

CPQ-Specialist New Exam Camp | CPQ-Specialist Latest Dumps Questions



BONUS!!! Download part of Actual4dump CPQ-Specialist dumps for free: https://drive.google.com/open?id=1WqEyEs1dM743gLQnfc38zVtbBIV_dnQR

Quality of CPQ-Specialist learning quiz you purchased is of prior importance for consumers. Our CPQ-Specialist practice materials make it easier to prepare exam with a variety of high quality functions. The quality function of our CPQ-Specialist exam questions is observably clear once you download them. We have three kinds of CPQ-Specialist Real Exam moderately priced for your reference: the PDF, Software and APP online. And you can choose any version according to your interests and hobbies.

Salesforce CPQ-Specialist Certification Exam is designed to test an individual's competency in configuring, implementing, and managing Salesforce CPQ (Configure, Price, Quote) solutions. CPQ-Specialist Exam is intended for individuals who have experience working with Salesforce CPQ and are looking to validate their skills and knowledge in the field.

>> CPQ-Specialist New Exam Camp <<

Salesforce CPQ-Specialist Exam Dumps - Secret Hacks To Crack CPQ-Specialist Exam

At the beginning of the launch of our CPQ-Specialist exam torrent, they made a splash in the market. We have three versions which are the sources that bring prestige to our company. Our PDF version of Salesforce Certified CPQ Specialist prepare torrent is suitable for reading and printing requests. You can review and practice with it clearly just like using a professional book. It can satisfy the fundamental demands of candidates with concise layout and illegible outline. The second one of CPQ-Specialist Test Braindumps is software versions which are usable to windows system only with simulation test system for you to practice in daily life. The last one is app version of CPQ-Specialist exam torrent suitable for different kinds of electronic products.

To prepare for the Salesforce CPQ-Specialist Certification Exam, individuals can take online courses, attend training sessions, and read documentation provided by Salesforce. Salesforce also provides study materials, such as study guides, practice exams, and

flashcards, to help individuals prepare for the exam. It is recommended that individuals have at least six months of experience working with Salesforce CPQ before taking the exam.

Salesforce Certified CPQ Specialist Sample Questions (Q138-Q143):

NEW QUESTION # 138

The sales manager at Universal Containers wants to ensure that bundles:

- A. Create a Custom Action Condition on the Reconfigure Line custom action where SBQQ__Type__c is not equal to "Renewal".
- **B. Create a Custom Action Condition on the Reconfigure Line custom action where SBQQ__Type__c is equal to "Renewal"**
- C. Cannot be reconfigured when a final Quote is created. Allow sales reps to configure bundles only on new or amendment quotes.
- D. Ensure SBQQ__ReconfigurationDisabled__c is set to TRUE on the Bundle product.

Answer: B

NEW QUESTION # 139

"Based on a customer's requirements, the CPQ Admin has created multiple configuration attributes and assigned them to a single feature. Which configuration is valid for displaying the attributes?"

- **A. Above or below all product options in the feature.**
- B. Above or below all features in the bundle.
- C. Above or below the feature in the bundle.
- D. Above all product options in the feature."

Answer: A

NEW QUESTION # 140

The Admin at Universal Containers has received feedback about the amount of horizontal scrolling necessary to access Clone and Delete actions on Quote Lines in the Quote Line Editor.

What should the Admin do to resolve this issue?

- A. Change the Actions Column Placement in package settings to Left.
- B. Update the Custom Action Location to left.
- C. Set a lower value in the Display Order field in the Custom Action record.
- **D. Move the Clone and Delete actions into the Quote Line Editor drawers.**

Answer: D

NEW QUESTION # 141

Sales reps at Universal Containers need to know which Quote Lines are Product Options for other Quote Lines within the Quote Line Editor.

Which setting can the admin toggle to organize Quote Lines in the Line Editor based on the Quote Line's position within the bundle?

- **A. Visualize Product Hierarchy**
- B. Preserve Bundle Structure
- C. Enable Product Option Drawer
- D. Keep Bundle Together

Answer: A

Explanation:

Requirement:

* Sales reps need to identify Product Options linked to Quote Lines in the Quote Line Editor.

Solution:

* Enabling Visualize Product Hierarchy organizes Quote Lines based on their position within the bundle, displaying the parent-child

Why Other Options Are Incorrect:

- Salesforce CPQ Reference:

A sales rep at Universal Containers is configuring an amendment Quote. The original Quote featured a single annual Subscription with a Net Unit Price of \$600, a Quantity of 10, and a Subscription Term of 24 months. Ten months into the term of the Contract, the sales rep wants to issue a prorated refund for the original purchase and quote a new, more expensive Subscription in its place. Using the standard price waterfall, what is the expected Net Total of the amended Subscription once the Quantity is set to cr

- Answer: C**

.....

[illegible]

P.S. Free & New CPQ-Specialist dumps are available on Google Drive shared by Actual4dump: https://drive.google.com/open?id=1WqEyEs1dM743gLQnfc38zVtbBIV_dnQR