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Salesforce Certified Advanced Administrator Sample Questions (Q148-Q153):

NEW QUESTION # 148

what type of data can be migrated between environments using change sets? choose 2

- A. Email templates.(100%)
- B. standard field picklist values.
- C. Custom fields(100%)
- D. Account team roles.

Answer: A,C

NEW QUESTION # 149

Cloud Kicks (CK) is working on adding a Knowledge base to its online customer community. The administrator suggests using Salesforce Knowledge to meet this requirement.

What are three reasons CK should utilize Data Categories when creating articles in Knowledge?

Choose 3 answers

- A. A Knowledge article can be tagged to more than one Data Category.
- B. Data Categories provide a way to secure access to the Knowledge base content.
- C. Data Categories help organize the Knowledge base content displayed.
- D. Every article is required to have a Data Category for sorting.
- E. Up to five Data Category groups can be created for segmentation.

Answer: A,B,C

Explanation:

Three reasons CK should utilize Data Categories when creating articles in Knowledge are:

* Data Categories help organize the Knowledge base content displayed. Data categories are logical groupings of articles that reflect your business needs and processes. You can create a data category group and assign it to one or more article types, and then create data categories and subcategories within that group. Data categories help you organize your articles by topic or criteria and make them easier to find and browse by your users or customers.

* Data Categories provide a way to secure access to the Knowledge base content. Data category visibility is a setting that determines which data categories users can access based on their profiles or permission sets. You can use data category visibility to control access to your articles based on their data categories and ensure that only relevant and appropriate content is displayed to different users or customers.

* A Knowledge article can be tagged to more than one Data Category. A Knowledge article is a document that provides information or answers to common questions or issues. A Knowledge article can be tagged to one or more data categories within each data category group that is assigned to its article type. This allows you to classify your articles by multiple criteria and make them searchable and accessible by different users or customers.

NEW QUESTION # 150

What is true about Territory Management? (Choose 2)

- A. Users can belong to one territory
- B. Accounts can belong to one territory
- C. Users can belong to one or more territories
- D. Accounts can belong to one or more territories

Answer: C,D

NEW QUESTION # 151

What permissions do you need to merge Leads?

- A. Edit and Delete on Leads
- B. Merge Leads & Edit & Delete on Leads
- C. Merge Leads
- D. Create and Delete on Leads

Answer: A

NEW QUESTION # 152

If using the Salesforce Data Loader, you need to use your username, password and:

Select one:

- A. A security key.
- B. Security Token.
- C. A one-time password.
- D. A CAPTCHA.

Answer: B

NEW QUESTION # 153

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