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## Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q102-Q107):

### NEW QUESTION # 102

Universal Containers (UC) uses a Microsoft Azure SQL Data Warehouse to gather information about sales reps' objectives. UC wants to use CRM Analytics to gain insights from this data and automatically load it into a CRM Analytics dataset daily. The data also needs to be transformed and merged with data from the company's org.

Which CRM Analytics user interface features should be used to complete these requirements?

- A. Analytics REST API used in conjunction with dataflows/recipes.
- **B. Microsoft Azure SQL Data Warehouse Connector used in Conjunction with dataflows/recipes**
- C. CRM Analytics Connector for Excel used in conjunction with dataflows/recipes

**Answer: B**

### NEW QUESTION # 103

What can a consultant accomplish in the Predictions page of a model?

- A. Estimate the impacted business value of using Einstein Discovery.
- B. If it is decided to follow some of the Einstein Recommendations for model improvement, see what the new model metrics would be.
- **C. Create predicted outcome value by manually selecting values for some of the predictor fields.**

**Answer: C**

Explanation:

In the Predictions page of a model within CRM Analytics (formerly Einstein Discovery), users have the capability to interact with the model to see how different input values affect predictions. Here's a detailed look at what can be accomplished:

\* Manual Input of Predictor Values: Users can manually input or change values for predictor fields to see how these changes alter the predicted outcomes. This is especially useful for testing hypothetical scenarios and understanding how sensitive the model is to various inputs.

\* Real-Time Interaction: This functionality provides a hands-on way to explore the model's behavior, offering immediate feedback on how input variations impact predictions, which can help in refining the model or in training users on its application.

\* Scenario Analysis: By adjusting predictor values, users can conduct scenario analyses, which are crucial for strategic planning and decision-making.

### NEW QUESTION # 104

A CRM Analytics consultant is working on Sales dashboards with multiple datasets and advanced queries in the Sales Analytics app.

Sales managers in the organization have been given Editor/Manager access to the app, whereas sales reps have been given Viewer access.

Some dashboards that are in progress are not ready to be rolled out to sales reps and should only be viewable by sales managers. How should the consultant accomplish this?

- A. Remove the dashboard from the 'Run App' navigation list so the sales reps cannot navigate to these dashboards.
- **B. Leverage the CRM Analytics asset visibility feature to hide the assets from the users.**
- C. Duplicate the dashboards and their respective datasets, and move the assets to a separate app for the sales rep.

**Answer: B**

Explanation:

In CRM Analytics, you can control the visibility of dashboards and other assets using the asset visibility feature. This allows the consultant to restrict access to specific assets (like dashboards) for certain groups of users, such as sales reps, without needing to duplicate datasets or move dashboards to another app.

This is the most efficient way to manage access for dashboards in progress while allowing only sales managers to view the in-progress dashboards.

### NEW QUESTION # 105

A customer has a dataset consisting of over 300 unique product names. They request a prediction model with the product names included.

Which action should the CRM Analytics consultant take?

- A. Run the model using the default variables in the Product object.
- **B. Split the analysis into multiple models with each having fewer products.**
- C. Use SKU numbers rather than product names to increase clarity.

**Answer: B**

### NEW QUESTION # 106

A system administrator and a CRM Analytics consultant are working together on deploying a recipe/dataflow and a dataset to another org. Prior to this deployment, a package was deployed with all the custom fields used in the dataflow and dataset. While running the recipe/dataflow in the target environment, the consultant encounters multiple errors related to these custom fields. How should this be resolved?

- A. Check whether the consultant has been provided access to these custom fields on the target org.
- B. Check whether the system administrator has been provided access to these custom fields on the target org.
- **C. Check whether the Analytics Integration user has been provided access to these custom fields on the target org.**

**Answer: C**

### NEW QUESTION # 107

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