

更新するHPE2-W12関連問題資料 & 合格スムーズ HPE2-W12専門知識 | 最新のHPE2-W12ファンデーション Selling HPE Aruba Networking Solutions



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HP Selling HPE Aruba Networking Solutions 認定 HPE2-W12 試験問題 (Q24-Q29):

質問 # 24

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

- A. How IT can improve the user experience for employees using their personal mobile devices.
- B. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.
- C. How much the decision maker understands about how wireless encryption works.
- **D. How much visibility and control the customer has over users and IoT devices on the network.**

正解: D

解説:

The correct answer is B because the foundation of Aruba's Zero Trust Security strategy is visibility, control, and continuous monitoring of all users and devices—including IoT—on the network. Aruba highlights that Zero Trust is not achieved simply with perimeter defenses but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."
 - * "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."
 - * "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."
 - * "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless of location or device type." Why the other options are incorrect:
 - * A Wireless encryption knowledge is not a determining factor for Zero Trust adoption—it is too narrow and technical.
 - * C Perimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.
 - * D User experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.
- References (HPE Aruba Networking Solutions / Study Guides):
- * Aruba Zero Trust Security - Solution Overview
 - * Aruba ESP (Edge Services Platform) Security White Paper
 - * Aruba ClearPass Device Insight - Technical Guide
 - * Aruba Central Client Insights - Solution Brief

質問 # 25

What is one key feature that distinguishes HPE Aruba Networking EdgeConnect SD-WAN from other SD-WAN solutions?

- A. HPE Aruba Networking EdgeConnect SD-WAN ensures that all branch traffic passes through the data center for security purposes while many competitors allow branch traffic direct access to the Internet.
- **B. HPE Aruba Networking EdgeConnect SD-WAN offers a higher quality of user experience and a simpler, more automated management experience than most competitors.**
- C. HPE Aruba Networking EdgeConnect SD-WAN can interconnect many sites while most competitors can only connect two or three.
- D. HPE Aruba Networking EdgeConnect SD-WAN offers specialized hardware and architectures for branches of different size rather than addressing those use cases with a single architecture.

正解: B

解説:

The correct answer is B because Aruba EdgeConnect SD-WAN differentiates itself with its focus on delivering superior user experience through application-aware routing, AI-powered automation, and centralized orchestration. Compared to competitors, it provides a simpler, more automated operational model that reduces complexity for IT teams while ensuring consistent performance for business-critical applications.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba EdgeConnect SD-WAN delivers a higher quality of experience by dynamically steering traffic across the best available path based on application performance and SLAs."
- * "With a unified orchestration platform, EdgeConnect simplifies WAN management and automates configurations, providing an operational experience that is easier and faster than most competitors."
- * "By leveraging AI-driven insights and automation, EdgeConnect ensures consistent performance while minimizing IT overhead."
- * "The solution is designed to provide both high application performance and simplified operations, aligning with enterprise needs for scale and agility." Why the other options are incorrect:
- * B is incorrect: EdgeConnect does not force all branch traffic through the data center; instead, it optimizes local breakout with security controls, which is a competitive advantage.
- * C is misleading: Site interconnect scalability is not the key differentiator versus competitors; most modern SD-WAN solutions can scale broadly.
- * D is incorrect: EdgeConnect does not rely on multiple architectures for different branch sizes; it uses a single unified platform to address various use cases.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba EdgeConnect SD-WAN - Solution Overview
- * Aruba ESP WAN Edge - Technical White Paper
- * Aruba EdgeConnect Competitive Positioning Guide
- * Aruba SD-WAN AIOps and Automation - Product Brief

質問 # 26

Which approach should you take when selling the value of AI for networking capabilities in HPE Aruba Networking Central?

- A. Explain how it identifies network issues before they affect users, eliminates manual troubleshooting, and provides tips for network optimization.
- B. Show how it can better align the data center IT operations team with the application development team.
- C. Focus on explaining the difference between machine learning and other forms of artificial intelligence.
- D. Describe how it helps customers apply intelligent access policies across the network, reducing organizations' overall risk.

