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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q46-Q51):

NEW QUESTION # 46

You want to change the default description of a specific condition type for selected condition records. How can you achieve this?

Note: There are 2 correct answers to this question.

- A. Use the Change condition (VK12) transaction.
- B. Use the Creation of Pricing Lists app.
- C. Use the Manage Prices - Sales app.
- D. Use report COND_AV.

Answer: A,C

NEW QUESTION # 47

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Sold-to party
- B. Group
- C. Company
- D. Organization

Answer: B,D

NEW QUESTION # 48

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct answers to this question.

- A. Invoicing party (11)
- B. Sold-to party (SP)
- C. Ship-to party (SH)
- D. Ordering party (1)

Answer: B,C

NEW QUESTION # 49

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. Fax
- B. ALE
- C. XML
- D. Print
- E. E-mail

Answer: A,D,E

NEW QUESTION # 50

Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.

- A. Whether a storage location should be determined
- B. Whether over-delivery is allowed
- C. Whether the route should be redetermined
- D. Whether a delivery should be split by warehouse number

Answer: A,B

NEW QUESTION # 51

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