

# **C-BCSBN-2502 exam guide: SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions & C-BCSBN-2502 actual test & C-BCSBN-2502 pass-for-sure**



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## **SAP C-BCSBN-2502 Exam Syllabus Topics:**

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li> </ul>
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### **SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q12-Q17):**

#### **NEW QUESTION # 12**

Which approaches in SAP Business Suite enhance warehouse efficiency? Note: There are 2 correct answers to this question.

- A. Integrate closed-loop planning with AI automation
- B. Align forecasting with production cost budgets
- C. Implementation of real-time insights
- D. Automation of supplier selection

**Answer: A,C**

Explanation:

Solution:

The two methods in SAP Business Suite that enhance warehouse efficiency, as outlined on learning.sap.com, are:

\* C. Implementation of real-time insights

The suite enables real-time scenario simulations, AI-driven insights, and visibility into operations and inventory, allowing warehouse managers to react quickly and optimize workflows.

\* D. Integrate closed-loop planning with AI automation

Closed-loop planning synchronizes operational changes in real time, maintaining smooth, adaptive warehouse processes. Combined with AI automation, this maximizes resource efficiency and throughput learning.sap.com

#### **NEW QUESTION # 13**

Which features in SAP IBP assist manufacturers in mitigating the impact of sudden demand spikes and maintaining supply chain stability? Note: There are 2 correct answers to this question.

- A. Risk assessment
- B. Trend monitoring
- C. Automated supplier contracts
- D. Optimized delivery schedules

**Answer: A,B**

Explanation:

Solution:

Based on content from learning.sap.com, the two correct features in SAP IBP that help manufacturers mitigate sudden demand spikes and maintain supply chain stability are:

A. Risk assessment

SAP IBP (especially through the Supply Chain Control Tower) enables systematic risk assessment, real-time alerting, and scenario simulation to identify and mitigate supply chain disruptions.

C. Trend monitoring

Within IBP's demand planning capabilities, tools like time-series analysis and demand sensing help detect trends and anomalies, allowing manufacturers to proactively adjust forecasts and supply plans [learning.sap.com](https://learning.sap.com).

The other options are not supported by [learning.sap.com](https://learning.sap.com):

\* B. Automated supplier contracts - relates to procurement (e.g., SAP Ariba), not core IBP capabilities.

\* D. Optimized delivery schedules - this is part of execution/logistics, not directly a core IBP feature for handling demand spikes.

Therefore, the correct answers are A and C

#### NEW QUESTION # 14

How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises? Note: There are 2 correct answers to this question.

- A. Product Optimization
- B. Risk Assessment
- C. Trend Analysis
- D. Financial Risk Reduction

**Answer: B,C**

Explanation:

Solution:

The two correct answers from [learning.sap.com](https://learning.sap.com) on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:

\* B. Risk Assessment

SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.

\* D. Trend Analysis

These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises [learning.sap.com](https://learning.sap.com).

Options A and C are not mentioned in this context on [learning.sap.com](https://learning.sap.com).

#### NEW QUESTION # 15

How does carrier selection functionality in SAP TM optimize freight management in the global logistics network? Note: There are 2 correct answers to this question.

- A. improves production planning for transported materials
- B. Automates international procurement processes
- C. Focuses on the lowest cost option available
- D. Ensures transparency in transportation processes

**Answer: C,D**

Explanation:

Solution:

The two correct benefits of the carrier selection functionality in SAP TM are:

1. Ensures transparency in transportation processes - The system provides a ranked list of eligible carriers, displaying real carrier rates, availability, and constraints, which promotes clarity in decision making.

2. Focuses on the lowest cost option available - During carrier selection, SAP TM uses optimization algorithms to find the most cost-effective carrier, taking into account constraints such as cost, priority, and equipment capacity.

Therefore, the correct answers are:

\* A. Focuses on the lowest cost option available

\* C. Ensures transparency in transportation processes

#### NEW QUESTION # 16

How does SAP Business Network's purchase order compliance function automate workflows for global suppliers in retail?

- A. Ensures integration with SAP and non-SAP systems
- B. Automates financial transactions with minimal impact to functional procurement processes
- C. Cuts logistics costs by using local vendors
- D. Simplifies procurement for production with less impact to global processes

**Answer: A**

Explanation:

Solution:

The correct answer from learning.sap.com is:

- \* C. Ensures integration with SAP and non-SAP systems

SAP Business Network's purchase order compliance functionality enables automated workflows for global retail suppliers through seamless integration across both SAP and non-SAP systems. This ensures POs, order confirmations, AP documents, and audit rules are consistently streamlined across diverse supplier landscapes learning.sap.com

**NEW QUESTION # 17**

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