

Real Nonprofit-Cloud-Consultant Exams - Latest Nonprofit-Cloud-Consultant Dumps Ppt

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Test Information:

Total Questions: 170
Test Number: Nonprofit-Cloud-Consultant
Vendor Name: Salesforce
Certification Name: Nonprofit Cloud Consultant Certification
Test Name: Salesforce Certified Nonprofit Cloud Consultant (SP20)
Official Site: <https://www.examsforsure.com/>

Question #:1

An international nonprofit organization added a translated relationship picklist value, however the reciprocal relationship record is not displaying correctly. What is the cause of this error?

- A. The system administrator did not enable the Translation Workbench.
- B. The language is not supported in NPSP.
- C. The current user does not have the correct locale.
- D. The system administrator did not add the reciprocal relationship value in the NPSP Settings tab.

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To take the Salesforce Nonprofit-Cloud-Consultant certification exam, you must have experience working with Salesforce's Nonprofit Cloud solution, as well as a strong understanding of nonprofit operations and technology. Nonprofit-Cloud-Consultant exam consists of 60 multiple-choice questions and you have 105 minutes to complete it. The passing score is 68%, and if you do not pass on your first attempt, you can retake the exam after 15 days.

Salesforce Nonprofit-Cloud-Consultant exam covers various areas, such as project management, analytics, collaboration, and goal-based planning, among others. Nonprofit-Cloud-Consultant Exam consists of 60 multiple-choice questions, and participants have 90 minutes to complete it. The test requires a passing score of 68%, which implies, candidates need to answer at least 41 questions correctly. Certified professional in the Salesforce Nonprofit-Cloud-Consultant can prove to their organizations the value of the scheme's capabilities while contributing to the development of society.

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q11-Q16):

NEW QUESTION # 11

A local community center provides health care services to eligible local residents. Staff currently triage patients through of a series of qualifying questions that drive additional qualification questions. The center wants to extend triage capabilities to its volunteers to determine whether residents qualify for services. Service decisions need to be made immediately while the patient is interacting with the staff or volunteer.

Which solution should the consultant recommend?

- **A. Create a Flow to guide volunteers on triage screens, capture accurate data and generate a services decision.**
- B. Use Case records, Validation Rules and Process Builder to post case details to the central volunteer Chatter Group so all volunteers can collaborate on eligible services.
- C. Use a Workflow Rule with Field Updates and Case Assignment Rules to triage and assign the case to the proper services queue.
- D. Use a Standard Lightning Component to displaying custom fields from several objects and generate a services decision.

Answer: A

NEW QUESTION # 12

A local community center provides health care services to eligible local residents. Staff currently triage patients through of a series of qualifying questions that drive additional qualification questions. The center wants to extend triage capabilities to its volunteers to determine whether residents qualify for services.

Service decisions need to be made immediately while the patient is interacting with the staff or volunteer.

Which solution should the consultant recommend?

- **A. Create a Flow to guide volunteers on triage screens, capture accurate data and generate a services decision.**
- B. Use Case records, Validation Rules and Process Builder to post case details to the central volunteer Chatter Group so all volunteers can collaborate on eligible services.
- C. Use a Workflow Rule with Field Updates and Case Assignment Rules to triage and assign the case to the proper services queue.
- D. Use a Standard Lightning Component to displaying custom fields from several objects and generate a services decision.

Answer: A

Explanation:

Salesforce Flows are ideal for guiding users through step-by-step processes, making them a perfect solution for triaging patients. By creating a flow, the nonprofit can ensure volunteers follow a consistent process, capture accurate data, and make immediate service decisions. Here's how to set this up:

* Design the Flow:

* Open Flow Builder from Setup.

* Create a new Screen Flow.

* Add Screens and Inputs:

* Add screens with input fields for the qualifying questions.

* Use Decision elements to branch the flow based on the answers provided.

* Capture Data:

* Use Assignment elements to store input data in variables.

* Save data to Salesforce records as needed (e.g., Case or Custom Object records).

