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Oracle 1Z0-1059-24 Exam Syllabus Topics:

Topic	Details
Topic 1	• Using Revenue Management Reporting: This section evaluates the expertise of Business Intelligence Analysts and Reporting Specialists in creating OTBI reporting objects and understanding Oracle-delivered reports. It focuses on leveraging reporting tools to analyze revenue data and support decision-making processes.
Topic 2	• Configuring Revenue Management: This section evaluates the expertise of Implementation Specialists and System Administrators in setting up the Oracle Revenue Management application. It focuses on configuring system parameters and ensuring that the application aligns with business requirements for effective revenue management.
Topic 3	• Configuring and Managing Standalone Selling Prices: This domain tests the knowledge of Pricing Analysts and Revenue Managers in managing standalone selling prices and related configurations. It includes setting up pricing models and ensuring compliance with revenue recognition standards.
Topic 4	• Managing Revenue Contracts: This section measures the skills of Contract Managers and ERP Specialists in handling customer contracts, performance obligations, and contract maintenance. It also covers loading data into the application using FBDI templates, processing customer contract source documents, analyzing accounting entries, and navigating the Revenue Management user interface.

Topic 5	• Revenue Management Overview: This section of the exam measures the skills of Revenue Analysts and Financial Consultants in understanding key revenue principles, including the new revenue recognition guidance under ASC 606 and IFRS 15. It also covers the integration of Oracle Revenue Management with other financial systems to ensure seamless operations.

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Oracle Revenue Management Cloud Service 2024 Implementation Professional Sample Questions (Q15-Q20):

NEW QUESTION # 15

A corporation uses a pricing policy that considers deal size to calculate price per unit for its products. For example:

Deal Size	Price Per Unit
Less than $50,000	$100.00
More than $50,000	$85.00

Which Price Band Segment Label would be appropriate to use in this case?

- A. Deal Size Band
- B. Amount Band
- C. Set Band
- D. Quantity Band

Answer: B

NEW QUESTION # 16

How many tabs does the Customer Contract Source Data Import Template have?

- A. four tabs that store data for the
- B. one tab that stores data for the VRM_SOURCE_DOCUMENTS table
- C. three tabs that store data for the VRM_SOURCE_DOCUMENTS, VRM_SOURCE_DOC_LINES, and VRM_SOURCE_DOC_SUB_LINES tables respectively
- D. two tabs that store data for the VRM_SOURCE_DOCUMENTS and VRM_SOURCE_DOC_LINES tables respectively

Answer: C

Explanation:
You can import source transactions using the Customer Contract Source Data Import process. Customer Contract Source Data Import uses three interface tables--one parent table and two child tables--to represent source documents, source document lines, and source document sub-lines. The parent table, VRM_SOURCE_DOCUMENTS contains the source document information. The child tables contain the following information for a given interface line record: VRM_SOURCE_DOC_LINES contains source document line details; VRM_SOURCE_DOC_SUB_LINES contains source document sub line details

NEW QUESTION # 17

A corporation uses a primary ledger with a currency of USD. The organization's data includes source document lines with amounts expressed in the Euro currency. However, Revenue Management calculates transaction totals, allocations, and creates accounting in the ledger currency.
What needs to be done in Revenue Management to convert transaction amounts to the USD currency?

- A. Create revenue prices in the Euro currency.
- B. Create source document types specifically for Euro documents.
- C. Populate exchange rates in Revenue Price Profile.
- D. Populate Conversion Rate Type in System Options.

Answer: D

Explanation:

https://docs.oracle.com/en/cloud/saas/financials/r13-update18a/fafrm/define-revenue-management.html#FAFRM2371348

NEW QUESTION # 18

When deciding how to set up the system to recognize revenue, it is important to understand the extent of revenue deferral and the subsequent timing of revenue recognition. Which two statements are true when you consider that recognition depends on the nature of the contingency? (Choose two)

- A. Time-based contingencies must not expire before the contingency can be removed and revenue recognized
- B. Post-billing customer acceptance clauses must expire (implicit acceptance), or be manually accepted (explicit acceptance), before the contingency can be removed and revenue recognized.
- C. Payment-based contingencies do not always require payment before the contingency can be removed and revenue recognized
- D. Time-based contingencies can expire, but the contingency will have to be removed manually before the revenue is recognized if payment is not due yet
- E. Pre-billing customer acceptance clauses require the recording of customer acceptance in the feeder system, or its expiration, before importing into Receivables for invoicing. Customer acceptance or its expiration

Answer: B,E

NEW QUESTION # 19

Which setup Is required to enable integration between Order Management and Revenue Management?

- A. Define an Implied performance obligation template to create performance obligations associated to sales orders and return material authorizations.
- B. Define a source document type for the Order Management application and set satisfaction measurement model to quantity.
- C. Create custom program to extract sales order and fulfillment data from Order Management.
- D. Assign Extraction Start Date for source document type DOO Sales Order in the Manage System Options for Revenue Management page.
- E. Add Order Management in the Manage Trading Community Source Systems page.
- F. Configure settings In the Order Management section of the Manage Integrations for Revenue Management page.

Answer: B

NEW QUESTION # 20

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