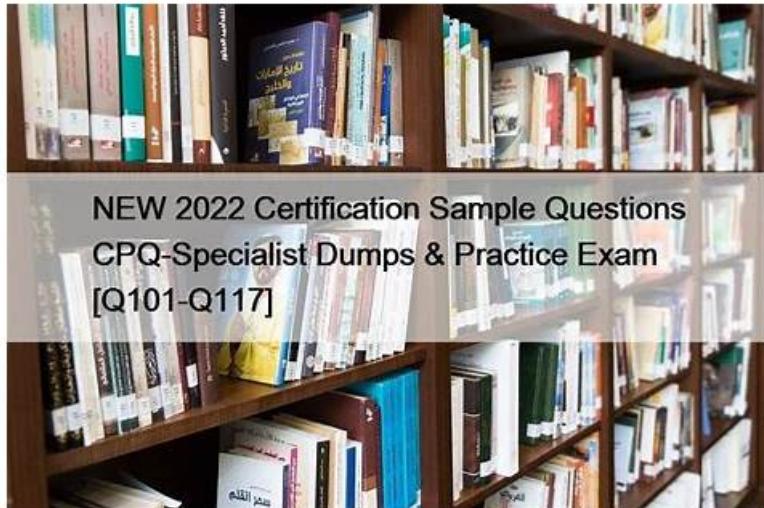# CPQ-Specialist Latest Materials, Exam CPQ-Specialist Forum

2026 Latest ITexamReview CPQ-Specialist PDF Dumps and CPQ-Specialist Exam Engine Free Share: https://drive.google.com/open?id=1e21wQftarGec_GLqzBnqKGQL8BWijJGC

Maybe you are unfamiliar with our CPQ-Specialist latest material, but our CPQ-Specialist real questions are applicable to this exam with high passing rate up to 98 percent and over. Choosing from a wide assortment of practice materials, rather than aiming solely to make a profit from our CPQ-Specialist latest material, we are determined to offer help. Quick purchase process, free demos and various versions and high quality CPQ-Specialist Real Questions are al features of our advantageous practice materials. With passing rate up to 98 to 100 percent, you will get through the CPQ-Specialist practice exam with ease. So they can help you save time and cut down additional time to focus on the CPQ-Specialist practice exam review only.

Salesforce Certified CPQ Specialist exam is designed for professionals who have experience in implementing and configuring the Salesforce CPQ solution. It covers a range of topics including pricing and quoting methodologies, product configuration, and integration with other Salesforce applications. Passing the exam demonstrates a deep understanding of the Salesforce CPQ solution and its capabilities, as well as the ability to design and implement custom solutions for clients.

Salesforce Certified CPQ Specialist Exam is made up of 60 multiple-choice questions that are designed to test your knowledge of Salesforce's CPQ platform. CPQ-Specialist Exam is timed for 105 minutes and candidates must score 65% or higher to pass. CPQ-Specialist exam is based on a set of topics and objectives that focus on Salesforce CPQ platform.

>> CPQ-Specialist Latest Materials <<

Exam Salesforce CPQ-Specialist Forum | CPQ-Specialist Exam Dump

Our Salesforce Certified CPQ Specialist Web-Based Practice Exam is compatible with all major browsers, including Chrome, Internet Explorer, Firefox, Opera, and Safari. No specific plugins are required to take this Salesforce Certified CPQ Specialist practice test. It mimics a real CPQ-Specialist test atmosphere, giving you a true exam experience. This Salesforce Certified CPQ Specialist (CPQ-Specialist) practice exam helps you become acquainted with the exam format and enhances your test-taking abilities.

Salesforce Certified CPQ Specialist Sample Questions (Q139-Q144):

NEW QUESTION # 139
Universal Containers offers a 50% customer discount promotion this month for Product A. The Admin decides to use a Price Rule to enable this promotion.
Which set of Price Actions Should the Admin create on this Price Rule?

- A. One Price Action to inject 0.5 in the SBQQ__CustomerDiscount__c field on the Quote Line and one Price Action to inject a blank value in the SBQQ__CustomerDiscountAmount__c field on the Quote Line.

- B. One Price Action to inject 50 in the SBQQ__Discount__c field on the Quote Line and one Price Action to inject a blank value in the SBQQ__AdditionalDiscountAmount__c field on the Quote Line.
- C. One Price Action to inject 0.5 "SBQQ__OriginalPrice__c in the SBQQ__SpecialPrice__c field on the Quote Line and one Price Action to inject the text "Custom" in the SBQQ__SpecialPriceType__c field on the Quote.
- D. One Price Action to inject 50 in the SBQQ__Discount__c field on the Quote Line.

