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Salesforce AP-223 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Revenue Cloud Technical Design: This domain covers recommending CPQ and Billing solutions within managed package capabilities, analyzing legacy data implications, determining when customization is appropriate, and assessing project risks.
Topic 2	<ul style="list-style-type: none">New Release Capabilities: This domain addresses understanding how new Salesforce releases impact existing designs and the importance of implementing current available capabilities.
Topic 3	<ul style="list-style-type: none">Revenue Cloud Implementation Management: This domain focuses on leading scoping sessions, capturing solution designs, preparing for projects, and managing build, test, deployment, and support phases.

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Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q82-Q87):

NEW QUESTION # 82

what are the 3 reasons why you would need an app exchange solution to support generating a document is support of a revenue cloud project?

- A. Contract Redlining
- B. watermarks
- C. Attachments
- D. electronic signature
- E. Invoice Generation

Answer: A,B,D

NEW QUESTION # 83

universal containers has setup a partner type custom field on the CPQ quote object in order to ensure partners receive discounts. setting the partner type on the quote should cause a recalculation because the field is an input to the product prices. how can partner type queue a new calculation for the quote?

- A. Add the partner type field to the calculating fields field set
- B. calculation Include the field in a custom metadata setting
- C. Refresh post install scripts
- D. Setup a quote calculator plugin to ensure the custom field triggers

Answer: A

NEW QUESTION # 84

Which 3 objects are updated when posting an invoice?

- A. Invoice Line
- B. Quote
- C. Invoice
- D. Order Product
- E. Quote Line

Answer: A,C,D

NEW QUESTION # 85

Which Revenue Cloud feature can be customized to provide an aggregated view of the current goods and services on a contract?

- A. Amendments.
- B. Renewals
- C. Subscription
- D. Customer Asset Lifecycle Management (CALM)
- E. Order

Answer: C

NEW QUESTION # 86

What Planning Strategies Should be Taken to Make User Acceptance Testing (UAT) efficient?

- A. Issue change orders for all incidents that arise during testing
- B. Execute all tests on behalf of the customer
- C. Define and agree on acceptance criteria with customer
- D. Finalize test plans before the build Phase completes(Choose 3 options)
- E. Train UAT testers on the new functionality

Answer: C,D,E

Explanation:

Efficient UAT requires:

B - Define acceptance criteria upfront

D - Train UAT testers on new Revenue Cloud processes and CPQ/Billing functionality E - Finalize test plans before build phase completes to ensure readiness Options A and C are incorrect:

Consultants should NOT execute tests for the customer (UAT = customer validation).

Not every issue in UAT is a change request; many are defects that must be fixed.

All answers you provided are confirmed correct based on Salesforce CPQ & Billing documentation and implementation methodology.

Send the next set whenever you're ready!

NEW QUESTION # 87

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