

# Manufacturing-Cloud-Professional Exam Testking & Manufacturing-Cloud-Professional Reliable Mock Test



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Before we start develop a new Manufacturing-Cloud-Professional real exam, we will prepare a lot of materials. After all, we must ensure that all the questions and answers of the Manufacturing-Cloud-Professional exam materials are completely correct. First of all, we have collected all relevant reference books. Most of the Manufacturing-Cloud-Professional Practice Guide is written by the famous experts in the field. And we also add the latest knowledge points into the content of the Manufacturing-Cloud-Professional learning questions, so that they are always being up to date.

Salesforce Manufacturing Cloud Accredited Professional exam covers topics such as manufacturing processes, sales agreements, account-based forecasting, and production planning. Manufacturing-Cloud-Professional exam consists of 60 multiple-choice questions, and the candidate is required to complete it within 90 minutes. To pass the exam, a candidate must score at least 68%, and the certification is valid for two years. Achieving this certification demonstrates an individual's commitment to their profession and provides a competitive advantage in the job market. It also showcases their proficiency in the Manufacturing Cloud and their ability to help organizations improve their manufacturing processes.

The Salesforce Manufacturing-Cloud-Professional Exam covers a range of topics, including configuring Manufacturing Cloud, managing orders and contracts, forecasting demand, and creating reports and dashboards. Manufacturing-Cloud-Professional exam is designed to test the candidate's understanding of the manufacturing industry and their ability to apply Salesforce Manufacturing Cloud to solve business problems. By passing Manufacturing-Cloud-Professional exam, professionals can demonstrate their

proficiency in using Salesforce Manufacturing Cloud and enhance their career prospects in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification is recognized globally and can help professionals stand out in a competitive job market.

## >> Manufacturing-Cloud-Professional Exam Testking <<

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The 2Pass4sure Manufacturing-Cloud-Professional exam practice test questions will provide you with everything that you need to learn, prepare and pass the Manufacturing Cloud Accredited Professional Exam Manufacturing-Cloud-Professional exam. The 2Pass4sure Manufacturing-Cloud-Professional exam questions are the real PSE questions that will help you to understand the real Manufacturing Cloud Accredited Professional Exam Manufacturing-Cloud-Professional Exam Pattern and answers and you can easily pass the final Manufacturing Cloud Accredited Professional Exam Manufacturing-Cloud-Professional exam.

Achieving the Manufacturing-Cloud-Professional Certification is highly beneficial for professionals working in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification demonstrates that the individual has the skills and knowledge required to use Salesforce Manufacturing Cloud effectively. Manufacturing Cloud Accredited Professional Exam certification can help professionals to advance their careers, increase their earning potential, and demonstrate their commitment to continuous learning and professional development. In addition, companies can benefit from hiring certified professionals who can help them to improve their manufacturing processes, enhance customer satisfaction, and increase profitability.

### Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q16-Q21):

#### NEW QUESTION # 16

Which two Manufacturing cloud functionalities are available in the standard Manufacturing Experience Cloud Template?

- A. Account Based Forecasts
- B. Rebate Management
- C. Account Manager Targets
- D. Sales Agreements

**Answer: C,D**

#### NEW QUESTION # 17

What are some key considerations in ensuring an efficient and successful global rollout of Manufacturing Cloud?

- A. Rollouts must be phased rather than done simultaneously because Manufacturing Cloud has regional and data volume limitations.
- B. Manufacturers may have one or many versions of core systems like an Enterprise Resource Planning (ERP) that will require integrations and design considerations that vary.
- C. There are language requirements, legal variation by geography, and cultural differences.

**Answer: B,C**

Explanation:

n: When planning a global rollout of Manufacturing Cloud, some key considerations are:

\* Manufacturers may have one or many versions of core systems like an Enterprise Resource Planning (ERP) that will require integrations and design considerations that vary. Manufacturing Cloud can integrate with existing ERP systems and Order Management Systems (OMS) by using APIs, the MuleSoft Accelerator for Manufacturing, or other middleware solutions<sup>1</sup>. However, different versions of ERP systems may have different data models, business processes, and security requirements that need to be taken into account when designing and implementing the integrations<sup>2</sup>.

