

ADM-201 Study Guide & ADM-201 Test Dumps & ADM-201 Practice Test



STUDY GUIDE FOR SALESFORCE ADMINISTRATOR (ADM-201) CERTIFICATION EXAM

ADM-201 Practice Test and Preparation Guide

Abstract

Get complete detail on ADM-201 exam guide to crack Administrator. You can collect all information on ADM-201 tutorial, practice test, books, study material, exam questions, and syllabus. Firm your knowledge on Administrator and get ready to crack ADM-201 certification. Explore all information on ADM-201 exam with the number of questions, passing percentage, and time duration to complete the test.

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Salesforce ADM-201 (Salesforce Certified Administrator) certification is designed for individuals who have experience in Salesforce administration. Salesforce Certified Administrator certification is highly valued and recognized in the industry and is a great way to advance your career as a Salesforce professional. ADM-201 exam is designed to test your knowledge and skills in various areas of Salesforce administration, including security, data management, user management, and customization.

Salesforce ADM-201 (Salesforce Certified Administrator) Exam is a highly sought-after certification in the world of Salesforce. It is designed for individuals who want to showcase their expertise in managing and maintaining Salesforce applications. The ADM-201 certification is a foundational certification that covers the core concepts and features of Salesforce administration. It is a prerequisite for many advanced certifications and is a valuable asset for any Salesforce professional.

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Salesforce Certified Administrator Sample Questions (Q131-Q136):

NEW QUESTION # 131

The VP of sales at AW Computing would like sales reps to check in with their top account every Monday.

The VP would like a dashboard component to show the status of the check-ins. What should a Platform Administrator configure to remind the reps to contact their top account?

- A. Use a process email alert on the account.
- B. Create a time-based workflow task.
- C. Enable the creation of recurring tasks.
- D. Add the email action to the page layout.

Answer: C

Explanation:

To ensure a consistent, weekly "check-in" occurs, the Platform Administrator should enable the creation of recurring tasks. This feature allows a sales rep to create a single task (e.g., "Monday Check-in") and set a recurring frequency of "Weekly" on "Mondays." Salesforce then automatically generates the next task in the series once the current one is completed. This is the most effective way to provide reps with a constant reminder in their task list. Additionally, because these are standard Task records, the administrator can easily build a report and a dashboard component to track the completion status of these check-ins for the VP. Time-based workflow (Option A) is typically for one-off alerts based on a date field, not for a permanent weekly habit. Email actions (Option C) and alerts (Option D) notify users but do not create the trackable task record required for the dashboard component.

NEW QUESTION # 132

If you change the data type from a Checkbox to a Picklist, it can cause data loss.

- A. True
- B. False

Answer: A

NEW QUESTION # 133

Chatter is not available for Mobile Users?

- A. True
- B. False

Answer: B

NEW QUESTION # 134

What is the purpose of the AppExchange? (2 answers)

- A. Partners can download accounts and contacts to collaborate on sales deals
- B. Customers can share and install apps published by Salesforce partners
- C. Support users can install the Salesforce Console for Service customers
- D. Administrators can download and customize pre-built dashboards and reports

Answer: B,D

NEW QUESTION # 135

If you give a user the "Weekly Data Export" permission, which is needed to export data, he or she has view access to all data that is exported and can see all custom objects and fields in the Weekly Export Service regardless of their other profile settings.

- A. True
- B. False

Answer: A

Explanation:

Section: Volume I

NEW QUESTION # 136

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