* Generate Decision Outcomes:

- * Based on the data captured, use Decision elements to determine eligibility.
 - * Display the outcome on a final screen or update a record with the decision.
 - * Test and Deploy:
 - * Test the flow thoroughly in Sandbox.
 - * Deploy the flow to production and embed it in the relevant Lightning pages.
- "Create a Simple Flow" from Salesforce Help: Create a Flow
 "Guided Processes for Nonprofits" from Salesforce.org: Salesforce Flow for Nonprofits

NEW QUESTION # 13

A nonprofit organization created a custom Opportunity name for all organization donations.
 Which two considerations should the consultant discuss with the organization? Choose 2 answers

- A. The organization should change existing Opportunities to the new naming convention by using the "Refresh All Opportunity Names" button in Bulk Data Processes.
- B. The organization should only change existing Opportunities to the new naming convention by using the "Refresh Name" action.
- C. The custom naming convention only applies to new Opportunities of matching record types; it is not retroactive.
- D. The organization should change existing Opportunities to the new naming convention through an upsert.

Answer: A,B

NEW QUESTION # 14

A nonprofit wants to send an event cancellation notice to 150 Salesforce contacts without a separate email service provider. It wants to manage bounces, resend the notice as needed, and view the send history on the Contact record. Which option should a consultant recommend to meet the requirements?

- A. Email-to-Case
- B. Send List Email
- C. Account Engagement
- D. Elevate

Answer: B

Explanation:

For a small volume of contacts (150) and a simple one-off requirement like an event cancellation, standard Salesforce functionality is the most cost-effective and efficient choice. Send List Email is a native Lightning Experience feature that meets all the organization's criteria without the complexity of a third-party marketing tool.

How Send List Email Meets the Requirements:

* Direct Send: Users can select up to 2,000 contacts from a list view or a campaign and click Send List Email. This uses Salesforce's internal mail servers (or the organization's connected Office 365/Gmail account).

* Send History: Every list email sent is automatically recorded in the Activity History (specifically the "HTML Email Status" or "Emails" related list) on the Contact record. This satisfies the requirement to "view the send history."

* Manage Bounces: Salesforce has a native "Email Bounce Management" feature. If an email address is invalid, a warning icon appears next to the email address on the Contact record, and the staff can see the "Bounce Reason."

* Resending: Because the send history is logged as an activity, staff can easily identify who didn't receive the message and trigger a follow-up email manually or by creating a filtered list of "bounced" contacts.

Why other options are incorrect:

* Elevate (Option A): This is a payment processing platform for fundraising and has no native bulk email capabilities for event management.

* Email-to-Case (Option B): This is a support tool for receiving incoming emails and turning them into tickets; it is not for proactive event outreach.

* Account Engagement (Option D): Formerly known as Pardot, this is a robust marketing automation platform. While it could do this, it is considered "overkill" for a one-off 150-person email and requires a separate, significant license and technical setup.

NEW QUESTION # 15

A consultant is setting up several integrations for a nonprofit.

What strategy could the consultant implement to help prevent interruptions between the integration and Salesforce?

- A. Use the REST API with the REST Explorer to set up the integration.
- B. Create the integration using the SOAP API with My Domain enabled.
- **C. Create a user account solely for integrations.**
- D. Use the System Admin's user account for integrations.

Answer: C

Explanation:

To help prevent interruptions between integrations and Salesforce, creating a user account solely for integrations is a recommended strategy. Here's why and how to set it up:

* Create a Dedicated Integration User:

* Navigate to Setup > Users > Users.

* Create a new user specifically for integration purposes.

* Assign an appropriate profile with the necessary permissions for the integrations.

* Benefits of a Dedicated Integration User:

* Isolation of Permissions: The integration user can be given only the permissions required for the integrations, enhancing security.

* Minimized Risk of Interruption: If individual user credentials are changed or users leave the organization, the integrations remain unaffected.

* Audit and Monitoring: It is easier to monitor and audit integration activities when they are tied to a dedicated user account.

* Set API Access for the Integration User:

* Ensure that the profile assigned to the integration user has API access enabled.

* Configure any necessary OAuth settings if using OAuth for authentication.

* Test the Integration:

* Use the integration user credentials to set up and test the integrations.

* Ensure that the integrations are functioning correctly and that data is being transferred as expected.

By creating a dedicated integration user, you can ensure more stable and secure integration processes between Salesforce and other systems.

Salesforce Integration Best Practices: Integration Best Practices.

Salesforce User Management Guide: User Management.

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NEW QUESTION # 16

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