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The Manufacturing Cloud Accredited Professional Exam is a comprehensive certification program that requires candidates to have a solid understanding of the manufacturing industry and the various challenges that manufacturers face. Manufacturing-Cloud-Professional Exam is designed to test candidates on their ability to leverage Salesforce Manufacturing Cloud to address these challenges and to optimize their manufacturing operations. By passing the exam, professionals can demonstrate their proficiency in integrating Salesforce with their manufacturing processes and can help their organizations to become more efficient, productive, and profitable.

To prepare for the exam, Salesforce offers a range of resources, including study guides, training courses, and practice exams. It is recommended that you have experience with Salesforce, particularly with Sales Cloud and Service Cloud, before attempting the Manufacturing Cloud Accredited Professional certification exam. With the right preparation, you can pass the exam and become a certified Manufacturing Cloud professional.

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Those who are ambitious to obtain Manufacturing Cloud Accredited Professional Exam certification mainly include office workers; they expect to reach a higher position and get handsome salary, moreover, a prosperous future. Through our Manufacturing-Cloud-Professional test torrent, we expect to design such an efficient study plan to help you build a high efficient learning attitude for your further development. Our study materials are cater every candidate no matter you are a student or office worker, a green hand or a staff member of many years' experience, Manufacturing-Cloud-Professional Certification Training is absolutely good choices for you. Therefore, you have no need to worry about whether you can pass the exam, because we guarantee you to succeed with our technology strength.

The Manufacturing Cloud Accredited Professional certification is designed for consultants, business analysts, and administrators who work with manufacturers and are responsible for implementing and maintaining Manufacturing Cloud solutions. Manufacturing Cloud Accredited Professional Exam certification validates the skills and knowledge required to design, build, and deploy Manufacturing Cloud solutions that meet the unique needs of the manufacturing industry. By earning this certification, professionals can demonstrate their expertise in implementing Manufacturing Cloud solutions, which can help boost their career prospects and open up new opportunities in the manufacturing industry.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q13-Q18):

NEW QUESTION # 13
An administrator has completed the data migration from a client's legacy system to Manufacturing Cloud. The client wants to ensure all Advanced Account Forecast calculations are correct and the data has been properly migrated.
How should the administrator reassure the client that data has been accurately calculated7

- A. Request the users to verify the Advanced Account Forecast values of their accounts.
- B. Use Data Loader to generate a .csv file and manually compare it to import files.
- C. Launch the calculations of the Advanced Account Forecast and compare the values with the legacy system.

Answer: C

Explanation:
Explanation
The best way to reassure the client that the data has been accurately calculated and migrated is to launch the calculations of the Advanced Account Forecast and compare the values with the legacy system. The calculations of the Advanced Account Forecast are triggered by the Data Processing Engine, which transforms and aggregates the data from various sources, such as orders, opportunities, sales agreements, and external data, into the Advanced Account Forecast Fact object. The calculations can be launched manually or scheduled to run at a specified frequency. By comparing the values of the forecast measures, such as forecasted quantity and forecasted revenue, with the legacy system, the administrator can verify that the data migration was successful and that the formulas and definitions used for the calculations are correct. References: Launch Calculations of the Advanced Account Forecast, Advanced Account Forecasting

NEW QUESTION # 14
Universal Containers (UC) is interested in using Manufacturing Cloud. During discovery, the business analyst identifies the following requirements:
1. UC needs the ability to set quantity and revenue targets at the manager level, and the manager needs the ability to distribute that across each member of their team and their team's accounts.
2. UC needs the ability to visualize the targets compared to the actual order amounts for the accounts with targets.
3. UC needs the ability to forecast its sales on a rolling 12-month basis using a combination of data from opportunities, long-term agreements, past orders, and market data that is uploaded periodically.
Which combination of Manufacturing Cloud features addresses the requirements above?

- A. Account Manager Targets, Advanced Account Forecasting, CRM Analytics for Manufacturing App
- B. Account Manager Targets. Sales Agreements, Advanced Account Forecasting
- C. Account Manager Targets. Account Based Forecasting, CRM Analytics for Manufacturing App

Answer: B

Explanation:
Account Manager Targets allow UC to set and track quantity and revenue targets at the manager level, and distribute them to their team members and accounts1.
Sales Agreements allow UC to manage run-rate or long-term negotiated business with their customers, and track the order realization against the agreed terms1.
Advanced Account Forecasting allow UC to forecast their sales on a rolling 12-month basis using data from opportunities, sales agreements, past orders, and market data1.
CRM Analytics for Manufacturing App is a prebuilt app that provides insights into sales performance, account health, and customer satisfaction, but it does not address the requirements of UC2.
Account Based Forecasting is a feature that allows UC to forecast their sales based on account hierarchy, but it does not use data from sales agreements or market data3.
Reference:

What Is Manufacturing Cloud? - Salesforce
CRM Analytics for Manufacturing App - Salesforce
Account Based Forecasting - Salesforce

NEW QUESTION # 15
Which two options are recommended to collaborate with channel partners in Manufacturing Cloud?

- A. Manufacturing Cloud license for external users
- B. Visualforce pages
- C. External Apps
- D. Experience Cloud
- E. Lightning Classic Apps

Answer: C,D

NEW QUESTION # 16
At universal containers some Manufacturing cloud users have 'Delete sales agreement' profile permission.
Which two statements are correct about that permission and the entitled users ability to delete sales agreements?

- A. Account owners will see the 'Delete' option on the sales agreements record header
- B. Only non-active sales agreements can be deleted
- C. Only these user will see the 'Delete' option on the sales agreement record header
- D. Only sales agreements with no associated products can be deleted
- E. Sales agreements with any status can be deleted

Answer: A,E

NEW QUESTION # 17
Many of Universal Containers' management teams must travel to different production facilities as part of their regular work. They require access to features on their desktop and mobile devices to view and approve sales agreements.
What is an important consideration to keep in mind when preparing and conducting testing?

- A. When testing Manufacturing Cloud for mobile, a Wi-Fi connection is required.
- B. The Mobile User permission must be assigned to the test users.
- C. Sales Agreement features are not available on mobile devices, but approvals can be done via email.

Answer: C

NEW QUESTION # 18
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