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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.
Topic 2	<ul style="list-style-type: none">• Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.
Topic 3	<ul style="list-style-type: none">• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.
Topic 4	<ul style="list-style-type: none">• Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.

Topic 5	<ul style="list-style-type: none"> • Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 6	<ul style="list-style-type: none"> • Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.

IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q39-Q44):

NEW QUESTION # 39

Engaging in observation uses the following to gain insights:

- A. planned and unplanned observation.
- **B. passive and active observation.**
- C. disguised and undisguised observation.
- D. visible and hidden observation.

Answer: B

Explanation:

Observation can be passive or active, enabling the POA practitioner to gather insights by either unobtrusively monitoring behavior or actively engaging with the situation being observed.

NEW QUESTION # 40

One way a product ownership analysis (POA) practitioner supports an iteration review ceremony is through:

- A. asking repeat questions to discard excessive feedback provided.
- **B. asking clarifying questions to understand the feedback provided.**
- C. gathering the post-it notes and removing the comments made.
- D. questioning to understand the product packaging.

Answer: B

Explanation:

In an iteration review, the POA practitioner supports the process by asking clarifying questions to fully understand stakeholder feedback, ensuring accurate interpretation and actionable follow-up.

NEW QUESTION # 41

Product ownership analysis (POA) practitioners work collaboratively with the stakeholders and the team to develop an empirical product strategy with inputs from:

- A. stakeholder analysis, market fit, gap analysis.
- **B. product vision, product-market fit, value proposition.**
- C. value analysis, product analysis, goal orientation.
- D. observation, product roadmap, product fit.

Answer: B

Explanation:

An empirical product strategy is developed using inputs from the product vision, product-market fit, and value proposition, ensuring the strategy is customer-focused, market-relevant, and aligned with delivering value.

NEW QUESTION # 42

While the delivery team is busy building product features in ongoing iterations, the majority of a product ownership analysis (POA)

practitioner's time will be spent in:

- A. monitoring progress of the delivery team.
- B. clarifying delivery team queries.
- C. refining the product backlog for the upcoming iteration.
- D. validating product features from the previous iteration.

Answer: C

Explanation:

During ongoing iterations, the POA practitioner primarily focuses on refining the product backlog for the upcoming iteration to ensure a steady pipeline of well-defined, prioritized PBIs ready for development.

NEW QUESTION # 43

What is an output of good financial viability analysis?

- A. Estimation of financial impact of the product on the market
- B. Calculation of the final cost of releasing a feature
- C. Identification of which proposed new features are feasible to implement
- D. Estimation of the financials that will create customer value

Answer: C

Explanation:

Good financial viability analysis results in identifying which proposed new features are feasible to implement, ensuring that development efforts focus on initiatives that can be supported within available financial resources.

NEW QUESTION # 44

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