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SAP Certified Associate - SAP Business One Sample Questions (Q24-Q29):

NEW QUESTION # 24
One of your largest customers is assigned to the Retail Price List. You have just negotiated quantity discounts for this customer for certain items based on the Distributor Price List prices. These additional discounts should apply too this only this customer. Which is the best option for pricing to support this scenario?

- A. Reassign the customer to the Distributor Price List.
- B. Create a discount group for this customer alone.
- C. Add entries to the Period and Volume Discounts for the Distributor Price List.
- D. Set up Special Prices for Business Partners for this customer.

Answer: A

NEW QUESTION # 25
One of the items you manage in your warehouse fell and broke so you throw it away.
What document should you add to record the removal of the item from the inventory?

- A. Goods Return
- B. Goods Issue
- C. Inventory Transfer

- D. Retirement

Answer: B

NEW QUESTION # 26

A company uses the advanced G/L account determination solution. The company defined five rules for special business scenarios for selling items to different countries.

Which accounts does the system use for all other business scenarios to assign accounts to journal entries?

- A. The accounts defined in the warehouse
- B. The accounts defined in the G/L determination window
- C. The accounts defined in the item master data
- D. The accounts defined in the item group

Answer: B

NEW QUESTION # 27

A new intern started to work in the office and the intern's manager would like to review any manual journal entry the intern creates before it is posted to the journal entries file.

What feature supports this procedure?

- A. Document Drafts
- B. Journal Templates
- C. Approval Process
- D. Journal Vouchers

Answer: D

NEW QUESTION # 28

In the customer's business process, the sales manager needs to be informed of any discount over 5%. Any discount over 10% requires sign-off by a Vice President (VP).

How can you set this up?

- A. Define an approval process with two conditions (5% and 10%) and include the sales manager and the VP as approvers.
- B. Set up a user alert with a query for the two conditions, and specify the sales manager and the VP as recipients.
- C. Set up a standard alert for the sales manager and define an approval process for the VP sign-off
- D. Define an approval process with two stages, one for the sales manager and one for the VP

Answer: A

NEW QUESTION # 29

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