

新版ADM-201題庫 -你通過考試最佳的利劍Salesforce Certified Administrator



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作為IT認證的一項重要考試，Salesforce ADM-201認證資格可以給你帶來巨大的好處，所有請把握這次可以成功的機會。為了能順利通過考試，持有完全版的Salesforce ADM-201題庫資料是必要的，你就能輕鬆通過想要的認證考試。此外，PDFExamDumps提供的所有考古題都是最新的，其中PDF版本的ADM-201題庫支持打打印，方便攜帶，現在就來添加我們最新的ADM-201考古題，了解更多的考試資訊吧！

Salesforce ADM-201認證對於尋求在Salesforce管理領域尋求職業發展或希望提高自己在此領域職業生涯的專業人士是最理想的。該認證對於希望在Salesforce管理領域獲得知識以增強自己的技能和就業機會的Salesforce開發人員也非常有益。該認證在全球範圍內得到認可，並且被僱主高度重視，使其成為候選人簡歷的絕佳補充。

Salesforce ADM-201 考試對於希望在 Salesforce 生態系統中工作的任何人都是一個有價值的認證。它展示了個人在有效管理 Salesforce 平台方面所需的知識和技能，並可以幫助提升他們在該領域的職業生涯。通過適當的準備和學習，通過 ADM-201 考試可以是重大的成就，對於任何 Salesforce 專業人員都是一個有價值的資產。

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ADM-201考題，ADM-201熱門證照

作為Salesforce相關認證考試大綱的主要供應商，PDFExamDumps的ADM-201專家一直不斷地提供品質較高的產品，不斷為客戶提供免費線上客戶服務，並以最快的速度更新考試大綱。

最新的 Salesforce Certified Administrator ADM-201 免費考試真題 (Q66-Q71):

問題 #66

Which report type provides a simple list of data with no subtotals?

- A. Standard
- **B. Tabular**
- C. Matrix
- D. Summary
- E. Custom

答案: B

解題說明:

Section: Volume A

Explanation/Reference:

問題 #67

Which types of files can be accessed from the Files tab?

- A. Files uploaded to the Documents tab
- **B. Files in Content Workspaces**
- **C. Files attached to a Chatter profile post**
- D. Files uploaded to the Solutions tab
- **E. Files attached to a Chatter group post**

答案: B,C,E

問題 #68

Which one is the following is a salesforce.com definition for a Lead?

- A. An organization, individual or company involved with your business such as customers, competitors and partners
- **B. Any person, organization or company that may be interested in your products and services, not yet customers**
- C. Any potential revenue-generating event i.e. "sales deal"
- D. Any individual or influencer associated with an account

答案: B

問題 #69

If the primary object on a custom report is a custom object, and the custom object is deleted, then the custom report type and any reports created from it will automatically be deleted.

- A. False
- **B. True**

答案: B

問題 #70

Cloud Kicks executives have noticed the opportunity Expected revenue Field displays incorrect values. How Should the administrator correct this?

- A. Update the expected revenue associated with the stage.
- B. Modify the closed won value associated with the stage.
- **C. Change the probability associated with the stage.**
- D. Adjust the forecast category associated with the stage.

答案: C

解題說明:

Expected revenue is calculated as Amount x Probability. If the expected revenue field displays incorrect values, it means that the probability associated with the stage is not accurate. The administrator should change the probability to reflect the actual likelihood of closing the opportunity at that stage. References:
https://help.salesforce.com/s/articleView?id=sf.forecasts3_expected_revenue.htm&type=5

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ADM-201考題: https://www.pdfexamdumps.com/ADM-201_valid-braindumps.html

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