# CIPS L5M10 Exam Questions are Real and Recommended By Experts



CIPS Level 5 – Advanced Diploma in Procurement and Supply

Module 10 – Logistics Management

SAMPLE EXAM QUESTIONS

OBJECTIVE RESPONSE QUESTIONS AND ANSWERS

The correct answer will be identified as [key]

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L5M10 Sample Exam Questions Dec 2018

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## CIPS L5M10 Exam Syllabus Topics:

| Topic | Details |
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|---|---|
| Topic 1 | • Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain. |
| Topic 2 | • Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network. |

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# Real CIPS L5M10 Questions - Tips And Tricks To Pass Exam

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## CIPS Logistics Management Sample Questions (Q12-Q17):

**NEW QUESTION # 12**
In transportation terminology, what type of cargo would be considered "less than carload" (LTC)?

- **A. A shipment that fills half a rail carriage in volume**
- B. Inventory that is worth less than the price of an average car
- C. A small box of components that would fit on the back seat of a car
- D. A shipment that is less than a full truckload

**Answer: A**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
"Less than carload" refers to rail freight shipments smaller than a full railcar load (i.e., not filling an entire rail carriage). The term relates to railway "cars," not road vehicles. (Reference: CIPS L5M10 Study Guide, transport terminology-LTC/LCL/FTL, p. 6)

**NEW QUESTION # 13**
The "Net Promoter Score" (NPS) provides a company with an indication of customer satisfaction by answering which question?

- **A. How likely are you to recommend the service to a friend?**

- B. Would you use this service again?
- C. How happy are you with the service delivered?
- D. On a scale of 1-10 did you find the service value for money?

**Answer: A**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
NPS is a single-question metric asking customers how likely they are to recommend the product/service to others (typically on a 0-10 scale). It is widely used as a proxy for loyalty and satisfaction. (Reference: CIPS L5M10 Study Guide, customer satisfaction measures-NPS, p. 62)

## NEW QUESTION # 14
Which pieces of information would you require to calculate aBOM explosure? Select TWO

- A. Price of the materials
- B. Materials required to complete an order
- C. Lead-time of the materials
- D. Current inventory levels

**Answer: B,D**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
ABOM explosuredetermines net requirements by expanding theBill of Materialsfor an order and offsetting it againstcurrent inventory/receiptsto find what must be procured or made. Prices and lead times are relevant for scheduling/costing, not for the netting calculation itself. (CIPS L5M10 Study Guide, p. 182)

## NEW QUESTION # 15
Of the following items, which isnot recyclable?

- A. Solvents
- B. Agricultural products such as pesticides
- C. Plastic
- D. Industrial catalysts

**Answer: B**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Agricultural products like pesticidesare classified as hazardous substances andcannot be recycled.
* Plasticsandindustrial catalystscan be recycled.
* Solventsare technically recyclable but are often not economically viable to recycle at scale.(Reference:
CIPS L5M10 Study Guide, Materials and recyclability, p. 196)

## NEW QUESTION # 16
Which of the following are benefits of usingService Life-Cycle Management (SLM)? Select TWO.

- A. Effective planning of resources
- B. Cost savings
- C. Accurate demand forecasting
- D. Customer retention

**Answer: A,D**

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
SLM manages services across their life cycle - including after-sales and support - improvingcustomer retentionandresource planning.

While beneficial long-term, it may increase costs rather than reduce them.
(Reference: CIPS L5M10 Study Guide, Service Life-Cycle Management, p. 65)


## NEW QUESTION # 17

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