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Salesforce Certified Advanced Administrator Sample Questions (Q145-Q150):

NEW QUESTION # 145

On the Planet custom object, Ursa Major Solar's sales director wants only certain action buttons to appear depending on if a given planet is defined as gaseous.

Which Lightning component should the administrator define dynamic action buttons?

- A. Related Lists
- B. Activities
- C. Highlights Panel
- D. Record Detail

Answer: C

Explanation:

The Highlights Panel is a Lightning component that displays key information about a record at the top of the page. You can customize the Highlights Panel to show different actions based on the record type or other criteria. In this case, you can define dynamic action buttons for the Planet object that appear only if the gaseous field is true or false. This way, you can show different actions for different types of planets.

References: https://help.salesforce.com/s/articleView?id=sf.lex_page_layouts_highlights_panel.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.dynamic_actions_considerations.htm&type=5

NEW QUESTION # 146

If Status field on Opportunity changes , other field should be updated. What would be Workflow Formula

- A. ISPICKVAL(ISCHANGED(StageName))
- B. ISCHANGED(ISPICKVAL(StageName , 'Changed'))
- C. ISPICKVAL(StageName)
- **D. ISCHANGED(StageName)**
- E. ISCHANGED(ISPICKVAL(StageName))

Answer: D

NEW QUESTION # 147

Sales reps at AW Computing have asked the Administrator to help them close deals faster on the Salesforce mobile app when they're in the new. They want to be able to quickly close an opportunity and have key fields, like status, pre populated to Closed Won.

What should an administrator create to achieve this?

- **A. Object-specific Quick Action**
- B. Global Quick Action
- C. Lightning Component
- D. Enhanced Related Lists

Answer: A

NEW QUESTION # 148

An administrator recently implemented multi-factor authentication (MFA) with a standard security level selected. They are receiving cases that users are unable to log in.

What should the administrator do to troubleshoot?

- **A. Check the session security level required at login on the user profile.**
- B. Temporarily disable MFA.
- C. Change MF-A to High Assurance.
- D. Reset the user passwords and ask them to try again.

Answer: A

Explanation:

A session security level is a setting that determines how secure a user's session is based on factors such as their login method, their IP address, their browser, or their device. Administrators can configure different session security levels for different user profiles and assign different actions or permissions to each session security level.

Multi-factor authentication (MFA) is a feature that requires users to verify their identity using two or more factors of authentication when they log in to Salesforce, such as their username and password plus a verification code or an app-generated token. MFA can enhance the security of user sessions and prevent unauthorized access.

If an administrator recently implemented MFA with a standard security level selected and is receiving cases that users are unable to log in, they should check the session security level required at login on the user profile.

This setting determines what session security level users need to have when they log in based on their profile.

If this setting is higher than the standard security level, users may not be able to log in with MFA alone and may need additional factors of authentication. References:

https://help.salesforce.com/s/articleView?id=sf.security_sessions.htm&type=5

NEW QUESTION # 149

What should an administrator consider when enabling Territory Management? Choose 2 answers

- A. It limits the type of forecasting that can be used
- B. Territory hierarchy must match the organization's role hierarchy
- C. Users can only be a member of one territory at a time
- D. Sharing accounts, contacts, opportunities, and cases is impacted

Answer: A,D

NEW QUESTION # 150

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