept_user_survey.htm&type=5)  
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### NEW QUESTION # 86

Universal Containers (UC) is a Communications Service Provider using Communications Cloud. As part of Internet order fulfillment, UC warehouse agents will use Salesforce to enter a router's barcode and enter the shipping tracking number for the router. How should a Communications Cloud Consultant solve this requirement?

- A. Configure a Push Event Orchestration Item that will receive the router's barcode number and shipping tracking number
- **B. Configure a Manual Task Orchestration Item that will launch an OmniScript to enter the router's barcode number and shipping tracking number**
- C. Configure a Manual Task Orchestration Item that will launch a Flow to enter the router's barcode number and shipping tracking number
- D. Configure an Autotask Orchestration Item that will automatically launch an OmniScript to enter the router's barcode number and shipping tracking number

**Answer: B**

Explanation:

Warehouse agents manually entering router barcode and shipment tracking numbers requires a human task in Order Management. Salesforce best practice:

Use a Manual Task Orchestration Item when human input is required.

Launch an OmniScript to capture structured data, validate inputs, and update Fulfillment data.

Why the others are incorrect:

A (Flow) - Flows are not the recommended UI for OM tasks; OmniScripts provide better control, validations, dynamic forms, and DC/CPQ consistency.

B (Push Event) - Push tasks send tasks to external queues/systems, not internal warehouse agents.

C (Autotask) - Auto Tasks run without human interaction, so cannot capture barcodes manually.

### NEW QUESTION # 87

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