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SAP C_BCSSS_2502 SAP Certified Associate - Positioning SAP Sustainability Solutions as part of SAP Business Suite

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SAP C_BCSSS_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.

Topic 2	<ul style="list-style-type: none"> • SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.
Topic 3	<ul style="list-style-type: none"> • Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.

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SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q11-Q16):

NEW QUESTION # 11

What are the two parallel paths available to help businesses incorporate AI into their sustainability journey with SAP?

- A. AI plugins and open-source AI tools.
- B. Third-party AI software and manual processes.
- C. Embedded AI capabilities and custom AI extensions via SAP Business Technology Platform.
- D. Pre-built AI solutions and legacy AI systems.

Answer: C

NEW QUESTION # 12

What business risks do customers face if they avoid engaging with their corporate sustainability challenge according to SAP? Note: There are 3 correct answers to this question.

- A. The risk of increased compliance costs, associated with the increasing number and scope of sustainability regulations.
- B. Difficulties in attracting and retaining talent who are concerned with sustainability issues.
- C. The risk that their plants and buildings end up exposed to flooding and other climate impacts.
- D. The risk of reputational damage as customers increasingly choose to move to companies more aligned with their sustainable values.
- E. The risk that productivity drops due to increased temperatures.

Answer: A,B,D

NEW QUESTION # 13

How do SAP's sustainability solutions follow SAP's clean core strategy?

- A. It is much easier for our partners and services colleagues to work out what customers have changed in the core if we start with a 'clean' baseline.
- B. The clean core strategy with SAP sustainability solutions aims to create one source of truth for all data required to calculate and report carbon footprints.

- C. The majority of SAP's sustainability solutions are built on the SAP Business Technology Platform.
- D. Just as we want to clean the environment, we should also be ensuring our systems are 'clean'.

Answer: B

NEW QUESTION # 14

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.
- **B. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.**
- C. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- D. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.

Answer: B

NEW QUESTION # 15

Which of the following are capabilities of SAP Green Ledger?

Note: There are 3 correct answers to this question.

- A. Planning and simulating the impact of plastic packaging.
- **B. Ensuring traceability and audibility in carbon accounting.**
- C. Tracking biodiversity loss at a transactional level.
- **D. Applying financial principles to greenhouse gas data.**
- **E. Drilling down into revenue, cost, and emissions.**

Answer: B,D,E

NEW QUESTION # 16

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