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Salesforce Certified Platform Administrator II Sample Questions (Q47-Q52):

NEW QUESTION # 47

An administrator has a request to write a report listing accounts that have sales from this year and that have a completed activity in the last 30 days.

What reporting feature should the administrator employ to provide only the list of accounts, without listing the details of the opportunities?

- A. Filter Logic
- B. Joined Report
- C. Summary Report
- D. **Cross-Filter**

Answer: D

Explanation:

A cross-filter lets you filter records based on related objects and their fields. For example, you can filter accounts that have at least one opportunity from this year and at least one completed activity in the last 30 days. References:

https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5

NEW QUESTION # 48

An administrator created and activated several record-triggered flows that are configured to run before the record is saved on the same object.

What should the administrator consider about the order of execution for flows?

- A. **The order of flow execution is unpredictable.**
- B. The last created date of the flow will determine the order.
- C. The flows will execute in alphabetical order based on their names.
- D. The flow type will determine the order of execution.

Answer: A

Explanation:

When you have multiple record-triggered flows that are configured to run before the record is saved on the same object, the order of flow execution is unpredictable. This means that you cannot guarantee which flow will run first or last, or how they will affect each other's field updates. Therefore, you should avoid creating multiple before-save flows on the same object and instead consolidate them into one flow if possible.

References: https://help.salesforce.com/s/articleView?id=sf.flow_considerations_recordtriggered_before.htm&type=5

NEW QUESTION # 49

Cloud Kicks tracks project details in a custom Project object. Project Milestones are tracked in a second custom object, with a reference to the parent Project record. Users need to automatically create a standard set of related Project Milestones when a Project record is created.

What is the recommended automation solution?

- A. Field Service flow
- B. Scheduled flow
- C. Before-save autolaunched flow
- D. **After-save autolaunched flow**

Answer: D

Explanation:

An after-save autolaunched flow is a type of flow that runs in the background when a record is saved and performs actions based on the record data or changes. An after-save autolaunched flow does not require user input or interaction and can be triggered by a record-triggered flow element or by an Apex trigger. In this case, you can create an after-save autolaunched flow that runs when a Project record is created and creates a standard set of related Project Milestone records based on predefined values or variables.

References:

https://help.salesforce.com/s/articleView?id=sf.flow_trigger_types.htm&type=5 <https://help.sales>

NEW QUESTION # 50

An administrator is trying to deploy a change set from a newly upgraded sandbox source org with new features to a destination sandbox org on a previous release. Some metadata in the change set cannot be deployed because they've changed between releases.

What should the administrator do to deploy the changes to a sandbox?

- A. Refresh the sandbox destination org and then deploy the change set.
- B. Make the changes manually through the user interface in the source org.
- C. **Create a new sandbox on the new release version and deploy the change set to the new org.**
- D. Submit a ticket to Salesforce to update the source org to the latest release.

Answer: C

Explanation:

Data Loader is a tool that allows administrators to import or export large amounts of data (more than 50,000 records) from or to Salesforce using CSV files. Data Loader can be used for inserting, updating, deleting, upserting, exporting, or extracting data. Bulk API is an API that allows administrators to process large batches of records asynchronously in the background. Bulk API can handle millions of records with high performance and minimal system resources. By using Data Loader with Bulk API enabled, an administrator can import a large amount of historical data (more than 100,000 records) from another system efficiently and securely. References: https://help.salesforce.com/s/articleView?id=sf.data_loader.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.bulk_api_intro.htm&type=5

NEW QUESTION # 51

An administrator has been asked to enable permissions for users on the account services team to be able to edit and change ownership of Accounts owned by any of the team members.

What should the administrator configure?

- A. Update the profile Account object to Modify All.
- B. Enable Account Teams and grant Read record-level access to account team members for the Account object
- C. Set organization-wide sharing for Account as Public Read Only.
- D. **Create a Sharing Rule on the Account object for all members of the account services role to have Read /Write access.**

Answer: D

Explanation:

Sharing rules are automatic exceptions to organization-wide sharing settings that grant additional access to records based on record ownership or criteria. By creating a sharing rule on the Account object for all members of the account services role to have Read/Write access, the administrator can allow users in that role to edit and change ownership of Accounts owned by any of their team members, regardless of the organization-wide sharing setting for Account. References:

https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules.htm&type=5

NEW QUESTION # 52

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