Answer: B

NEW QUESTION # 140

A User at Universal Containers created a quote containing two products. Product A is marked as Include in Percent of Total, with Subscription Pricing blank. Product B has Subscription Pricing set to Percent of Total.

When the Contract is renewed, both products are shown in the renewal quote, but Product A has a Net Total of zero. Which reason explains why Product A does not have a non-zero total?

- A. The Asset Conversion behavior on the Product must be set to Allow Renewals.
- B. Product A is an Asset that the Customer already owns, and will not be priced again.
- C. Include Net-New Products in Maintenance must be flagged in CPQ Package settings.
- D. Renewal Pricing Method was set to Subscriptions Only at the Account Level.

Answer: B

NEW QUESTION # 141

If a manager is taking a leave of absence, how can the admin using Advanced Approvals ensure that another manager will receive Approval requests during the period in which the original manager is absent?

- A. On the original manager's Approver record, reference a different manager's Approver record in the Next Approver lookup field. Clear the Next Approver lookup field once the original manager returns from leave.
- B. On the original manager's Approver record, set the Delegated Approver lookup field to reference a different manager's Approver record, and set the Delegation End field for the date of the original manager's return.
- C. Create an Approval Rule with an Effective Start Date and Effective End Date spanning the absence. Populate the Approver field of the rule with the substitute Approver, then add the rule to the existing Approval Chain as the first step.
- D. Create a new Approver record, with the Group ID field set to the ID of a Public Group that contains all of the managers. On the original manager's Approver record, click the Replace button and select the new Approver record.

Answer: B

Explanation:
Requirement:
* Ensure approval requests are routed to a substitute manager during the original manager's absence.
Solution:
* The Delegated Approver lookup field on the Approver record allows the admin to specify a temporary approver.
* Setting the Delegation End field ensures the delegation automatically ends upon the original manager's return.
Why Other Options Are Incorrect:
* A: Using the Next Approver field for temporary delegation is not the intended functionality.
* B: Creating an Approval Rule with start and end dates is overly complex and unnecessary.
* D: Replacing the original Approver record risks permanent changes and is not recommended for temporary delegation.
Salesforce CPQ Reference:
* Delegated Approval Settings are documented under Advanced Approvals Configuration Guidelines
.

NEW QUESTION # 142

Universal Containers sells a subscription Product Z that is sold in yearly segments, but would like to prevent the User from discounting the first segment.

How should the CPQ Admin ensure the User will not be able to discount the first segment? Choose one answer

- A. Write a Price Rule to run when Product Code = Product Z and Segment Index = 1, with a Price Action setting Non Discountable to True.

- B. Write a Price Rule to inject 0 into Additional Discount when Product Code = Product Z and Initial Segment = True.
- C. Set First Segment Term Editable to Only Custom Segments in the yearly Price Dimension record.
- D. Create two Price Dimensions, then set Non Discountable to False on the first Price Dimension.

Answer: A

NEW QUESTION # 143

Universal Containers wants to change its $500 maintenance product to be based on a percentage of subscription products in the Storage product family.

The maintenance product has been updated to be priced Of Total and the percentage has been set.

How should the product records be altered to meet this requirement?

- A. subscription products, set the Percent Of Total Category to Storage.
- B. Set the maintenance product Include in Percent of Total to True. On all storage subscription products, set the Percent Of Total Category to Storage and set Include in Percent of Total to True.
- C. Set the maintenance product Percent Of Total Category to Storage and set Include in Percent of Total to True. On all Storage subscription products, set the Percent Of Total Category to Storage.
- D. Set the maintenance product Percent Of Total Category to Storage. On all Storage subscription products, set the Percent Of Total Category to Storage and set Exclude From Percent of Total to False.
- E. Set the maintenance product Percent Of Total Category to Storage. On all Storage subscription products, set the Percent Of Total Category to Storage and set Include in Percent of Total to True.

Answer: E

NEW QUESTION # 144

......

Exam Resource

- CPQ-Specialist Test Review 🔒 CPQ-Specialist Practice Test 🔒 Free CPQ-Specialist Exam Dumps 🔒 Search for 《CPQ-Specialist》 and obtain a free download on 「www.pdfvce.com」 🔒Free CPQ-Specialist Braindumps
- New CPQ-Specialist Latest Materials Pass Certify | Pass-Sure Exam CPQ-Specialist Forum: Salesforce Certified CPQ Specialist 🔒 Search for "CPQ-Specialist" and download it for free on ▷ www.easy4engine.com ◁ website 🔒Trusted CPQ-Specialist Exam Resource
- myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, ncon.edu.sa, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, blogfreely.net, learnup.center, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, Disposable vapes

P.S. Free & New CPQ-Specialist dumps are available on Google Drive shared by ITexamReview: https://drive.google.com/open?id=1e21wQftarGec_GLqzBnqKGQL8BWijJGC