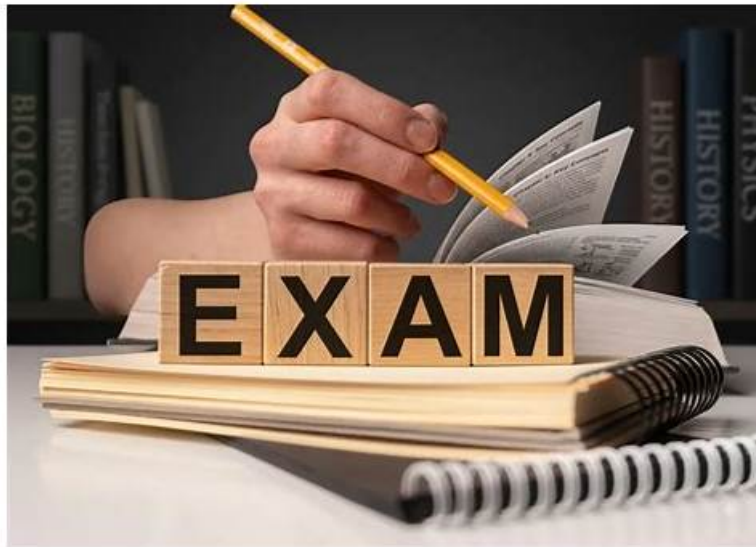


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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q62-Q67):

NEW QUESTION # 62

Which two permission sets are needed for a user on the storefront to view other accounts across multiple accounts?

- A. Buyer (or Commerce User)
- B. Buyer Manager (or B2B Commerce Super User)
- C. Account Switcher User
- D. Account Delegation User

Answer: B,C

Explanation:

For a user on the storefront to view other accounts across multiple accounts, the necessary permission sets are C. Account Switcher User, which allows users to switch between different accounts they have access to, and D. Buyer Manager (or B2B Commerce Super User), which provides broader permissions including the ability to manage and view information related to multiple accounts.

NEW QUESTION # 63

What configuration steps are required to send Order confirmation emails to Buyers?

- A. Check the box called "Activate Order Confirmation to Buyers" in the Commerce Apps Store Administration
- B. Create a Trigger on Order Status change and invoke the Buyer Confirmation Email flow from the Trigger code
- C. Create an Email template, Set up Organization-Wide Addresses, Create an Email Alert, and an Auto-launched flow
- D. Locate the existing "Buyer Confirmation Email" sub-flow, Add it to the Checkout flow as an invocable action

Answer: C

Explanation:

To send Order confirmation emails to Buyers, the necessary configuration steps include Creating an Email template (A) to define the content and format of the email, Setting up Organization-Wide Addresses to ensure emails are sent from a verified domain, Creating an Email Alert to trigger the email sending process, and Adding an Auto-launched flow to automate the email sending process based on specific criteria or events, such as order confirmation. This setup ensures that buyers receive timely and informative confirmation emails, enhancing the customer experience.

NEW QUESTION # 64

An Administrator at Universal Containers (UC) wants to supply buyers with product-related information. Which two content types can an admin use to provide buyers with product-related information?

- A. Asset
- B. File
- C. Document
- D. Image

Answer: C,D

Explanation:

To provide product-related information, an administrator can use:

A) Document: This could include product manuals, specifications, or any other document that provides detailed information about the product.

D) Image: High-quality images can be used to visually represent the product, its usage, or any specific features, contributing to a better understanding of the product for the buyer.

These content types are instrumental in delivering comprehensive product information, enhancing the buyer's journey by providing all necessary details to make an informed purchase decision.

NEW QUESTION # 65

Which two steps should an Administrator take to set up different pricing for different groups of buyers?

- A. Create Discount Groups
- **B. Create Buyer Groups**
- C. Create Customer Groups
- **D. Create Price Books**

Answer: B,D

Explanation:

To set up different pricing for different groups of buyers, an Administrator should B. Create Price Books to define different pricing structures and D. Create Buyer Groups to segment buyers into groups. Price Books can then be assigned to specific Buyer Groups, allowing for differentiated pricing strategies based on the buyer group.

NEW QUESTION # 66

Which two items are needed to be able to modify the account or person account associated with the 25m 554 OrderSummary without Salesforce Order Management licenses?

- A. The user executing this action has the "Commerce Buyer and Entitlements Integrator" system permission.
- **B. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user"**
- **C. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED.**
- D. The OrderLifeCycleType field on the associated OrderSummary is set to MANAGED.

Answer: B,C

Explanation:

To modify the account or person account associated with the OrderSummary without Salesforce Order Management licenses, it's necessary that C. The OrderLifeCycleType field on the associated OrderSummary is set to UNMANAGED, indicating that the order is not being managed by Salesforce Order Management, and D. The user executing this action has either the "Edit Unmanaged Order Summaries" or "B2B Commerce Integrator user" system permission, granting them the ability to make changes to unmanaged orders.

NEW QUESTION # 67

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