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Obtaining the Salesforce Health Cloud Accredited Professional certification can provide several benefits to individuals working in the healthcare industry. It can help them demonstrate their expertise and knowledge to potential employers, increase their credibility and marketability, and potentially lead to career advancement opportunities.

Salesforce Health-Cloud-Accredited-Professional exam is designed for healthcare professionals and Salesforce administrators who are interested in gaining a deeper understanding of Salesforce Health Cloud. Health-Cloud-Accredited-Professional exam covers a broad range of topics, including patient management, care coordination, health data management, and population health management.

Salesforce Health-Cloud-Accredited-Professional Certification is a valuable credential for healthcare providers, payers, and Salesforce consulting firms. It demonstrates that the certified professional has the knowledge and skills required to implement and manage Salesforce Health Cloud solutions effectively. It also provides a competitive advantage in the job market, as more healthcare

organizations are adopting Salesforce Health Cloud to improve patient outcomes and reduce costs.

>> **Health-Cloud-Accredited-Professional Exam** <<

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Salesforce Health Cloud Accredited Professional Sample Questions (Q78-Q83):

NEW QUESTION # 78

Which two preference must a salesforce administrator enable to begin using Intelligent Sales for Medical Devices? (Choose two)

- A. Lightning App builder
- **B. Intelligent Sales**
- **C. Visit Inventory Management**
- D. Action Plans
- E. Lightning Flows

Answer: B,C

Explanation:

Reference and details below.

□

NEW QUESTION # 79

An administrator is configuring security for a patient list.

Which three considerations should the administrator take into account to ensure proper access to the list? Choose 3 answers

- A. Administrators can create restriction rules to offset a private organization-wide default setting.
- B. Administrators can restrict access to patient or member lists using standard Salesforce sharing settings on the list.
- **C. Users with profile or permission sets that restrict access to an object cannot create a list using that object.**
- **D. When a user's field-level security restricts access to a field used as a display column, the column does not appear in the list.**
- **E. Administrators can restrict access using HCPatientListSecurity custom setting.**

Answer: C,D,E

Explanation:

When configuring security for patient lists in Salesforce Health Cloud, administrators must consider object-level, field-level, and list-level access to ensure data privacy and compliance with regulations like HIPAA. Below are the key considerations:

HCPatientListSecurity Custom Setting (A):

This custom setting allows administrators to define and restrict access to patient lists at a granular level. For example, administrators can control which users can view or interact with patient lists based on their role or department.

Field-Level Security Impact (C):

If a user's field-level security restricts access to a field included in the patient list's display columns, the column will not appear in the list. This ensures sensitive data is protected and only accessible to authorized users.

Object Access Restrictions (E):

Users with restricted object-level access (via profiles or permission sets) cannot create or view lists that utilize those objects. This ensures that unauthorized users cannot access or manipulate sensitive data.

Why Other Options Are Incorrect:

B: Restriction rules in Salesforce are used to provide additional access beyond organization-wide defaults (OWDs), not for patient lists.

D: Patient list access is managed through specific Health Cloud mechanisms, not standard Salesforce sharing settings.

Reference:

NEW QUESTION # 80

Bloomington Caregivers has set up Health Cloud and needs to analyze patient referrals through Salesforce reports and dashboards. Which Health Cloud unmanaged package should a consultant recommend to deliver a prebuilt dashboard and reports?

- A. Health Cloud Member Referral Management Reports
- B. Health Cloud Network Management Reports
- **C. Health Cloud Reports for Patient Referral Management**
- D. Health Cloud Referral Management Reports

Answer: C

Explanation:

Salesforce Health Cloud offers various unmanaged packages that extend its functionality by providing specialized tools and prebuilt components. For Bloomington Caregivers aiming to analyze patient referrals through Salesforce reports and dashboards, the Health Cloud Reports for Patient Referral Management unmanaged package is specifically designed to meet this need.

This package includes:

* Prebuilt Reports: A set of reports focused on key metrics related to patient or member referrals, such as referral status, sources, and outcomes.

* Dashboard: A comprehensive dashboard that consolidates these reports, providing visual insights into referral patterns and performance.

By installing this package, Bloomington Caregivers can leverage ready-made analytical tools to monitor and optimize their referral processes without the need to develop custom reports from scratch. This accelerates the implementation timeline and ensures that best practices in referral management reporting are utilized.

Installation Steps:

* Access the Installer URL: Navigate to the installer URL for the Health Cloud Reports for Patient Referral Management package: Health Cloud Reports for Patient Referral Management.

* Log In to Salesforce: Ensure you are logged into the Salesforce org where you intend to install the package.

* Select Installation Audience: Choose the appropriate installation option (e.g., Install for Admins Only, Install for All Users, or Install for Specific Profiles) based on your organization's requirements.

* Install the Package: Follow the on-screen instructions to complete the installation.

* Verify Installation: After installation, navigate to the "Installed Packages" section in Setup to confirm that the package is listed.

* Assign Permissions: Ensure that users who need access to the reports and dashboard have the necessary permissions. This may involve assigning specific permission sets or updating profile settings.

* Customize as Needed: While the package provides prebuilt reports and a dashboard, you can customize them to better fit your organization's specific needs.

Implementing this package enables Bloomington Caregivers to effectively analyze and manage patient referrals, leading to improved operational efficiency and patient care outcomes.

References:

Install Health Cloud Packages

Monitor Patient Referrals

NEW QUESTION # 81

Which of the following Salesforce and Health Cloud objects can be used to represent Provider and their relationship in a Provider Management data model? (Choose Three.)

- **A. Healthcare Provider**
- **B. Healthcare Practitioner Facility**
- **C. Contact**
- D. Lead
- E. Case

Answer: A,B,C

Explanation:

Explanation

Reference and details below.

NEW QUESTION # 82

A medical device organization needs to track account information and its geographical details to provide information to representatives onsite. Which three objects support this scenario?

Choose 3 answer

- A. Location
- B. Account
- C. Healthcare Facility
- D. Clinic Location
- E. Facility Address

Answer: A,C,E

Explanation:

To track account information and its geographical details, the following objects in Salesforce Health Cloud support the scenario:

Location:

Represents the physical location of a healthcare facility, such as a hospital or clinic.

Tracks details like address, contact information, and geocoordinates for mapping purposes.

Facilitates integration with tools for location-based services or routing.

Healthcare Facility:

Represents the organizational entity (e.g., hospital, clinic, or medical practice).

Stores information about the type of facility, services offered, and affiliations with healthcare networks.

Facility Address:

Stores detailed address information specific to a healthcare facility.

Enables differentiation between multiple addresses for the same facility, such as billing and physical addresses.

Why Not the Other Options?

D. Clinic Location: This object is not part of Health Cloud's standard data model.

E. Account: While Account is central to tracking organization details, it does not specifically address geographical details.

Use Case Implementation: By combining Location, Healthcare Facility, and Facility Address objects, organizations can provide comprehensive geographical and organizational data to representatives, enabling efficient onsite operations.

Reference:

Health Cloud Data Model Documentation

Geolocation Features in Salesforce

NEW QUESTION # 83

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