

Top Revenue-Cloud-Consultant-Accredited-Professional Valid Test Simulator Free PDF | Professional Revenue-Cloud-Consultant-Accredited-Professional VCE Exam Simulator: Salesforce Revenue Cloud Consultant Accredited Professional



The Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) is one of the popular exams of Revenue-Cloud-Consultant-Accredited-Professional. It is designed for Salesforce aspirants who want to earn the Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) certification and validate their skills. The Revenue-Cloud-Consultant-Accredited-Professional test is not an easy exam to crack. It requires dedication and a lot of hard work. You need to prepare well to clear the Revenue-Cloud-Consultant-Accredited-Professional test on the first attempt. One of the best ways to prepare successfully for the Revenue-Cloud-Consultant-Accredited-Professional examination in a short time is using real Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Dumps.

The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is divided into various sections that focus on different aspects of Revenue Cloud. Some of the key areas covered in the exam include revenue recognition, pricing and discounting, products and product families, order management, and forecasting. Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the candidate's knowledge of these areas and their ability to apply them in real-world scenarios.

Salesforce Revenue Cloud Consultant Accredited Professional Exam is a valuable certification for professionals who have experience working with Salesforce Revenue Cloud. It demonstrates their expertise in implementing Revenue Cloud solutions and advising clients on revenue management best practices. Salesforce Revenue Cloud Consultant Accredited Professional certification can open up new career opportunities and enhance an individual's credibility in the field of revenue management.

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The clients can use the shortest time to prepare the exam and the learning only costs 20-30 hours. The questions and answers of our Revenue-Cloud-Consultant-Accredited-Professional study materials are refined and have simplified the most important information so as to let the clients use little time to learn. The clients only need to spare 1-2 hours to learn our Revenue-Cloud-Consultant-Accredited-Professional Study Materials each day or learn them in the weekends. Commonly speaking, people like the in-service staff or the students are busy and don't have enough time to prepare the exam. Learning our Revenue-Cloud-Consultant-Accredited-Professional study materials can help them save the time and focus their attentions on their major things.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a challenging exam that requires a thorough understanding of Revenue Cloud concepts and their practical application. However, passing the exam and earning the certification can open up new

career opportunities and increase earning potential for professionals. Salesforce Revenue Cloud Consultant Accredited Professional certification demonstrates to employers that the candidate has the skills and knowledge needed to successfully implement and manage Revenue Cloud solutions within an organization.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q101-Q106):

NEW QUESTION # 101

What Planning Strategies Should be taken to Make User Acceptance Testing (UAT) efficient? (Choose 3 options)

- A. Issue change orders for all incidents that arise during testing
- B. Finalize test plans before the build Phase completes
- C. Execute all tests on behalf of the customer
- D. Train UAT testers on the new functionality
- E. Define and agree on acceptance criteria with customer

Answer: B,D,E

Explanation:

User acceptance testing (UAT) is a process of verifying that a software solution meets the business requirements and expectations of the end users. UAT is usually performed in a test environment by a representative group of users before the software is deployed to production. UAT is essential for ensuring the quality, usability, and functionality of the software, as well as the satisfaction and adoption of the users. To make UAT efficient, some of the planning strategies that should be taken are:

* Define and agree on acceptance criteria with customer: Acceptance criteria are the specific and measurable conditions that the software must meet to be accepted by the customer. They are derived from the business requirements and user stories, and they serve as the basis for designing and executing the UAT test cases. Defining and agreeing on the acceptance criteria with the customer before the UAT phase ensures that both parties have a clear and common understanding of what constitutes a successful outcome, and reduces the risk of ambiguity, confusion, or disagreement during the testing process. 12

* Train UAT testers on the new functionality: UAT testers are the end users who will evaluate the software and provide feedback on its performance, usability, and suitability for their needs. They should be familiar with the business processes and workflows that the software supports, as well as the new features and enhancements that are being tested. Training the UAT testers on the new functionality before the UAT phase helps them to prepare for the testing activities, understand the expected behavior and results of the software, and identify and report any issues or defects that they encounter. Training also increases the confidence and competence of the UAT testers, and improves the quality and efficiency of the testing process. 34

* Finalize test plans before the build phase completes: Test plans are the documents that outline the scope, objectives, approach, resources, schedule, and deliverables of the UAT phase. They specify the test cases, scenarios, data, tools, and methods that will be used to verify the acceptance criteria of the software. Finalizing the test plans before the build phase completes ensures that the UAT phase is well-planned, organized, and ready to start as soon as the software is delivered to the test environment.

