

# Pass Guaranteed Quiz SAP - C\_S4CS\_2508 - Newest SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Test Guide Online



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## SAP C\_S4CS\_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li><li>4HANA Cloud Public Edition.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S</li> <li>4HANA Cloud Public Edition.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>
Topic 9	<ul style="list-style-type: none"> <li>Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>

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## **SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q59-Q64):**

### **NEW QUESTION # 59**

Where is the initial list of known integrations documented?

- A. In the Fit-to-Standard Workshops
- B. In the Business Driven Configuration Questionnaire
- C. In the Digital Discovery Assessment**
- D. In SAP Cloud ALM

**Answer: C**

**NEW QUESTION # 60**

Where do you find industry cloud solutions to address a customer's unique requirement?

- A. SAP Business Technology Platform
- B. SAP Discovery Center
- C. SAP Store
- D. SAP Signavio Process Navigator

**Answer: A**

**NEW QUESTION # 61**

How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. With Core Data Services
- B. With the zero downtime service
- C. With a separate SAP HANNA database
- D. With XML or CSV templates

**Answer: C,D**

**NEW QUESTION # 62**

During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document. Which document item characteristics must be identical? Note: There are 2 correct answers to this question.

- A. Billing date
- B. Incoterms
- C. Payer
- D. Ship-to party

**Answer: A,C**

**NEW QUESTION # 63**

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology? Note: There are 2 correct answers to this question.

- A. Demonstrate where to find business process documentation
- B. Set up manual test cases in SAP Cloud ALM
- C. Enter configuration values in SAP Central Business Configuration
- D. Gather perceived change impact feedback

**Answer: B,C**

**NEW QUESTION # 64**

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