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## Salesforce Certified Platform Sharing and Visibility Architect Sample

## Questions (Q21-Q26):

### NEW QUESTION # 21

A sales coach at Universal Containers wants to create and share a report folder with other sales coaches. Which two permissions are required to accomplish this?

- A. Create Report Folders and manage Reports in Public Folders
- B. Manage Reports in Public Folders and edit My Reports
- C. Create and customize Reports and Report Folders

**Answer: B**

### NEW QUESTION # 22

Sales operations at Universal Containers (UC) wants to create list views to filter opportunities for certain geographies. How should UC hide list views that are not relevant to an individual user since there will be more than 50 list views?

- A. Share the list views with the appropriate role and internal subordinates.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate queue.

**Answer: A**

### NEW QUESTION # 23

Users at Universal Containers are complaining that a field has disappeared from the Account page after last weekend's deployment. The page layout did not change with this deployment. How should the admin troubleshoot this issue?

- A. Log in as 3 user and check several accounts to isolate the problem records.
- B. View Field Accessibility in the Object Manager.
- C. Run a Who Sees What report, filtering on Account.

**Answer: B**

### NEW QUESTION # 24

Universal Containers (UC) delivers training in 500 different regions. The UC operations users team manages course setup, scheduling, and trainer setup. The team members work at a regional level and report to an operations manager. The operations manager requested access to edit ALL scheduled courses owned by the operation users team. How should this be achieved?

- A. The operations manager will get access to the scheduled courses owned by the operations users team defined in the Role Hierarchy.
- B. The operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and share the scheduled courses with the operations manager.
- C. The operations manager will get access to the scheduled courses by creating a public group, and add the operations manager and the operations users team to the public group.

**Answer: B**

### NEW QUESTION # 25

Sales reps at Universal Containers (UC) complain about the manual activities they need to perform in order to grant access to supporting internal users (legal, engineering, finance, etc.) for customer records when they need help. In general, the sales reps involved in the deals will not change.

How should an architect help UC improve sales reps' productivity?

- A. Create a criteria based sharing rule to grant access to other users.
- B. Leverage default Account team

- C. Create a permission set with View All Data and assign to supporting users.

**Answer: B**

## NEW QUESTION # 26

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