

# L5M5 Exam Discount Voucher & Exam L5M5 Pass4sure



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## CIPS L5M5 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Understand the importance of compliance with ESG (Environmental, Social, and Governance) factors to achieve ethical and sustainable procurement and supply arrangements: This section of the exam measures skills of Supply Chain Specialists and covers methods to ensure compliance with ESG standards in procurement. It includes the use of supply chain mapping, risk management, stakeholder engagement, and contractual terms to secure sustainable practices. Candidates also learn how to monitor supplier performance, handle non-compliance, and utilize third-party auditors to maintain ethical standards. Relationship management strategies, corrective actions, and escalation processes are emphasized as part of ensuring suppliers meet ESG expectations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Understand initiatives and standards related to ESG (Environmental, Social, and Governance) that support ethical and sustainable procurement and supply: This section of the exam measures the skills of Procurement Leaders and covers the global frameworks and standards that shape ethical supply practices. It explores international labour standards set by organizations such as the UN and ILO, and labour codes like the Ethical Trading Initiative and SA8000. Candidates also examine external environmental frameworks, industry accreditations, and their role in meeting ESG goals. Finally, this section addresses fair trade principles, organizations such as WFTO and Fairtrade International, and the need to align internal governance with global standards.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Understand the impact of ESG (Environmental, Social, and Governance) considerations on ethical and sustainable supply chains: This section of the exam measures the skills of Procurement Managers and covers how ESG principles are applied to secure ethical and sustainable supply chains. It looks at the role of environmental, social, and governance factors in procurement decisions, alongside risks and benefits of ESG adoption. Learners also explore issues such as modern slavery, bribery, and human rights, as well as the importance of diversity, inclusion, and stakeholder management. The section highlights how globalization, culture, and labour practices shape supply strategies and examines potential conflicts that may arise when balancing ESG priorities with business demands.</li> </ul>
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### **CIPS Managing Ethical Procurement and Supply (L5M5) Sample Questions (Q76-Q81):**

#### **NEW QUESTION # 76**

When a major garments factory faces adverse publicity due to alleged child labor, which of the following recognized techniques would be most effective in identifying the root cause of the issue?

- A. Supply chain mapping
- B. Value engineering
- C. Whole life costs
- D. Six sigma

**Answer: A**

Explanation:

Choice C - Supply chain mapping is a technique that enables a comprehensive analysis of the entire supply chain involved in the production and distribution of garment products. It helps identify the origin of the issue and how it spread. Therefore, it is the correct answer.

Incorrect answer:

Choice A - WLC is used to assess the total cost of an asset over its whole life, taking account of its initial cost and the cost of operation, maintenance, upgrade and disposal. It does not help in identifying the child labor issue.

Choice B - Value engineering is a method used to improve the value of a product or process, not primarily focused on issue identification.

Choice D- Six sigma is a methodology aimed at process improvement and reducing defects, not specifically tailored for issue identification.

Reference:

LO-2.1; Page 145; Mapping supply chains to achieve supply chain transparency

#### **NEW QUESTION # 77**

The use of child labour can affect which parties in the supply chain? Select TWO

- A. Manufacturers
- B. Producers
- C. Retailers
- D. Suppliers

**Answer: A,B**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract of Documents:

Child labour often occurs in the production stage (e.g., farming, mining) and manufacturing stage (e.g., garment sweatshops). According to the L5M5 study guide (p.252), these unethical practices create risks for procurement, as organisations may face reputational damage, legal consequences, and disrupted supply chains. Retailers and suppliers are indirectly affected but are not the primary locations where child labour is found. Procurement professionals must ensure thorough supply chain due diligence, audits, and supplier codes of conduct to prevent child labour risks in procurement decisions.

Reference: Managing Ethical Procurement and Supply (L5M5) Study Guide, p.252

**NEW QUESTION # 78**

A Letter of Intent (LOI), also known as a Memorandum of Understanding (MOU), constitutes legally binding contractual terms in a commercial contract.

Is this statement true?

- A. Yes. Because a letter of intent is a legally binding contractual term and a condition of contract
- **B. No, because a letter of intent is a document used during negotiation but not a term of contract always**
- C. Yes. Because a letter of intent is used for every contract as a contractual term
- D. No. Because a letter of intent is used for contract management part only

**Answer: B**

Explanation:

Choice C- A letter of intent (LOI) or memorandum of understanding (MOU) is typically used during the negotiation phase of a commercial contract. It is not always legally binding unless explicitly stated in the document or depending on jurisdiction and the intention of the parties. The LOI is primarily used to outline preliminary agreements, confirm mutual interest, and define the framework for future negotiations, but it does not necessarily become a contractual term.

Incorrect answer:

Choice A- A letter of intent is not limited to contract management; it plays a role in negotiations.

Choice B- A letter of intent is not inherently a legally binding term of a contract unless specified.

Choice D- A letter of intent is not required for every contract and does not automatically become a contractual term.

Reference:

LO-2.2; Page 188; Monitoring Contract Performance

**NEW QUESTION # 79**

How do Fair Trade organizations protect raw material producers from economic hardship?

- A. They contribute money to communal funds for local investment
- **B. They set a minimum price for purchasing the raw materials**
- C. They establish standards for working conditions
- D. They ensure the final products are labeled as Fair Trade

**Answer: B**

Explanation:

Choice B- Fair Trade ensures producers receive a guaranteed minimum price or local living wage for their goods, providing financial security and protection against market fluctuations. This is the correct answer.

Incorrect answer:

Choice A- This is important for community development but does not directly address the immediate economic stability of producers.

Choice C- Although improving working conditions is a key component of Fair Trade, it does not directly protect producers from economic hardships related to pricing or income stability.

Choice D- Labeling products as Fair Trade can help attract ethical consumers, but it doesn't directly protect producers from unstable economic conditions.

Reference:

LO-3.3; Page 295; The World Fair Trade Organization (WFTO) and its principles and Charter of Fair Trade and implications for procurement and supply

## NEW QUESTION # 80

EcoWear, a well-known apparel company committed to sustainability, has recently expanded its supply chain but failed to address key ESG issues, leading to the following concerns:

A supplier has been reported for using toxic dyes, causing environmental harm.

Another supplier has poor labor practices, resulting in worker strikes.

If these ESG issues remain unresolved, what are the most likely consequences for EcoWear? Select any TWO.

- A. Inability to secure or attract potential investments from banks
- B. Reputational Damage: The company may face backlash from consumers and advocacy groups, harming its brand reputation and customer loyalty
- C. Increased Sales: Consumers are likely to overlook the issues and continue purchasing EcoWear products, boosting sales
- D. Legal Benefits: EcoWear could benefit from reduced regulatory scrutiny and enjoy a more favorable legal environment

**Answer: A,B**

### Explanation:

Choice A- Increased Sales is unlikely, as consumers are increasingly aware of ESG issues and may choose to avoid brands that don't align with their values.

Choice B- Legal Benefits is also unlikely, as failing to address ESG issues could actually increase regulatory scrutiny and legal risks. Option C & D is the answer as per the study guide.

□ Reference: LO-1.1; Page 53; Impact of breaches of ethical codes or ESG standards on reputation and brand

## NEW QUESTION # 81

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