

The Importance of Salesforce AP-213 Exam Success for Future Salesforce Growth with Exam4Tests



Our Manufacturing Cloud Accredited Professional (AP-213) questions PDF version is great for busy candidates who like to learn on the go with their smartphones or tablets. The Manufacturing Cloud Accredited Professional (AP-213) dumps PDF format's portability making it ideal for on-the-go studying from any smart device. Studying in PDF format is convenient since it can be printed out and used as a hard copy if you do not have access to a smart device at the moment.

The web-based Manufacturing Cloud Accredited Professional (AP-213) practice exam can be accessed through online browsing anywhere just with a stable internet connection. So the applicants can take the AP-213 practice exam with ease for the preparation for the AP-213 Exam. All browsers and operating systems support the web-based AP-213 practice exam. Users can access it without installing or downloading any excessive plugins or software.

>> Latest AP-213 Braindumps Questions <<

Reliable AP-213 Test Prep | Latest AP-213 Test Question

Dedication and solid preparation from a reliable Salesforce Campaign Certification AP-213 practice test material is needed to earn the Salesforce AP-213 credential. To do the successful and quick preparation, Exam4Tests actual Salesforce Campaign Certification AP-213 PDF Questions and practice tests should be your top priority. Exam4Tests is one of the few trusted brands that has been helping candidates crack the AP-213 test since its beginning. We have assisted hundreds of AP-213 certification applicants in clearing their Salesforce AP-213 exams. They all prepared with our valid, real, and updated Manufacturing Cloud Accredited Professional Expert AP-213 exam questions of Exam4Tests. Now they all have become Salesforce Campaign Certification AP-213 certified and currently working in reputed firms at well-paid job posts.

Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q125-Q130):

NEW QUESTION # 125

A consultant is with an organization that doesn't currently have Manufacturing Cloud, and its data lives inside an Enterprise Resource Planning (ERP) system. The organization would like to utilize Sales Agreements for Accounts. The Product Level for the sales

agreements will be Product, and the Actuals Calculation Mode will be Automatically from Direct Orders. Historical data from the ERP system will be synchronized to Salesforce prior to activating Sales Agreements.

Which data items must a consultant consider when creating sales agreements from historical data for a Manufacturing Cloud solution?

- A. Accounts, Orders, Order Lines, Invoices
- **B. Accounts, Orders, Order Lines, Products**
- C. Accounts, Orders, Order Lines, Opportunities

Answer: B

Explanation:

To create sales agreements from historical data for a Manufacturing Cloud solution, a consultant must consider the following data items: Accounts, Orders, Order Lines, and Products. These are the core objects that are used to create and manage sales agreements in Manufacturing Cloud. Accounts represent the customers or partners that have sales agreements with the organization. Orders and Order Lines represent the actual sales transactions that are associated with the sales agreements. Products represent the items or services that are sold or purchased through the sales agreements. Invoices and Opportunities are not required for creating sales agreements from historical data, as they are not part of the sales agreement object model.

Invoices are used to track the billing and payment status of the orders, while Opportunities are used to track the potential sales deals that may or may not result in orders. References: Sales Agreement Object Model, Create a Sales Agreement, Sales Agreement Fields

NEW QUESTION # 126

Which two permission sets will allow an Admin to set up Tableau CRM for Manufacturing?

- **A. Manufacturing Einstein Admin**
- **B. Manufacturing Analytics Admin**
- C. Einstein Analytics Plus User
- D. Manage Analytics
- E. Tableau CRM Plus Admin

Answer: A,B

Explanation:

To set up Tableau CRM for Manufacturing, an Admin needs to have the Manufacturing Einstein Admin permission set and the Manufacturing Analytics Admin permission set. The Manufacturing Einstein Admin permission set grants access to the Manufacturing Einstein features, such as Account Forecasting and Account Manager Targets. The Manufacturing Analytics Admin permission set grants access to the Manufacturing Analytics app and its dashboards, such as Sales Agreement Performance and Account Health1. The other permission sets are not specific to Manufacturing Cloud and do not provide the necessary access to set up Tableau CRM for Manufacturing. References: 1: Set Up Users and Permissions for Manufacturing Cloud2

NEW QUESTION # 127

An administrator of an organization is implementing Manufacturing Cloud Intelligence and various dashboards and is also setting up Advanced Account Forecasting.

