

Free PDF 2026 SAP C_C4H47_2503: SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2–High Hit-Rate Latest Exam Camp



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Preparing for SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) exam can be a challenging task, especially when you're already juggling multiple responsibilities. People who don't study with updated SAP C_C4H47_2503 practice questions fail the test and lose their resources. If you don't want to end up in this unfortunate situation, you must prepare with actual and Updated C_C4H47_2503 Dumps of TestsDumps. At TestsDumps, we believe that one size does not fit all when it comes to SAP C_C4H47_2503 exam preparation. Our team of experts has years of experience in providing SAP C_C4H47_2503 exam preparation materials that help you reach your full potential.

SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 2	<ul style="list-style-type: none">• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 3	<ul style="list-style-type: none">• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

Topic 4	<ul style="list-style-type: none"> • Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
Topic 5	<ul style="list-style-type: none"> • Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 6	<ul style="list-style-type: none"> • Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 7	<ul style="list-style-type: none"> • Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 8	<ul style="list-style-type: none"> • Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 9	<ul style="list-style-type: none"> • SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 10	<ul style="list-style-type: none"> • Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q18-Q23):

NEW QUESTION # 18

When transferring and maintaining Account data for Best Run Bikes and Cyclo Clothing, which of the following administrative actions can you perform?

Note: There are 3 correct answers to this question.

- A. Download Accounts using the Data Export Tool
- B. Upload Accounts using the Data Import Tool
- C. Merge similar Accounts
- D. Maintain Individual Customers
- E. Configure Customer Insights

Answer: A,B,C

NEW QUESTION # 19

What feature of SAP Sales Cloud Version 2 provides Sales Representative with predictive insights?

- **A. Machine Learning**
- B. Guided Selling
- C. Customer Insights
- D. Dynamic Playbook

Answer: A

NEW QUESTION # 20

Which is a valid assignment of pricing components in SAP Sales Cloud Version 2?

- **A. A condition table is assigned to a pricing procedure.**
- B. An access sequence is assigned to a condition type.
- C. A condition type is assigned to a condition table.
- D. A pricing procedure is assigned to an access sequence.

Answer: A

NEW QUESTION # 21

Which component does the system use as a search strategy to find valid condition records during pricing?

- A. Condition Technique
- **B. Pricing Procedure**
- C. Condition Type
- **D. Access Sequence**

Answer: B,D

NEW QUESTION # 22

As an Administrator, which of the following can be configured for displaying the Guided Selling Score?

Note: There are 2 correct answers to this question.

- A. Probability
- B. Sales Phases
- **C. Opportunity Score**
- **D. Lead Score**

Answer: C,D

NEW QUESTION # 23

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