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## **Oracle CX Sales 2024 Implementation Professional Sample Questions (Q261-Q266):**

**NEW QUESTION # 261**

Which component of Oracle Profitability and Cost Management Cloud Service allows users to create and maintain cost assignment and allocation rules?

- A. User interface
- **B. Calculation engine**
- C. Dashboard
- D. Data model

**Answer: B**

Explanation:

Option 1: Incorrect. The data model in Oracle Profitability and Cost Management Cloud Service is used to define the structure and relationships of data. It does not allow users to create and maintain cost assignment and allocation rules. Option 2: Correct. The calculation engine in Oracle Profitability and Cost Management Cloud Service allows users to create and maintain cost assignment and allocation rules. It provides the capability to define complex calculations and rules for allocating costs to different dimensions and hierarchies. Option 3: Incorrect. The user interface in Oracle Profitability and Cost Management Cloud Service provides a graphical user interface for users to interact with and view data. It does not allow users to create and maintain cost assignment and allocation rules. Option 4: Incorrect. The dashboard in Oracle Profitability and Cost Management Cloud Service provides a visual representation of data and key performance indicators. It does not allow users to create and maintain cost assignment and allocation rules.

#### **NEW QUESTION # 262**

Which report type should you use to create a report that displays both actual values and budget values?

- A. Balance sheet report
- B. Profitability report
- **C. Variance report**
- D. Income statement report

**Answer: C**

Explanation:

Option 1: Incorrect: The balance sheet report typically displays financial information at a specific point in time, not actual and budget values. Option 2: Incorrect: The income statement report typically displays revenue, expenses, and profits over a period of time, not actual and budget values. Option 3: Incorrect: The profitability report typically analyzes the profitability of different products, customers, or regions, not actual and budget values. Option 4: Correct: The variance report compares actual values to budgeted values, making it the ideal report type to display both actual and budget values.

#### **NEW QUESTION # 263**

Which feature of Oracle Profitability and Cost Management Cloud Service allows users to create and manage budgets?

- A. Data Integration
- B. Smart View
- **C. Planning and Forecasting**
- D. Data Flows

**Answer: C**

Explanation:

Option 1: Incorrect. Data Integration is a feature of Oracle Profitability and Cost Management Cloud Service that allows users to integrate data from various sources into the application. Option 2: Incorrect. Data Flows is a feature of Oracle Profitability and Cost Management Cloud Service that allows users to define and automate data flows between different applications and systems. Option 3: Correct. Planning and Forecasting is a feature of Oracle Profitability and Cost Management Cloud Service that allows users to create and manage budgets, perform what-if analysis, and forecast future performance. Option 4: Incorrect. Smart View is a feature of Oracle Profitability and Cost Management Cloud Service that allows users to interact with the application using Microsoft Office tools.

#### **NEW QUESTION # 264**

What is the purpose of running an allocation in Oracle Profitability and Cost Management Cloud Service?

- A. To distribute costs and revenues among different business units or accounts.
- B. To calculate the cost of goods sold (COGS).
- C. To create dashboards and reports.
- D. To import data from external sources.

**Answer: A**

Explanation:

Option 1: Incorrect: Running an allocation is not used for importing data from external sources. An import process is used for this purpose. Option 2: Incorrect: COGS is a financial accounting concept that typically does not require allocation. Cost allocation is used to distribute indirect and joint costs, not COGS. Option 3: Correct: One of the primary purposes of an allocation is to distribute costs and revenues among different business units or accounts. This helps organizations to determine the profitability of different products, services, and business units. Option 4: Incorrect: Running an allocation is not used to create dashboards and reports. Those functionalities are usually part of the reporting and analytics components of the solution.

#### **NEW QUESTION # 265**

What is the maximum number of dimensions that can be created in Oracle Profitability and Cost Management Cloud Service 2023?

- A. 30 dimensions
- B. 40 dimensions
- C. 10 dimensions
- D. 20 dimensions

**Answer: D**

Explanation:

Option 1: Incorrect. The maximum number of dimensions that can be created in Oracle Profitability and Cost Management Cloud Service 2023 is not 10 dimensions. Option 2: Correct. The maximum number of dimensions that can be created in Oracle Profitability and Cost Management Cloud Service 2023 is 20 dimensions. This allows for a high level of flexibility in defining the structure of your data model. Option 3: Incorrect. The maximum number of dimensions that can be created in Oracle Profitability and Cost Management Cloud Service 2023 is not 30 dimensions. Option 4: Incorrect. The maximum number of dimensions that can be created in Oracle Profitability and Cost Management Cloud Service 2023 is not 40 dimensions.

#### **NEW QUESTION # 266**

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