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C_TB120_2504: SAP Certified Associate - SAP Business One 100% Pass



SAP CERTIFICATION

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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	<ul style="list-style-type: none">• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G• L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
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SAP Certified Associate - SAP Business One Sample Questions (Q49-Q54):

NEW QUESTION # 49

The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the company details
- B. In the user defaults
- C. In the print preferences
- D. In the general settings

Answer: B,C

NEW QUESTION # 50

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- A. In the general settings, hide the Payment Wizard function.
- B. Using the form settings, hide the Payment Wizard menu.
- C. Using a UI configuration template, hide the Payment Wizard function.
- D. Remove authorization to the Payment Wizard in general authorizations.

Answer: A

NEW QUESTION # 51

A restaurant supply store wants to set up discounts for one of its best customers. The customer should receive a 2% discount on cookware, and should also receive a free apron for every 3 aprons they buy. How can you set up these discounts?

- A. Create a specific blanket agreement.
- B. Define a new price list with a factor of 2.
- C. Use the special prices for business partners.
- D. Create a discount group.

Answer: C

NEW QUESTION # 52

A production process finishes.

What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.

- A. Change the Production Order status to released.
- **B. From the context menu of the Production Order choose Report Completion.**
- **C. Add a Receipt from Production document for the Production Order.**
- D. Close the Production Order.

Answer: B,C

NEW QUESTION # 53

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct answers to this question.

- A. Marketing Document
- **B. Item Master**
- **C. Business Partner Master**
- D. Pricelist

Answer: B,C

NEW QUESTION # 54

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