

Pass Guaranteed Quiz Plat-101 - Salesforce Certified Platform Foundations–Professional New Test Prep



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Achieving the Salesforce Plat-101 certificate is an excellent way of paying your way in the tech field. However, to become Salesforce Plat-101 certified, you will have to crack the Salesforce Plat-101 exam. This is a challenging task since preparation for the Salesforce Plat-101 Exam demands an inside-out understanding of Plat-101 domains and many Salesforce Plat-101 test applicants do not have enough time due to their busy routines.

Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
Topic 2	<ul style="list-style-type: none">• Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
Topic 3	<ul style="list-style-type: none">• Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.
Topic 4	<ul style="list-style-type: none">• Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.

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Salesforce Certified Platform Foundations Sample Questions (Q68-Q73):

NEW QUESTION # 68

Salesforce is built on objects like Account, Contact, and Opportunity.
What is a representation of an object?

- A. A set of relationships that link an Account, Contact, or Opportunity
- **B. A spreadsheet where the records are rows and the fields are columns**
- C. Physical visualization of an Account, Contact, or Opportunity

Answer: B

Explanation:

A spreadsheet is a representation of an object, where the records are rows and the fields are columns. An object is a collection of records that have the same fields, such as account, contact, or opportunity.

NEW QUESTION # 69

A VP of sales is requesting an easy-to-understand visual representation of accounts and opportunities that have been worked on by the sales agents in the current quarter in order to identify trends, sort data, and measure the impact of their activities.
What is recommended to meet these requirements?

- A. Create a custom tab.
- B. Create a list views.
- **C. Create a dashboard.**

Answer: C

Explanation:

Creating a dashboard is the recommended way to meet the requirements of displaying an easy-to-understand visual representation of accounts and opportunities that have been worked on by the sales agents in the current quarter. A dashboard is a collection of components that display data from one or more reports in a graphical format, such as charts, gauges, metrics, and tables. A dashboard allows the user to identify trends, sort data, and measure the impact of their activities. For example, a dashboard could show the number of accounts and opportunities by sales agent, the total amount of closed won opportunities by month, and the average deal size by industry. Creating a list view would not work, because a list view is a filtered set of records that display data in a tabular format, not a graphical format. A list view does not allow the user to identify trends, sort data, or measure the impact of their activities. Creating a custom tab would not work, because a custom tab is a user interface element that allows the user to access a custom object, a web page, or a Lightning page. A custom tab does not display data in a graphical format, but in a record detail or page layout format.

NEW QUESTION # 70

Get Cloudy Consulting trains its new employee in a partial sandbox named New Employee; An employee completes the training in the sandbox and is ready to sign in to the production org. However, an error message pops up indicating an invalid username or password. The employee is using their sandbox username and password to sign in to production.
What is needed to solve this error?

- A. Creating a new username for the production org
- **B. Removing New Employee appendix from the sandbox username**
- C. Creating a different password for the production org

Answer: B

Explanation:

The solution to the error is to remove New Employee appendix from the sandbox username. When you create a sandbox,

Salesforce appends the sandbox name to all usernames in the sandbox copy, so that they don't conflict with usernames in the production org. To sign in to the production org, the employee needs to use their original username without the sandbox name.

NEW QUESTION # 71

Refer to the screenshot that shows the top portion of the Salesforce Service app with areas labeled A, B, and C.

Get Cloudy Consulting (GCC) offers sales and services consoles to meet the various needs of its end users?

Where should GCC's end users go to change to the Sales Console.

- A. Search bar (Label B)
- B. A dropdown in the navigation bar (Label C)
- C. App Launcher icon (Label A)

Answer: C

Explanation:

The place where GCC's end users should go to change to the Sales Console is the App Launcher icon (Label A). The App Launcher is a menu that allows users to access all the apps and items in their Salesforce org. The Sales Console is one of the apps that can be found in the App Launcher. The user can search for "Sales Console" in the App Launcher and select it to switch to the Sales Console app. The Sales Console is a standard Salesforce Lightning console app that meets all the sales needs. The Search bar (Label B) is a feature that allows users to find records and other items in their Salesforce org, but it does not search for apps outside their org. The dropdown in the navigation bar (Label C) is a menu that allows users to switch between different tabs and items within the current app, but it does not show other apps.

NEW QUESTION # 72

A Salesforce associate tries to create a new user in a sandbox using Astrogetcloudy.org as the username and it fails.

What is the problem with creating the Astro3getcloudy.org' username?

- A. Salesforce usernames must be unique across all Salesforce orgs and that one is already in use.
- B. Salesforce usernames must include the user's full name and be formatted like an email address.
- C. Salesforce usernames must be formatted like an email address with .com at the end.

Answer: A

Explanation:

The problem with creating the Astrogetcloudy.org username is that Salesforce usernames must be unique across all Salesforce orgs and that one is already in use. Salesforce usernames are global identifiers that allow users to log in to any Salesforce org or instance. Therefore, usernames cannot be duplicated or reused by different users.

NEW QUESTION # 73

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