\* There are language requirements, legal variation by geography, and cultural differences. Manufacturing Cloud supports multiple languages and currencies, but it also needs to comply with the local laws and regulations of each country or region where it operates<sup>1</sup>. For example, there may be different tax rules, privacy policies, or data protection standards that affect how Manufacturing Cloud handles and stores customer data<sup>3</sup>. Additionally, there may be cultural differences in how customers and

partners

\* communicate, negotiate, and collaborate, which may require adjustments in the user interface, workflows, and analytics of Manufacturing Cloud<sup>4</sup>. References: Considerations for Working with Manufacturing, What Is Manufacturing Cloud?, Salesforce Blog: Manufacturing Cloud, Salesforce Manufacturing Cloud: enabling customer centricity for manufacturers

### NEW QUESTION # 18

An administrator has performed the data migration of sales agreements. The client would like to ensure that data wasn't lost in the process. How should the administrator test the data consistency across the legacy system and Salesforce?

- A. Use Data Loader to generate a .csv file and manually compare it to import files.
- **B. Verify the migration file and compare randomly selected lines with the legacy system.**
- C. Create custom reports to aggregate the sales agreements' values and compare with the legacy system.

**Answer: B**

Explanation:

To ensure data consistency following the migration of sales agreements, the administrator should verify the migration file and compare randomly selected lines with the legacy system. This method allows for a focused and manageable approach to validating the accuracy of the migrated data, ensuring that no data was lost or incorrectly migrated during the process. It's a practical approach that balances thoroughness with efficiency, particularly when dealing with large datasets.

### NEW QUESTION # 19

Which two statements are true, if an org hits the account product period forecast record limit?

- **A. New products are not added when recalculating a single account forecast or recalculating all account forecasts**
- B. The add products option will no longer appear on the agreement terms tab
- C. New products added to account forecasts will not be included in recalculations
- **D. New Products cannot be added to account forecasts**

**Answer: A,D**

Explanation:

Explanation

The account product period forecast record limit is the maximum number of records that can be stored in the Account Product Period Forecast object, which represents the quantity and revenue information of products for a particular time period of the forecast rolling period<sup>1</sup>. The default limit is 9 million records, but it can be changed by the admin<sup>2</sup>. If the org hits the limit, new products cannot be added to account forecasts, and new products are not added when recalculating a single account forecast or recalculating all account forecasts<sup>2</sup>.

This means that the forecast data will not reflect the latest changes in the product portfolio and may affect the accuracy of the forecast. The add products option will still appear on the agreement terms tab, but it will not work if the limit is reached. New products added to account forecasts will be included in recalculations, as long as the limit is not exceeded. References: Considerations for Working with Manufacturing - Salesforce, Define Account Forecast Settings Unit | Salesforce Trailhead Module, Advanced Account Forecasting with Manufacturing Cloud | Salesforce, AccountProductPeriodForecast | Manufacturing Cloud Developer Guide | Salesforce Developers

### NEW QUESTION # 20

Which two options can be used to populate a custom metric so that it shows on forecast grid?

- A. Used to recalculate all forecast button on the account forecast settings page
- B. Implement a record trigger on Account Product period Forecast (APPF)
- **C. Implement a record trigger flow on Account Product Forecast (APF)**
- **D. Implement an apex trigger on Account Product period Forecast (APPF)**
- E. Implement an apex trigger on Account Product Forecast (APF)

**Answer: C,D**

Explanation:

You can use apex triggers to populate a custom metric on the forecast grid. A custom metric is a field that you can add to the

Account Product Forecast (APF) or Account Product Period Forecast (APPF) objects to display additional information on the forecast grid. For example, you can create a custom metric to show the profit margin or the cost of goods sold for each product. To populate a custom metric, you need to write an apex trigger on the APF or APPF object that calculates the value of the custom metric based on the data in the record. You can use the standard or custom fields in the APF or APPF object as inputs for the calculation. For example, you can use the Planned Quantity, Planned Revenue, and Product Cost fields to calculate the profit margin. You can also use the fields from the related objects, such as the Account, Product, or Sales Agreement, by using the relationship queries. For example, you can use the Account Name or the Sales Agreement Status fields to filter the records for the calculation. After writing the apex trigger, you need to deploy it to your org and activate it. Then, you can add the custom metric field to the forecast grid layout and see the values populated on the grid. Reference: Create Custom Metrics for Account Forecasts, Apex Developer Guide, Relationship Queries

## NEW QUESTION # 21

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