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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q114-Q119):

NEW QUESTION # 114

In order to have the most efficient process for Administrators, what two Related Lists should be added to the Account page layout as part of the setup process?

- A. Contact Points
- B. Contact Point Address
- C. Community Membership
- D. Carts

Answer: C,D

Explanation:

For the most efficient process, the following Related Lists should be added to the Account page layout:

B) Community Membership: This provides visibility into the user's access and roles within the commerce community, facilitating management and support.

D) Carts: This allows for quick access to the user's current and past shopping carts, enabling support and analysis of shopping behavior.

These additions enhance the administrative capabilities, providing quick access to essential information for managing accounts and supporting users within the B2B Commerce platform.

NEW QUESTION # 115

Which requirement must be met before an Administrator can perform a search index?

- A. At least one product must be marked Active.
- B. At least one product must have a ProductCode assigned.
- C. All products must have at least one image assigned.
- D. All products must have a SKU assigned.

Answer: B

Explanation:

Before performing a search index in Salesforce B2B Commerce, it is crucial that at least one product has a ProductCode assigned (D). The ProductCode is a unique identifier for products in Salesforce B2B Commerce, and it is essential for indexing and searching products within the platform. While images (A) and SKUs (B) enhance product listings and navigation, they are not prerequisites for indexing. Ensuring products are marked as Active (C) is important for them to appear in search results, but the presence of a ProductCode is fundamental to the indexing process itself.

NEW QUESTION # 116

An Administrator needs to prevent a category from displaying in the navigation menu.

Which feature allows the Administrator to do this?

- A. Category Exclusion
- B. Category deactivation
- C. Menu Exclusion
- D. Show in Menu

Answer: A

Explanation:

To prevent a category from displaying in the navigation menu, the Administrator can use C. Category Exclusion. This feature allows specific categories to be excluded from the navigation menu, even if they are active and contain products. It is a targeted approach to manage the visibility of categories in the storefront's navigation structure.

NEW QUESTION # 117

An Administrator needs to support a unique use case with an exclusive line of products. Only certain stores designated as "premier" status should contain an exclusive list of products. All of the other products outside of the exclusive product line should be available in all stores.

Is it possible to support this use case of store-specific products in B2B Commerce?

- A. No. The products must be filtered with custom code.
- B. No. The data model does not support this type of configuration.
- C. Yes. There is an exclusive line checkbox on the Product entity which supports this scenario.
- D. Yes. This is supported by the B2B Commerce data model.

Answer: D

Explanation:

Supporting store-specific products, including an exclusive line of products for "premier" status stores, is supported by the B2B Commerce data model (C). This capability allows for the configuration of product availability and visibility based on store status or other criteria, enabling differentiated product offerings across various store types.

NEW QUESTION # 118

An Administrator wants to add the company name and logo to the user profile menu in the store.

How should the Administrator do this?

- A. Modify the User Profile Lightning Record Page in Experience Builder.
- B. Edit the User Profile Menu in Profile Builder.
- C. Make changes to the User Profile Menu in Setup.
- D. Modify the settings for the User Profile Menu component.

Answer: D

Explanation:

To add the company name and logo to the user profile menu in the store, the Administrator should C. Modify the settings for the User Profile Menu component. This involves accessing the component's properties in the Experience Builder and adding or updating the settings to include the company name and logo as part of the user profile menu.

NEW QUESTION # 119

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