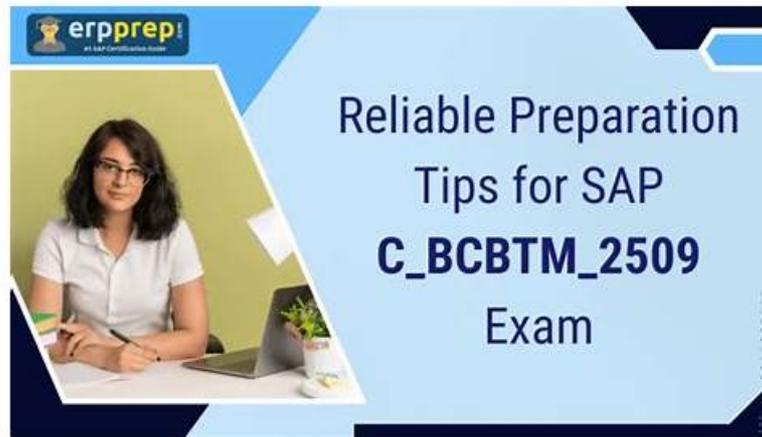# Quiz 2026 Reliable C-BCBTM-2509 Practice Materials & SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Unparalleled New Study Guide

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q19-Q24):

NEW QUESTION # 19
How can organizations leverage SAP Business Transformation Management solutions to address challenges in a transformation?

- A. By limiting communication and feedback channels within the organization.
- B. By offering tailored recommendations and leveraging data-driven insights for process improvement.
- C. By providing limited transparency and access to relevant process data.
- D. By avoiding collaboration with stakeholders and external experts.

Answer: B

Explanation:
SAP Business Transformation Management (BTM) Solutions - including SAP Signavio, SAP LeanIX, and WalkMe - are built to tackle transformation challenges by providing data-driven insights, personalized recommendations, and collaboration tools.
"SAP BTM solutions enable organizations to leverage analytics, benchmarking, and AI-driven recommendations to overcome transformation challenges and improve process performance." Reference:
These tools help organizations identify inefficiencies, model target states, and manage change efficiently. They also enable data transparency across business processes and IT systems, supporting faster, evidence-based decisions.
"By combining data-driven insights with tailored recommendations, SAP BTM helps organizations continuously improve their transformation outcomes." Incorrect Options:
A, B, and C describe obstacles that BTM solutions are designed to eliminate - not promote.
Verified Correct answer: D: By offering tailored recommendations and leveraging data-driven insights

NEW QUESTION # 20
What does WalkMe Discovery help organizations achieve?

- A. Identifies underutilized tools and compliance risks
- B. Enhances employee satisfaction scores by 50%
- C. Translates all tools into multiple languages automatically
- D. Automates training development processes

Answer: A

Explanation:
WalkMe Discovery is a key component of the SAP Business Transformation Management (BTM) suite through SAP's partnership with WalkMe. It is designed to provide visibility into the digital application landscape and analyze software usage across the enterprise.
"WalkMe Discovery automatically discovers all web-based applications used across the organization, revealing underutilized tools, shadow IT, and potential compliance risks." Reference:
The tool allows transformation leaders to map actual system usage, understand license utilization, and identify areas of inefficiency or non-compliance, which directly supports SAP's Business Transformation Management (BTM²) framework goals for transparency and optimization.
"By identifying unused or redundant applications, WalkMe Discovery helps organizations reduce costs and mitigate compliance risks as part of their transformation initiatives." Option A (translation automation) and C (automated training development) are functions more aligned with WalkMe Digital Adoption Platform (DAP), not the Discovery module.
"While the WalkMe DAP provides in-app guidance and user training automation, Discovery focuses on discovering and analyzing app usage." Option D (enhancing satisfaction by 50%) is not a defined or measurable objective of the Discovery module; SAP does not claim specific numerical outcomes related to satisfaction.
Therefore, the correct answer - verified from SAP's official transformation documentation and WalkMe integration materials - is B: Identifies underutilized tools and compliance risks.

NEW QUESTION # 21
What is the primary purpose of WalkMe's Digital Adoption Platform (DAP)?

