

C_C4H47_2503認證考試：SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 考試通過證明



Fast2test是一個專門為IT認證考試人員提供培訓工具的專業網站，也是一個能幫你通過C_C4H47_2503考試很好的選擇。Fast2test會為C_C4H47_2503考試提供一些相關的考試材料，來為你們這些IT專業人士提供鞏固學習的機會。Fast2test會為參加C_C4H47_2503認證考試的人員提供一切最新的他們想要的準確的考試練習題和答案。

SAP C_C4H47_2503 考試大綱：

主題	簡介
主題 1	Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
主題 2	Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
主題 3	Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
主題 4	SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.

主題 5	Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
主題 6	Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
主題 7	Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
主題 8	Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.

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最新的 SAP Certified Associate C_C4H47_2503 免費考試真題 (Q47-Q52):

問題 #47

The customer you are currently supporting has recently bought the license for SAP Sales Cloud Version 2. How can you help them start the procedure for the system provisioning?

- A. By requesting admin access to their tenant
- B. By asking for support from product development
- **C. By following the Onboarding Guide on the SAP Help Portal**
- D. By raising a Support Ticket

答案: C

問題 #48

Which are valid cards to be added to SAP Sales Cloud Version 2 Home Page?

Note: There are 3 correct answers to this question.

- A. Video Feed
- **B. My Network**
- C. Learning Content
- **D. Forecast Tracker**
- **E. Pins**

答案: B,D,E

問題 #49

As a Sales Manager, you have created multiple Playbooks for Opportunities based on existing Account IDs and Expected Revenue. Where would you find the Playbooks applied for the newly created Opportunity?

- A. Timeline
- B. Kanban view
- C. Progress bar
- **D. Planned Activities**

答案: D

問題 #50

As an Administrator, where can you find documentation about available APIs that could be leveraged for integrating SAP Sales Cloud Version 2 with other SAP applications?

- A. SAP API Business Transformation Hub
- B. SAP Platform Integration
- C. SAP Discovery Center
- **D. SAP Business Accelerator Hub**

答案: D

問題 #51

A User is no longer able to access SAP Sales Cloud Version 2, due to too many failed log-in attempts. As an Administrator, how can you fix the issue?

- A. Unlock the employee and the respective password
- B. Assign a new security policy and unlock the User
- C. Unlock the respective User and reset the password
- **D. Reset the password for the affected User**

答案: D

問題 #52

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最新C_4H47_2503考古題: https://tw.fast2test.com/C_4H47_2503-premium-file.html

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