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Salesforce CPQ-Specialist Certification Exam is designed to test an individual's competency in configuring, implementing, and managing Salesforce CPQ (Configure, Price, Quote) solutions. CPQ-Specialist Exam is intended for individuals who have experience working with Salesforce CPQ and are looking to validate their skills and knowledge in the field.

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To prepare for the Salesforce CPQ-Specialist Certification Exam, individuals can take online courses, attend training sessions, and read documentation provided by Salesforce. Salesforce also provides study materials, such as study guides, practice exams, and

flashcards, to help individuals prepare for the exam. It is recommended that individuals have at least six months of experience working with Salesforce CPQ before taking the exam.

Salesforce Certified CPQ Specialist Sample Questions (Q138-Q143):

NEW QUESTION # 138

The sales manager at Universal Containers wants to ensure that bundles:

- A. Create a Custom Action Condition on the Reconfigure Line custom action where SBQQ__Type_c is not equal to "Renewal".
- B. Create a Custom Action Condition on the Reconfigure Line custom action where SBQQ__Type_c is equal to "Renewal".
- C. Cannot be reconfigured when a final Quote is created. Allow sales reps to configure bundles only on new or amendment quotes.
- D. Ensure SBQQ__ReconfigurationDisabled_c is set to TRUE on the Bundle product.

Answer: B

NEW QUESTION # 139

"Based on a customer's requirements, the CPQ Admin has created multiple configuration attributes and assigned them to a single feature. Which configuration is valid for displaying the attributes?

- A. Above or below all product options in the feature.
- B. Above or below all features in the bundle.
- C. Above or below the feature in the bundle.
- D. Above all product options in the feature."

Answer: A

NEW QUESTION # 140

The Admin at Universal Containers has received feedback about the amount of horizontal scrolling necessary to access Clone and Delete actions on Quote Lines in the Quote Line Editor.

What should the Admin do to resolve this issue?

- A. Change the Actions Column Placement in package settings to Left.
- B. Update the Custom Action Location to left.
- C. Set a lower value in the Display Order field in the Custom Action record.
- D. Move the Clone and Delete actions into the Quote Line Editor drawers.

Answer: D

NEW QUESTION # 141

Sales reps at Universal Containers need to know which Quote Lines are Product Options for other Quote Lines within the Quote Line Editor.

Which setting can the admin toggle to organize Quote Lines in the Line Editor based on the Quote Line's position within the bundle?

- A. Visualize Product Hierarchy
- B. Preserve Bundle Structure
- C. Enable Product Option Drawer
- D. Keep Bundle Together

Answer: A

Explanation:

Requirement:

* Sales reps need to identify Product Options linked to Quote Lines in the Quote Line Editor.

Solution:

* Enabling Visualize Product Hierarchy organizes Quote Lines based on their position within the bundle, displaying the parent-child

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