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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q77-Q82):

NEW QUESTION # 77

A nonprofit organization has a large volume of donation and payment data that it wants to migrate to its NPSP org. Which two large volume data considerations should the consultant discuss with the nonprofit organization? Choose 2 answers

- A. Data storage limits
- B. Code coverage
- C. Data skew
- D. API call limits

Answer: A,C

Explanation:

When migrating a large volume of donation and payment data into an NPSP org, the consultant should discuss the following considerations with the nonprofit organization:

Data Storage Limits:

Salesforce has data storage limits based on the type and edition of the Salesforce instance.

It is important to calculate the volume of data being imported and ensure it does not exceed the available storage.

If necessary, consider purchasing additional data storage or archiving old records to free up space.

Data Skew:

Data skew occurs when a large number of child records are associated with a single parent record.

This can impact performance and cause issues with sharing rules and data visibility.

Plan the data import to distribute records evenly and avoid creating data skew, particularly with high-volume objects like Contacts and Accounts.

By addressing these considerations, the nonprofit can ensure a smooth and efficient data migration process while maintaining optimal system performance and compliance with Salesforce limits.

Salesforce Documentation: Data Storage Allocations

Salesforce NPSP Documentation: Data Import Best Practices

NEW QUESTION # 78

How often are updates to the NPSP pushed to production orgs?

- A. Four times per year
- B. Three times per year
- C. Once every two weeks
- D. Once every month

Answer: C

Explanation:

Updates to the Nonprofit Success Pack (NPSP) are pushed to production organizations once every two weeks. These frequent updates ensure that organizations using NPSP have access to the latest features, bug fixes, and improvements. Here's what you need to know:

Regular Updates:

NPSP follows a bi-weekly release schedule, meaning updates are deployed approximately every two weeks.

Automatic Updates:

These updates are automatically pushed to production environments, requiring no manual intervention from administrators.

Release Notes:

Release notes for each update are published and can be accessed to understand the changes and new features included in each release.

Testing and Sandbox Environments:

It's recommended to test updates in a sandbox environment before they are deployed to production, especially if customizations are in place.

"NPSP Release Schedule" from Salesforce.org: NPSP Release Schedule

"Release Notes and Announcements" from Salesforce.org: NPSP Release Notes

NEW QUESTION # 79

A nonprofit organization wants to track all donations that go to a specific, designated fund. How should a consultant solution for this use case?

- A. Create a GAU record for the designated fun.
- B. Create a GAU Allocation record for the designated fund.
- C. Create a custom object for to track fund accounts and then create an Account record for the designated fund.
- D. Create an Opportunity record type, called "Funds" and then create an Opportunity record for the designated fund.

Answer: B

Explanation:

To track all donations that go to a specific, designated fund, the consultant should create a GAU Allocation record for the designated fund. Here's how to set it up:

Create GAU Records:

Navigate to the App Launcher and search for "General Accounting Units".

Create a new GAU record for each designated fund.

Link Donations to GAUs:

When entering or importing donations (Opportunities), use the GAU Allocation section to allocate the donation amount to the relevant GAU.

Specify the amount or percentage of the donation that should be allocated to each GAU.

Set Up GAU Allocation:

In the Opportunity record, scroll to the GAU Allocations related list.

Click "New" to create a new GAU Allocation.

Select the appropriate GAU and enter the allocation amount.

Reporting on GAUs:

Create reports to track donations by GAU.

Use the GAU Allocation object in your report to filter and summarize donations by designated funds.

By using GAU Allocations, the nonprofit can effectively manage and report on restricted funds, ensuring that donations are tracked according to donor intent.

Salesforce NPSP Documentation: General Accounting Units (GAUs)

Salesforce Trailhead: Manage General Accounting Units (GAUs)

NEW QUESTION # 80

A development associate received a corporate matching gift that the original donor did not indicate was to be matched. Which solution should the consultant recommend?

- A. Create a Contact lookup field on the Opportunity object.
- B. Select Manage Soft Credits and change the Role for the donor.
- C. Create a Lightning quick action declaratively.
- **D. Select Find Matched Gifts and click on the Find More Gifts button.**

Answer: D

Explanation:

When a corporate matching gift is received and the original donor did not indicate that it was to be matched, the consultant should recommend using the "Find Matched Gifts" feature. This feature helps in identifying and linking the matching gift to the original donation:

Select Find Matched Gifts: This option is available within the Nonprofit Success Pack (NPSP) and is designed to help match donations.

Click on the Find More Gifts button: This button will allow the development associate to search for and match the original donation with the corporate matching gift.

This process ensures that all matched gifts are accurately recorded and credited appropriately.

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Matching Gifts in NPSP

NEW QUESTION # 81

A nonprofit is using Nonprofit Cloud Case Management. Case managers need to share the initial, midterm, and final client assessments; updates or notes on the client; and pertinent alerts about the client with other staff within the nonprofit who also provide services to the client.

Which two approaches should a consultant recommend to meet the requirement?

Choose 2 answers

- **A. Create Sharing Rules for Assessments, Client Notes, and Client Alerts that share these with the public group.**
- B. Create a permission set that grants Read/Write access to Assessments, Client Notes, and Client Alerts objects.
- C. Create a Private Group of staff that need access to this information.
- **D. Create a Public Group of staff that need access to this information.**

Answer: A,D

Explanation:

To meet the requirement of sharing client assessments, notes, and alerts among staff within the nonprofit using Nonprofit Cloud Case Management, the following approaches are recommended:

Create a Public Group:

Create a Public Group that includes all staff members who need access to the client information.

This group will be used to grant shared access to the relevant records.

Steps to Create a Public Group:

Go to Setup.

Enter "Public Groups" in the Quick Find box and select it.

Click "New Group" and add the necessary staff members.

Create Sharing Rules:

Set up sharing rules for the Assessments, Client Notes, and Client Alerts objects to share these records with the Public Group.

This ensures that any updates or new records created within these objects are automatically shared with the staff group.

Steps to Create Sharing Rules:

Go to Setup.

Enter "Sharing Settings" in the Quick Find box and select it.

Select the relevant object (e.g., Assessments).

Click "New" under Sharing Rules and define the criteria and target group (Public Group created earlier).

These steps ensure that relevant client information is shared with the appropriate staff, enhancing collaboration and service delivery.

Salesforce Help: Creating Public Groups

Salesforce Help: Defining Sharing Rules

NEW QUESTION # 82

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