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Microsoft Dynamics 365 Customer Experience Analyst Sample Questions (Q23-Q28):

NEW QUESTION # 23

You are setting up a product catalog.

The product catalog must be set up with the following parameters:

- \$100.00 off if a customer buys more than 10 cases
- \$10.00 less if a customer buys two different products together instead of individually

- Single product sold in quantities of 1, 6, and 12; price per unit decreases as quantities increase You need to set up the parameters. What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

NEW QUESTION # 24

You are implementing a new Dynamics 365 Customer Insights - Data environment for your organization.

You complete ingesting the data you need to unify and navigate to the correct page in the Customer Insights - Data application to begin the unification process.

You need to complete the first part of the unification process following best practices.

Which five actions should you perform in sequence? To answer, move the five appropriate actions from the list of actions to the answer area. Arrange the five actions in the correct order.

Answer:

Explanation:

NEW QUESTION # 25

Your organization recently implemented Dynamics 365 Sales. Sales representatives report that duplicate leads are being added, making it difficult to know which record to update.

The sales representatives still need the ability to add duplicate records when necessary, but want a simple way to receive a warning when a potential duplicate is being entered.

What should you do?

- A. Implement an alternate key on the Lead table.
- B. Create a Power Automate to delete the duplicate leads.
- C. Create a new custom table to store duplicate leads.
- D. Enable and configure duplicate detection rules for the Lead table.

Answer: D

NEW QUESTION # 26

A company has three business units. User privileges are set to ensure that users can only see records owned by their own business units.

If a contact is needed for all business units, one contact record must be created for each business unit. A contact is considered a duplicate if the First , Last Name, Email or Preferred Phone, and Business Unit columns match.

Name

You must ensure that duplicate records are NOT created for contacts.

You need to create the duplicate detection rules.

Which two filters should you configure? Each correct answer is part of the complete solution.

(Choose two.)

NOTE: Each correct selection is worth one point.

- A. First Name and Last Name and Preferred Phone and Business Unit
- B. First Name and Last Name and Owner
- C. First Name and Last Name and Email
- D. First Name and Last Name and Preferred Phone
- E. First Name and Last Name and Email and Business Unit

Answer: A,E

Explanation:

First Name, Last Name, and Business Unit must be match in both filter.

Additionally Preferred Phone in one of the filters.

Also Email in the other filter.

NEW QUESTION # 27

DRAG DROP

You are implementing Dynamics 365 Sales for a beverage company.

The company sells drinks by individual cans, by the dozen, or by the case of 48 cans as follows:

There are three flavors: strawberry, vanilla, and chocolate.

Each can costs \$5.00.

A dozen cans cost \$55.00.

Each case has four dozen cans and costs \$200.00.

A combination case includes a dozen cans of each flavor and costs \$160.00.

Purchases of four or more cases receive an extra 10 percent off the price.

You need to set up the product catalog.

Which components should you use? To answer, move the appropriate components to the correct entry descriptions. You may use each component once, more than once, or not at all. You may need to move the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

Explanation:

NEW QUESTION # 28

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