Why would an administrator configure Field-Level Security for the Advanced Account Forecast Partner and Advanced Account Forecast Fact objects?

- A. To provide users access to partner and facts records
- **B. To provide users with separate levels of visibility to forecast data**
- C. To provide users with separate levels of visibility to activity data

Answer: B

Explanation:

The administrator would configure Field-Level Security for the Advanced Account Forecast Partner and Advanced Account Forecast Fact objects to provide users with separate levels of visibility to forecast data.

The Advanced Account Forecast Partner object stores the partner information for each account forecast record, such as the partner name, partner type, and partner role. The Advanced Account Forecast Fact object stores the forecast values for each account forecast record, such as the forecast amount, forecast quantity, and forecast margin. By setting the Field-Level Security for these

objects, the administrator can control which users can view, edit, or delete the partner and fact data for each account forecast record. This way, the administrator can ensure that the users only see the relevant forecast data for their role and business unit¹².
References: 1: Set Field-Level Security for Fact and Partner Object in Advanced Account Forecasting³, 2: Forecast Fact Object Included with Advanced Account Forecasting⁴

NEW QUESTION # 128

Which three permission set are available with Manufacturing Cloud?

- A. Manufacturing Account Manager Target
- B. Manufacturing Sales Agreements
- C. Manufacturing Price Book
- D. Manufacturing Sales Orders
- E. Manufacturing Account Forecast

Answer: A,B,E

NEW QUESTION # 129

Universal Containers (UC) uses an Enterprise Resource Planning (ERP) system for order and inventory management. UC would like to give its sales teams the ability to view the order information related to an account without replicating the order information. Which object type should a consultant use to access account order information?

- A. A standard Order object
- B. An external object
- C. A custom object

Answer: B

Explanation:

A consultant should use an external object to access account order information from an ERP system. An external object is similar to a custom object, but the record data is stored outside the Salesforce organization.

By using external objects, the consultant can access the order data in real time via web service callouts, without replicating the data in Salesforce. This way, the sales teams can view the current state of the order information related to an account, without wasting storage and resources keeping data in sync¹. A standard Order object or a custom object would require copying the order data from the ERP system to the Salesforce organization, which is not the desired solution for UC. References: 1: External Objects²

NEW QUESTION # 130

.....

Our company employs a professional service team which traces and records the popular trend among the industry and the latest update of the knowledge about the AP-213 exam reference. We give priority to keeping pace with the times and providing the advanced views to the clients. We keep a close watch at the most advanced social views about the knowledge of the test AP-213 Certification. Our experts will renovate the test bank with the latest AP-213 exam practice question and compile the latest knowledge and information into the AP-213 exam questions and answers.

Reliable AP-213 Test Prep: <https://www.exam4tests.com/AP-213-valid-braindumps.html>

It's not a dream to pass the exam with just one or two days studying by the high refined examination questions of AP-213 exam study questions, The new information is added into the Salesforce AP-213 study VCE, and the useless questions are deleted, thus you can get the best valid and refined AP-213 training material, We are an authorized official company engaged in researching and offering the best, valid and professional AP-213 prep + test bundle.

How does one start writing books, Or you can follow along AP-213 with the main text for a detailed discussion of planning, designing, building, and maintaining your web site.

It's not a dream to pass the exam with just one or two days studying by the high refined examination questions of AP-213 Exam study questions, The new information is added into the Salesforce AP-213 study VCE, and the useless questions are deleted, thus you can get the best valid and refined AP-213 training material.

We are an authorized official company engaged in researching and offering the best, valid and professional AP-213 prep + test bundle, Practice has proved that almost all those who have used the software we provide have successfully passed the AP-213 exam

[illegible]