It also allows for early detection and resolution of any gaps, risks, or dependencies that may affect the testing process. [5] [6]

References:

- * Learn About User Acceptance Testing
- * User Acceptance Testing Strategies for Large Data Volume Scenarios
- * 5x Salesforce Professional Revenue Cloud Tests 2023
- * A Guide to Salesforce User Testing (UAT)

NEW QUESTION # 102

During a transaction, which capability does the Transaction Line Editor provide?

- A. Auto Save Changes
- B. Drag to Sort
- C. Filtering

Answer: C

NEW QUESTION # 103

You are implementing the Design Document for a large Enterprise Revenue Cloud project having multiple lookup price rules supporting a complex pricing requirement in the Build phase. During construction the customer discovers additional logic and external data stores that need to be incorporated in order to achieve the correct pricing in a particular set of use cases. You estimate the

lookup price rules will need to be modified, additional rules will need to be created and API development will be needed. As an Implementation consultant what is the appropriate course of action that should take in this predicament?

- A. Implement the lookup price rules immediately then review with the solution Architect.
- B. Gather more details, if it requires a low level of effort then implement immediately before starting the next sprint, Otherwise Complete on the subsequent sprint.
- C. Communication to the customer ongoing adjustment can be made as long as we're in the build phase.
- D. Consult with the solution Architect first who will expedite the updates to the design documents, then implement the changes immediately.
- **E. Communicate these changes to the project manager who will evaluate the impact to scope, timeline and budget then determine the next course of action**

Answer: E

NEW QUESTION # 104

Universal Containers is Preparing to go live with salesforce CPQ however sales management has stated that they would recurring revenue captured on opportunity line item object to reference within existing pipeline reports. Annual revenue is currently captured in the field ARR c on the SBQQ QuoteLine__c Object. Which is the most efficient solution?

- **A. Create ARR c on the opportunity Line item object, and create a price rule to copy the value from ARR c on SBQQ QuoteLine__c on opportunity Product.**
- B. Create ARR c on the opportunity Line item object, and create a flow to copy the value from ARR c on SBQQ QuoteLine C.
- C. Create ARR__c on the opportunity Line item object, Matching the field configuration of ARRc on SBQQ QuoteLine C.
- D. Create a cross object formula field on the opportunity line item to reference ARR c data SBQQ QuoteLine C.

Answer: A

Explanation:

The Salesforce CPQ (Configure, Price, Quote) system allows for the creation of custom fields on the Opportunity Line Item object, such as ARR c, to capture recurring revenue. This can be used in conjunction with a price rule to copy the value from the corresponding field (ARR c) on the SBQQ QuoteLine__c object.

This solution is efficient as it leverages the existing structure and functionality of Salesforce CPQ, allowing for the seamless integration of recurring revenue data into existing pipeline reports. References:

Salesforce Revenue Cloud documents and learning resources

Salesforce Introduces Revenue Cloud to Help Businesses Accelerate Revenue Growth Across Any Channel Get Started with

Revenue Intelligence Introduction to Revenue Intelligence for Sales Cloud Getting Started: Revenue Cloud: Salesforce Billing CPQ

Object Relationships- Salesforce Object Reference for the Salesforce Platform Salesforce CPQ Clone with Related Button to clone Quotes to a new ...

Troubleshoot Salesforce CPQ Opportunity and Quote sync issues

Bundle configuration errors 'does not belong to SObject Type' or ...

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NEW QUESTION # 105

Universal Containers sell a product bundle named "Corporate IT Solutions". One of the product options inside this bundle is named Hardware Firewall Universal Containers has a requirement where if the customer has purchased a hardware firewall in the past, the hardware firewall product option should be hidden while configuring the bundle. The CPQ admin has created a product rule to handle this requirement. What should the evaluation event of the product rule be set to?

- A. Always
- **B. Load.**
- C. Save
- D. Load and Edit

Answer: B

Explanation:

In Salesforce Revenue Cloud, the evaluation event of a product rule specifies when the rule should be evaluated. The options are:

Load: The rule will be evaluated when the product bundle is opened.

Edit: The rule will be evaluated when the product bundle is edited.

Save: The rule will be evaluated upon Save.

Always: The rule will be evaluated during any event.

In the context of the question, the requirement is to hide the hardware firewall product option while configuring the bundle if the customer has purchased a hardware firewall in the past. This means that the rule needs to be evaluated when the product bundle is being edited, not just when it is loaded or saved. Therefore, the correct answer is "Load and Edit".

References

Salesforce CPQ Product Rules: General Considerations

Decide When Rules Evaluate Unit | Salesforce Trailhead

Product Rules - Salesforce

NEW QUESTION # 106

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