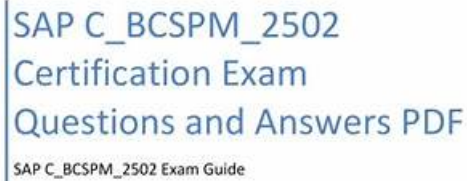


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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q25-Q30):

NEW QUESTION # 25

Which of the following are the benefits of integrating SAP's spend management single Source-to-Pay (S2P) platform? Note: There are 2 correct answers to this question.

- A. Improved access to consistent information across all stakeholders.
- B. Increase in time required to negotiate contracts.
- C. Enhanced ability to personalize procurement strategies for different departments.
- D. Elimination of manual data entry, reducing error risks.

Answer: A,D

NEW QUESTION # 26

What key market trend is driving the need for integrated Spend Management solutions?

- A. A shift toward AI-driven tools
- B. Emphasis on visibility into spending patterns
- C. Increased reliance on manual procurement processes
- D. Decreased focus on sustainability considerations

Answer: B

NEW QUESTION # 27

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. Conventional role-change entries
- B. Traditional manager referrals
- C. AI-generated work statements
- D. AI-generated resume analysis

Answer: D

NEW QUESTION # 28

When analyzing Receivables Management Processes, SAP Business AI brings in several automated functionalities. Which of the

following belong to those functionalities? Note: There are 2 correct answers to this question.

- A. Collection and update of dispute case information
- B. Intelligent collections management
- C. Mass update of journal entry details without impacting financial postings
- D. Automated release of supplier invoice upon customer payment

Answer: A,B

NEW QUESTION # 29

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To ensure you say the right things to the right person at the right time.
- B. To automate the invoicing processes.
- C. To streamline the onboarding process for new suppliers.
- D. To manage and track service level agreements (SLAs).

Answer: A

NEW QUESTION # 30

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