正解: A

解説:

The correct answer is D because Aruba Central's AI for Networking capabilities focus on proactively detecting issues before they impact end-users, automating troubleshooting, and offering prescriptive recommendations for optimization. This messaging resonates with customers by highlighting tangible outcomes-reduced downtime, faster resolution, and improved IT efficiency.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba Central uses AI/ML to identify anomalies and potential problems before they affect users, reducing mean time to resolution and preventing service disruptions."
- * "With AI Insights and AI Assist, Aruba Central automates troubleshooting and eliminates repetitive manual tasks for IT teams."
- * "Central provides prescriptive recommendations and optimization tips that enable IT to deliver consistently better user and application experiences."
- * "By leveraging AI-driven analytics, IT teams shift from reactive troubleshooting to proactive operations, saving time and focusing on innovation." Why the other options are incorrect:
- * A Focusing on technical differences between AI and machine learning is not relevant for a customer value-driven discussion.
- * B Aligning IT and development teams is more of a DevOps discussion, not directly tied to Aruba Central's AI value.
- * C Intelligent access policies are part of Aruba Zero Trust and ClearPass solutions, not the primary selling point of Central's AI features.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central AI for Networking - Solution Overview
- * Aruba ESP AIOps - Technical White Paper
- * Aruba Central AI Insights and AI Assist - Product Brief
- * Aruba AI-Powered Network Operations - Deployment Guide

質問 # 27

Your customer wants to move to a distributed data center architecture but has budget constraints this year.

Which migration approach should you recommend?

- A. Postpone the migration until the organization has the budget to replace all the ToR switches at one time.

- B. Replace the ToR switches in one rack at a time and gain the benefits of improved security in each updated rack.
- C. Install two switches that support the distributed data center architecture at the data center edge and route all traffic through those switches.
- D. Recommend the customer manage the existing third-party switches with HPE Aruba Networking Central.

正解: B

解説:

The correct answer is B because Aruba's recommended approach for data center modernization is incremental adoption-upgrading ToR (Top-of-Rack) switches rack by rack. This allows organizations with budget constraints to gradually gain the benefits of Aruba's distributed architecture, including Zero Trust segmentation, automation, and enhanced security, without requiring a full data center refresh at once. Each rack upgraded contributes to improved resiliency and security while staying within budget.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba CX switches support a modular migration path, enabling customers to deploy rack by rack while extending automation and security benefits with each deployment."
- * "Organizations can start small, upgrading specific racks or pods, and scale out over time to achieve a fully distributed architecture."
- * "By leveraging incremental upgrades, customers can adopt Zero Trust and distributed services without requiring a disruptive forklift replacement."
- * "This approach balances budget constraints with immediate benefits, allowing IT to progressively modernize their data center infrastructure." Why the other options are incorrect:

* A Managing third-party switches in Aruba Central may provide monitoring, but it does not deliver the benefits of a distributed Aruba data center architecture.

* B Installing only two switches at the edge creates a bottleneck and does not represent a scalable or resilient distributed design.

* C Postponing migration provides no immediate security or operational benefits, delaying modernization unnecessarily.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ESP Data Center Design and Migration Guide
- * Aruba CX Switching - Modern Data Center Transformation White Paper
- * Aruba Zero Trust and Distributed Services in the Data Center - Solution Brief
- * Aruba Fabric Composer and EVPN-VXLAN Adoption Guide

質問 # 28

What is one customer need that HPE Aruba Networking Central addresses?

- A. Managing each network silo with tools specialized for that silo's needs.
- B. Eliminating the need for network admins and letting server admins maintain the network.
- C. Optimizing network performance through actionable AI recommendations.
- D. Deploying the network and then letting it run without further management and monitoring.

正解: C

解説:

The correct answer is B because Aruba Central addresses the need for continuous optimization and operational efficiency by providing AI-driven recommendations, anomaly detection, and performance insights. These capabilities help network admins proactively manage performance, improve user experience, and reduce troubleshooting overhead.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba Central leverages AI/ML to provide actionable insights and recommendations to optimize network performance."
 - * "By continuously monitoring the health of the network and user experience, Aruba Central ensures IT can proactively identify and resolve issues."
 - * "AI recommendations empower IT staff to focus on strategic initiatives rather than reactive troubleshooting, enhancing operational efficiency."
 - * "Aruba Central transforms operations by consolidating management across LAN, WLAN, and WAN, while improving performance with automated optimization." Why the other options are incorrect:
- * A is incorrect: Aruba Central emphasizes ongoing monitoring, management, and optimization; it is not a "set and forget" solution.
- * B is incorrect: Aruba Central does not eliminate the need for network admins-it enhances their efficiency, not replaces them.
- * D is incorrect: Aruba Central's strength is breaking down silos by unifying management across wired, wireless, and WAN, not managing them separately.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central AI-Powered Network Operations - Solution Overview
- * Aruba ESP (Edge Services Platform) - Technical White Paper

質問 #29

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HPE2-W12専門知識: <https://www.jpctestking.com/HPE2-W12-exam.html>

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