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### Salesforce Certified Development Lifecycle and Deployment Architect Sample Questions (Q193-Q198):

#### NEW QUESTION # 193

Universal Containers (UC) has four different business units (BUS) with different processes that shares global customers. They have implemented a multi-org strategy with one org consolidating customer 360-degree view, and four orgs for the different BUS. Each of the BU orgs read and write customer information from/to the customer 360-degree view org in real time. UC is now launching a new BU that will use Salesforce. It does not share customers with the other BUS and needs flexibility in their Business processes. What should an architect recommend as org strategy for this new BU

- A. Use a new Salesforce org for the new BU, and customize integration so that it reads and writes customer information from the customer data org
- B. Use the same Salesforce org of another BU that shares geographical localization with the new BU.
- C. Use a new stand-alone Salesforce org for the new BU, not integrated with the others.
- D. Deploy the new BU in customer 360-degree view org, and read and write customer information from it without need of custom integration.

**Answer: A**

#### **NEW QUESTION # 194**

A developer with Universal Containers recently created a flow in the developer sandbox. While working on the flow, the developer deactivated it and made updates multiple times before the flow worked as desired. Now the developer is planning to use a change set to migrate the flow to the QA sandbox.

What two statements should be considered when migrating the flow with change sets?

Choose 2 answers

- A. When a change set with a multiple versioned flow is uploaded, and no active version is available, it includes the most recent inactive version of the flow.
- B. When a change set with a multiple versioned flow is uploaded, it includes only the active
- C. When a change set with a multiple versioned flow is uploaded, and no active version is available, it throws an exception.
- D. When a change set with a multiple versioned flow is uploaded, it includes all the versions of the flow.

**Answer: A,B**

#### **NEW QUESTION # 195**

Universal Containers has seven orgs in different regions. Its processes are global and standardized but each region needs the flexibility to be able to understand the global code and customize some aspects for its regions.

Which development model is optimized for this need?

- A. Use a managed package for global code and another managed package for all regions code.
- B. Create a centralized Git with all the code and where the global team approves the changes made by the local teams.
- C. Use a managed package to deploy the global code and allow local teams to request the addition of code within that package.
- D. Use unlocked packages to deploy the global code and allow each country to create its customized unlocked package extensions,

**Answer: D**

Explanation:

Explanation

The development model that is optimized for this need is to use unlocked packages to deploy the global code and allow each country to create its customized unlocked package extensions. This model can help maintain the global standardization and consistency of the code, while also providing the flexibility and autonomy for each region to customize some aspects of the code for their specific needs. Unlocked packages are a type of second-generation packaging that can be created and installed using the Salesforce CLI or APIs, and can be upgraded or uninstalled as needed. Unlocked package extensions are a type of unlocked packages that can depend on and extend another unlocked package or a managed package. See Unlocked Packages for more details.

#### **NEW QUESTION # 196**

Universal Containers (UC) has recently acquired other companies that have their own Salesforce orgs. These companies have been merged as new UC business units.

The CEO has requested an architect to review the org strategy, taking into consideration two main factors:

\* The CEO wants business process standardization among all business units.

\* Business process integration is not required as the different business units have different customers and expertise.

Which org strategy should the architect recommend in this scenario, and why?

- A. Multi-org strategy, as it is uncommon for the diversified business units to get used to working in the same space as the

other business units.

- B. Single-org strategy, as costs increase as the number of orgs go up.
- C. A Multi-org strategy, as they could deploy a common managed package into the orgs of the different business units.
- D. Single-org strategy, as the high level of business process standardization will be easier to implement in a single org.

**Answer: C**

#### **NEW QUESTION # 197**

Universal Containers has recently acquired another business that uses Salesforce extensively. UC wants to merge their Salesforce Orgs to effectively sell and service customer under one business. Traditionally, UC has followed an agile development methodology to deliver Salesforce functionality. With the merging businesses, UC is convinced that adopting a Waterfall development methodology is the best approach. Which are two positive aspects of using a Waterfall development methodology?

- A. Complex processes that will need to be built are thoroughly understood and documented before coding begins.
- B. Milestones, timelines and estimates tend to be more accurate and predictable due to the upfront due diligence.
- C. Changes late in the process are expected and can be handled by integrating them into the requirements specs.
- D. The costs of starting the project are low since much of the design work is pushed to later stages of the process.

**Answer: A,B**

Explanation:

Waterfall development methodology has some positive aspects, such as:

- \* Complex processes that will need to be built are thoroughly understood and documented before coding begins, which can reduce the risk of ambiguity and rework.
- \* Milestones, timelines and estimates tend to be more accurate and predictable due to the upfront due diligence, which can help with project management and stakeholder expectations.

#### **NEW QUESTION # 198**

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