

100% Garantie Consumer-Goods-Cloud-Accredited-Professional Prüfungserfolg

CONSUMER GOODS CLOUD
ACCREDITED PROFESSIONAL



EXAM GUIDE

Last Updated: 31 Jul 2021
Exam Content covers up to: Summer '21 Release

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P.S. Kostenlose 2026 Salesforce Consumer-Goods-Cloud-Accredited-Professional Prüfungsfragen sind auf Google Drive freigegeben von Zertprüfung verfügbar: <https://drive.google.com/open?id=10IdHU41-FtCsdYV72f3RZVZKmxhg1tqm>

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Salesforce Consumer-Goods-Cloud-Accredited-Professional Prüfungsplan:

Thema	Einzelheiten
Thema 1	Data Setup: In this topic, the Salesforce Consumer Goods Cloud Consultant demonstrates expertise in configuring data for effective operations. Proficiency is measured in areas such as Action Plan Setup, Planogram Setup, Product Setup, Promotion Setup, Retail Store KPI Setup, and Store Setup. Consultants must show the ability to configure these elements to ensure accurate and actionable data supports retail activities.

Thema 2	Platform: This topic tests familiarity with Salesforce platform features relevant to Consumer Goods Cloud, focusing on mobile capabilities that enhance field operations. The Salesforce Consumer Goods Cloud Consultant must understand platform functionalities that optimize user experience and support operational efficiency.
Thema 3	Visit Execution: This topic evaluates the ability of the Salesforce Consumer Goods Cloud Consultant to manage field visit workflows, including creating and executing Custom Tasks, overseeing Direct Store Delivery, and performing checks for Inventory, Planograms, and Promotions. Consultants must also demonstrate skill in using Surveys to gather insights during visits, ensuring adherence to store objectives.

>> Consumer-Goods-Cloud-Accredited-Professional Buch <<

Consumer-Goods-Cloud-Accredited-Professional Testengine, Consumer-Goods-Cloud-Accredited-Professional Online Prüfungen

Wenn Sie sich sehr müde um die Vorbereitung der Consumer-Goods-Cloud-Accredited-Professional Prüfungen bemühen, wissen Sie, was die anderen Kandidaten machen? Warum sind sie sehr Selbstbewusst und sorglos, während Sie sich um die Prüfungen sorgen? Ist Ihre Lernfähigkeit nicht so gut wie sie? Natürlich nicht. Wollen Sie wissen, warum andere sehr leicht Salesforce Consumer-Goods-Cloud-Accredited-Professional Prüfung ablegen? Weil Sie Salesforce Consumer-Goods-Cloud-Accredited-Professional Dumps von Zertpruefung benutzen. Beim Lernen der Prüfungsfragen können Sie sehr einfach diese Prüfung bestehen. Glauben Sie nicht? Probieren Sie bitte mal. Sie können die Demo benutzen, um die Qualität der Zertifizierungsunterlagen selbst kennenzulernen. Bitte klicken Sie Zertpruefung Website.

Salesforce Consumer Goods Cloud Accredited Professional Consumer-Goods-Cloud-Accredited-Professional Prüfungsfragen mit Lösungen (Q91-Q96):

91. Frage

United Telecom(UT) has initiated high-speed offerings on Communications Cloud after upgrading its network. Which out-of-the-box MACD process should UT consider when upgrading existing assets to high-speed offers for interested customers?

- A. Disconnect and new order
- B. Modify order
- C. Apply Promotion
- **D. Change of Plan**

Antwort: D

Begründung:

In Communications Cloud, modifying an existing commercial service to a higher speed tier (or upgraded variant) is handled through the Change of Plan MACD process. Salesforce defines Change of Plan as the out-of-the-box MACD scenario used when an existing active subscription is upgraded, downgraded, or migrated to a different configuration within the same offer family.

High-speed upgrades typically involve the same commercial product family (e.g., "Internet") but with modified attributes such as speed tier, bandwidth profile, SLA level, etc. The Change of Plan MACD:

Reuses the existing asset

Captures the new configuration

Decomposes into new or modified technical actions

Avoids unnecessary disconnect/reconnect cycles

Preserves billing continuity

Minimizes order orchestration overhead

Options B (Disconnect & New Order) and C (Modify Order) are not correct: Disconnect/New Order is used only when replacing an entire product with a materially different offering, not speed upgrades. A Modify Order MACD adjusts non-plan attributes-not plan-tier changes. Option D (Apply Promotion) is irrelevant here.

Thus, Change of Plan is the correct MACD for upgrading customers to high-speed offers.

92. Frage

How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a Map Layer using retail store search filters by status and color code the markers by status
- B. By creating a map layer using accounts as a base object and color code the markers by status
- **C. By creating a map layer using visits as the base object and color code the markers by status**
- D. By creating a map layer using retail store as the base object and represent the markers by shape

Antwort: C

Begründung:

To visualize store visits in their territory for the day by their current status, an Account Manager can create a map layer using visits as the base object and color code the markers by status. A map layer is a visual representation of data on a map that can be filtered and customized. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. The status of a visit indicates whether it is planned, in progress, completed, or canceled. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 34.

93. Frage

How can admins review the performance of the Object Detection Model?

- A. By creating a Custom Object
- **B. Through Detected Objects**
- C. By enabling Custom Object Detection
- D. Through Einstein Bots

Antwort: B

Begründung:

https://help.salesforce.com/s/articleView?id=sf.industries_einstein_object_detection_review_detected_objects.htm&type=5

Admins can review the performance of the Object Detection Model through Detected Objects, which are records that store the results of the object detection process. Detected Objects contain information such as the confidence score, the number of detections, and the bounding box coordinates for each object in an image.

Admins can use reports and dashboards to analyze the Detected Objects data and evaluate the accuracy and performance of the Object Detection Model. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

94. Frage

Which Action Plan Type should be selected when creating an Action Plan for Consumer Goods Cloud?

- A. Industries
- B. Visit Planning
- **C. Visit Execution**
- D. Assessment Task Plan

Antwort: C

Begründung:

The Action Plan Type that should be selected when creating an Action Plan for Consumer Goods Cloud is Visit Execution. An Action Plan Type is a metadata record that defines the type and configuration of an action plan. An action plan is a set of tasks that need to be completed for a specific purpose or goal. The Visit Execution Action Plan Type is designed for Consumer Goods Cloud users who need to create action plans for their store visits. A visit is an interaction between a field rep and a retail store. Verified References:

[Salesforce Consumer Goods Cloud Implementation Guide], page 25.

95. Frage

Northern Trail Outfitters(NTO) places a high value on understanding how their end capes are performing. What should be recommended to NTO to ensure they can capture this data?

- Antwort: B**

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