- A. To automate recruitment processes
- B. To reduce digital friction and guide users through complex software
- C. To implement advanced hardware solutions
- D. To manage payroll systems efficiently

Answer: B

Explanation:
The WalkMe Digital Adoption Platform (DAP) is designed to improve the user experience by reducing friction when interacting with

digital systems. It provides on-screen guidance, automation, and analytics that help users complete tasks accurately and efficiently.
"The primary purpose of WalkMe's Digital Adoption Platform is to reduce digital friction and guide users through complex software environments using AI-powered, context-aware assistance." Reference:
The platform enhances employee productivity, adoption success, and process efficiency across SAP and third-party applications by simplifying navigation and ensuring process compliance.
"WalkMe DAP provides contextual guidance directly within applications, enabling users to execute digital workflows with minimal errors or training." Incorrect Options:
A: WalkMe is software-based, not a hardware solution.
B: Recruitment automation is part of SAP SuccessFactors, not WalkMe.
D: Payroll management is unrelated to WalkMe's purpose.
Verified Correct answer: C: To reduce digital friction and guide users through complex software.

NEW QUESTION # 22
What are the core solutions provided by SAP LeanIX?
(Note: There are 2 correct answers to this question.)

- A. Technology Risk and Compliance
- B. SAP Commerce Cloud
- C. SAP Signavio Journey Modeler
- D. Enterprise Architecture Management

Answer: A,D

Explanation:
SAP LeanIX is an integral part of SAP's Business Transformation Management (BTM) portfolio. It provides visibility and control over an organization's IT landscape, supporting enterprise architecture, technology risk management, and transformation planning.
"SAP LeanIX delivers comprehensive Enterprise Architecture Management (EAM) and Technology Risk and Compliance capabilities that enable organizations to align IT with business goals and manage technology landscapes efficiently." Reference:
Enterprise Architecture Management (Answer B):
This solution allows organizations to document, visualize, and analyze their application and technology landscape to support informed decision-making during transformation.
"With Enterprise Architecture Management, customers gain transparency into their application portfolios, dependencies, and business capabilities to optimize transformation efforts." Technology Risk and Compliance (Answer D):
This module helps identify and mitigate technology-related risks, ensuring compliance with internal and external standards while maintaining operational resilience.
"Technology Risk and Compliance enables continuous monitoring of technology standards, risks, and compliance requirements to maintain stability during business transformation." Incorrect Options:
A (SAP Signavio Journey Modeler) belongs to the SAP Signavio suite, not LeanIX.
C (SAP Commerce Cloud) is part of SAP Customer Experience (CX) solutions, unrelated to LeanIX's transformation and architecture management focus.
Therefore, the correct and verified answers from SAP BTM documentation are:
B: Enterprise Architecture Management
D: Technology Risk and Compliance

NEW QUESTION # 23
What are typical challenges SAP customers face in an ERP transformation?
(Note: There are 3 correct answers to this question.)

- A. Inability to generate financial reports due to a lack of data analytics capabilities
- B. Not knowing how and where to start their transformation journey
- C. Significant reduction in product quality
- D. Lack of transparency into processes and system landscapes
- E. Alignment between business and IT

Answer: B,D,E

Explanation:
According to SAP's Business Transformation Management (BTM²) and SAP Signavio Transformation Framework, the most common ERP transformation challenges are strategic alignment, starting complexity, and lack of visibility across business and IT

landscapes.

"Organizations often face difficulties with aligning business and IT, defining where to start transformation efforts, and gaining transparency across processes and systems." Reference:

A - Alignment between Business and IT:

Misalignment leads to inconsistent objectives between operations and technology strategy.

"Achieving alignment between IT capabilities and business goals remains one of the biggest barriers to transformation." B - Not Knowing Where to Start:

Many organizations lack clarity on prioritization and readiness assessment.

"Determining the starting point and sequencing of transformation steps is a recurring challenge in ERP modernization projects." C - Lack of Transparency:

Without visibility into existing processes, companies struggle to identify inefficiencies or dependencies.

"Insufficient transparency across processes and system landscapes hinders effective transformation planning and execution."

Incorrect Options:

D: Financial reporting challenges are typically ERP operational issues, not transformation barriers.

E: Product quality reduction is not a standard ERP transformation issue.

Verified Correct Answers: A, B, and C.

NEW QUESTION # 24

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