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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q48-Q53):

### NEW QUESTION # 48

Universal containers (UC) is a communication service provider using communication cloud. As a part of internet order fulfillment, UC warehouse agents will use salesforce to enter a router's barcode and enter the shipping tracking number of the router. How should a Communication cloud consultant solve this requirement?

- A. Configure an Autotask Orchestration item that will automatically launch an OmniScript to enter the router's barcode number and shipping tracking number

- B. Configure a Push Event Orchestration item that will receive the router's barcode number and shipping tracking number
- C. **Configure a Manual Task Orchestration item that will launch an OmniScript to enter the router's barcode number and shipping tracking number**
- D. Configure a manual task Orchestration item that will launch a flow to enter the router's barcode number and shipping tracking number.

**Answer: C**

#### **NEW QUESTION # 49**

An organization is requesting a negotiated price from UT in their quote for the order which two business flows should UT have in place in communication cloud to meet the customer requirement?

- A. **Design a quoting flow to negotiate price and discount approval process.**
- B. Design order capture and order fulfillment flows
- C. Design a contract creation and contract renewal flows
- D. **Design opportunity management flows and convert the opportunity to quote.**

**Answer: A,D**

#### **NEW QUESTION # 50**

The discovery phase has identified the industries order management should integrate with the provisioning system using HTTP protocol, however to activate the service the external system requires two HTTP requests passing formatted JSON payloads. A temporary identifier is returned from the first request and must be used on the second one, but it has no relevance to CRM. The provisioning system is known to reply within 750ms for each request. What are two out of the box options for integration within this system?

- A. **Design for one callout each request and save the identifier in a non-assetizable attribute on the fulfillment request line**
- B. Design integration procedure that makes both request and returns the result to order Management.
- C. **Use Data raptor technology to make the request and return the response to order management**
- D. Design for one callout each request and cache the identifier in memory

**Answer: A,C**

#### **NEW QUESTION # 51**

Universal containers (UC) sells bundle of the TV service and VOIP line to its customer UC requires a modem to be one of the technical products as part of the bundle decomposition. UC also requires that when a customer orders an additional VOIP line in the future, it reuses the same modem technical product that was decomposed as part of initial bundle order.

- A. Create an M:1 decomposition relationship between TV to Modem and delete the decomposition relationships after the initial bundle order.
- B. Create a 1:1 decomposition relationship between TV to Modem and VOIP to Modem and decompose conditionally based on whether the modem is already present in the Technical Inventory
- C. **Create an M:1 decomposition relationship between TV to Modem and VOIP to Modem and set scope to account on modem technical product**
- D. Create a 1:1 decomposition relationship between TV and VOIP to modem and set the scope to order item on Modem Technical Product

**Answer: C**

#### **NEW QUESTION # 52**

Universal Connect (UC) offers a router to its customer which is included as part of the business internet offer. However, the router has no commercial significance to the selling process. UC is currently using industries Order Management (OM). How should a consultant model with respect to the business internet offer?

- A. **Model the router technical product and decompose it from the business internet offer.**
- B. Model the router as an attribute of the business internet offer with a default value of 'included'

- C. Model the router as a default child product of business internet offer but hide it from the quote document before sending it to the customer for review
- D. Model the router as separate standalone offer and add the router once the business internet offer is added via an auto add rule

**Answer: A**

#### NEW QUESTION # 53

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