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SAP C\_S4CS\_2502 Exam Guide

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C\_S4CS\_2502 certification.

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## **SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q35-Q40):**

### **NEW QUESTION # 35**

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. The loading group from the material master record
- **B. The shipping condition from the business partner master record of the sold-to party or ship-to party**
- C. The transportation zone from the business partner master record of the sold-to party
- **D. The transportation group from the material master record**
- **E. The departure zone of the shipping point**

**Answer: B,D,E**

### **NEW QUESTION # 36**

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Billing type
- B. Delivery document type
- C. Picking document type
- **D. Sales document type**

**Answer: D**

### **NEW QUESTION # 37**

In SAP Central Business Configuration, which activities can you perform during Product-Specific Configuration? Note: There are 3 correct answers to this question.

- A. Modify building blocks
- **B. Add new sales organizations**
- C. Create new scope items
- **D. Change approval thresholds**
- **E. Add blocking reasons for billing**

**Answer: B,D,E**

### **NEW QUESTION # 38**

Which technologies should you use to integrate SAP S/4HANA Cloud Public Edition with another SAP public cloud solution? Note: There are 2 correct answers to this question.

- A. SAP Process Orchestration
- **B. SAP Integration Suite**
- C. SAP Cloud Connector
- **D. Predelivered APIs**

**Answer: B,D**

### **NEW QUESTION # 39**

Which item field is required in a complete sales order request?

- A. PO number
- B. Sales area
- C. Shipping method

- **D. Requested quantity**

**Answer: D**

## NEW QUESTION # 40

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