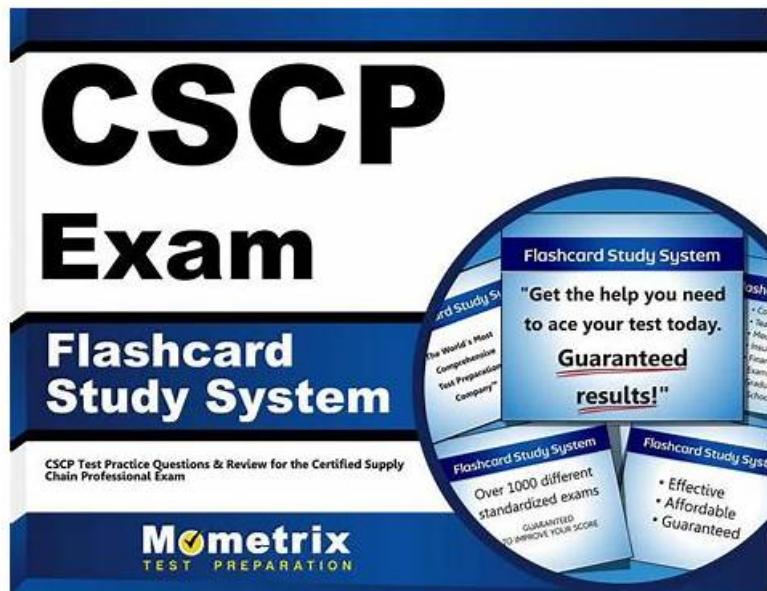


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APICS Certified Supply Chain Professional Sample Questions (Q363-Q368):

NEW QUESTION # 363

Which of the following actions is most appropriate when implementing a strategy to create customer- affordable value?

- A. Use a more rapid transportation mode.
- B. Employ lean principles.

- C. Extend product warranty.
- D. Increase safety stock.

Answer: B

NEW QUESTION # 364

What is the typical downstream order of supply chain partners?

- A. distributors, manufacturers, wholesalers, retailers
- B. manufacturers, wholesalers, distributors, retailers
- C. manufacturers, distributors, wholesalers, retailers
- D. distributors, wholesalers, manufacturers, retailers

Answer: C

NEW QUESTION # 365

A group of trading partners that produce and distributes supplies to commercial and industrial customers has decided to pursue competitive advantage by being responsive to customers' needs. The most appropriate positioning of safety stock to support this initiative would be at:

- A. each node in the distribution channel.
- B. the distribution centers (DCs) closest to the customers.
- C. each production facility.
- D. a central warehouse for each market segment.

Answer: D

NEW QUESTION # 366

A company recently faced an increase in backorders. The company's marketing department recently ran a sales promotion. The purchasing and planning departments were not aware of the promotional activity. Which of the following processes will help to solve this type of problem in the future?

- A. Supplier relationship management (SRM)
- B. Customer relationship management (CRM)
- C. Sales and operations planning (S&OP)
- D. Advanced planning and scheduling (APS)

Answer: C

NEW QUESTION # 367

Which of the following statements characterizes a supply chain of innovative products as opposed to functional products?

- A. Profit margins are lower.
- B. Lead times are longer.
- C. Product life cycle is longer.
- D. Demand uncertainty is higher.

Answer: C

NEW QUESTION # 368

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