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## Oracle Order Management Cloud Order to Cash 2025Implementation Professional Sample Questions (Q138-Q143):

### NEW QUESTION # 138

Your client sells a wide array of specialized products and services to customers across multiple industries.

As such, your client has complex requirements for defining their pricing programs in Pricing Cloud. You have been tasked to configure several, multifaceted pricing programs to which the client's various customers will be assigned. You will achieve this through the creation of pricing strategies.

Which are required fields when creating a pricing strategy header?

- A. Name, Business Unit, Default Currency, and Objective
- B. Name, Business Unit, Start Date, and End Date
- C. Name, Description, Default Currency, and Start Date
- D. Name, Description, Objective, and Start Date
- E. Name, Business Unit, Default Currency, and Start Date

Answer: E

Explanation:

A pricing strategy is a pricing entity that defines the overall pricing approach for a market segment. A pricing strategy consists of a header and one or more pricing segments. The header contains the general information and settings for the pricing strategy, such as the name, description, objective, business unit, default currency, start date, and end date<sup>1</sup>. When creating a pricing strategy header, the following fields are required<sup>2</sup>:

\* Name: The name of the pricing strategy. It must be unique within the pricing business unit.

\* Business Unit: The business unit that owns the pricing strategy. It determines the scope and visibility of the pricing strategy.

\* Default Currency: The currency that is used for the pricing strategy. It is used to convert the prices of the items that are priced in different currencies.

\* Start Date: The date when the pricing strategy becomes effective. It cannot be earlier than the current date.

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Overview of Pricing Entities

Create Pricing Strategy Headers

### NEW QUESTION # 139

Which process requires the Release Planning recommendation process to be executed manually so that a supply order gets created?

- A. Drop Ship Order
- B. Manual orders using File Based Data Load
- C. Min-Max planning replenishing a transfer order
- D. Min-Max planning replenishing a purchase request
- E. Back-to-Back Order

Answer: E

Explanation:

[http://docs.oracle.com/cloud/latest/scmcs\\_gs/FASCP/FASCP2577133.htm#FASCP2577137](http://docs.oracle.com/cloud/latest/scmcs_gs/FASCP/FASCP2577133.htm#FASCP2577137)

### NEW QUESTION # 140

Which four options apply to the "Lead Time" mode? (Choose four.)

- A. Lead time can be specified in multiple ways.
- B. The order promising engine does not generate any pegging.
- C. The item is promised on the requested date irrespective of availability.
- D. Calendars and transit time constraints are respected.
- E. No supply availability search is performed.

Answer: A,B,D,E

### NEW QUESTION # 141

Your company has two business units: BU1 and BU2. Each has a warehouse associated with it: W1 and W2, respectively. W1 has transferred the required material to W2 along with an intercompany invoice. On receiving the material, W2 finds that the material has a defect, and decides to scrap it in its warehouse, which is more cost-effective than sending it back to W1. But BU2 wants a credit from BU1 against the invoice amount that is already paid to BU1 because the material was defective and not consumed.

What action would you need to take to address this business requirement?

- A. Deselect the check box "Physical Material Return Required" in the Create Financial Orchestration Flow user interface under Financial Orchestration.
- B. Perform a spreadsheet upload of the transfer order of type Accounting only Return from W2 to W1.
- C. Perform Accounting only Return against the transfer order by using the Manage Returns user interface.
- D. Create an accounting rule in the Create Documentation and Accounting Rule user interface under Financial Orchestration.

Answer: C

Explanation:

Physical Material Return Required is available in manage returns and used for accounting only

### NEW QUESTION # 142

Which two statements are true about the functional capabilities of Oracle Cloud Configurator? (Choose two.)

- A. The user interface pages are tightly connected to the model. You cannot add, delete, or reorder pages without affecting the model structure.
- **B. Only the optional structure and attributes of a Product Item are imported from Product Hub to Configurator and not the mandatory elements because they cannot be configured by an end user.**
- **C. Multiple drafts of the same model can be modified at the same time, but they must be in different workspaces.**
- D. For users who do not have access to Oracle Fusion Product Hub, Oracle provides an alternative option to create models directly in the workspace area.

**Answer: B,C**

Explanation:

"Configurator models are imported from items maintained in Oracle Fusion Product Hub (which is accessed by the Product Information Management work area) that have a Structure Type of Model. Only the optional structure and attributes of the product item are imported, because the required elements of the product item cannot be configured by an end user. The option classes and optional standard items for each model item are also imported."

"Configurator models are versioned objects. A model can go through multiple drafts before being released in a series of versions. There can be multiple drafts of the same model being modified at the same time, but they must be in different workspaces. A message notifies you if you add a model to a workspace when another draft exists in another workspace. There can only be a single released version of a model with the same effective start date."

### NEW QUESTION # 143

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