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AP-207 Exam

Energy and Utilities Cloud Accredited Professional

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Salesforce AP-207 Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Discovery	13%	- Understand current state architecture - Document customer business needs, value and vision - Identify gaps between requirements and standard capabilities

Topic 2: Implementation 38%	- Industry-specific component setup - Product and pricing configuration - Order Capture setup - Data migration and integration - License and access management - Post-sales process enablement - Contract management configuration - Initial setup and configuration
Topic 3: Test and Deploy 13%	- Deployment planning and execution - User acceptance testing management - Testing strategy and scenario design - Design future state business processes - Validate data model fitment
Topic 4: Solution Design 36%	- Define future state architecture - Understand deployment tools and best practices - Define security and data access model - Map Energy and Utilities Cloud components to requirements

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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q50-Q55):

NEW QUESTION # 50

When using IDX Workbench and Google Chrome as the default browser, then migrated OmniScripts, integration procedures, and FlexCards will automatically activate in the target org.

How should a consultant manually configure this automatic activation feature in the system if a different browser is used?

- **A. By Installing Node.js + Puppeteer module**
- B. By Installing Node.js + Velocity Build Tool
- C. By Installing Node.js + Visual Studio
- D. By Installing Node.js + SFDX

Answer: A

NEW QUESTION # 51

A utility company is going through an extensive digital transformation. They want to use Energy and Utilities Cloud as a unified desktop application for service agents in order to have a 360-degree view of customers and guided processes for common actions. For this, they require integrations with their customer information system (CIS) and billing systems.

What three common objects are typically part of this Integration?

Choose 3 answers

- **A. Premise**
- **B. Balances**
- C. eSignature
- **D. Account**
- E. Meter Pings

Answer: A,B,D

NEW QUESTION # 52

Energy and utility organizations are going through digital transformations that place a greater focus on customers and employees. Which three changes are disrupting the energy and utilities market?

- A. Capitalization of the cloud
- **B. Customer expectations and values**
- C. Removing the complexity from the business
- **D. Regulatory and technology changes**
- **E. Digital first and work-from anywhere in real time**

Answer: B,D,E

Explanation:

The energy and utilities market is currently experiencing significant disruption due to several factors. Regulatory and technology changes are at the forefront, with new policies and advancements in technology pushing companies towards more sustainable and efficient operations. Digital-first strategies and the capability to work from anywhere in real time are also transformative, as they allow for greater flexibility, improved customer service, and enhanced operational efficiency. Finally, changing customer expectations and values, particularly regarding sustainability, reliability, and personalized service, are influencing how energy and utilities companies operate. These disruptions require companies to adapt and innovate, leveraging digital transformation to meet evolving demands.

Reference = These insights are based on Salesforce's discussions on industry trends and challenges within the Energy and Utilities Cloud documentation and resources. Key topics include digital transformation, customer engagement, and adapting to regulatory changes. Salesforce's industry insights and trend analysis provide a comprehensive overview of these disruptions.

NEW QUESTION # 53

An energy company is building a Customer 360 view for its call center agents. They start with the Energy and Utilities Cloud Contact Center Console but need to make modifications.

Which tools are primarily used to create and modify this console?

- A. Custom Code: Lightning Web Components (LWC), Apex, and Visual Force pages
- **B. OmniStudio: OmniScript, FlexCards, DataRaptors, and Integration Procedures**
- C. Industries CPQ: Opportunity, Quote, and Order Management
- D. Platform: Flows, Visual Force, Lightning Components, and Apex

Answer: B

NEW QUESTION # 54

An administrator for an energy company recently built a new FlexCard that shows whether a customer is enrolled in autopay.

How can the administrator put the new FlexCard in the Energy and Utilities Cloud Contact Center Console?

- A. Create a VisualForce Page wrapper for the FlexCard and add it onto the page.
- **B. Edit the Lightning Record or App Builder and place the FlexCard LIC onto the page.**
- C. Open the object's page layout and add the FlexCard LWC ante the layout.
- D. Create a Lightning Web Component wrapper for the FlexCard and add it onto the page.

Answer: B

NEW QUESTION # 55

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The Salesforce AP-207 certification examination is an essential component of professional development, and passing this Salesforce AP-207 test can increase career options and a rise in salary. Nonetheless, getting ready for the Energy and Utilities Cloud Accredited Professional (AP-207) exam may be difficult, and many working professionals have trouble locating the Salesforce AP-207 practice questions they need to succeed in this endeavor.

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