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Salesforce Nonprofit-Cloud-Consultant Exam is an ideal way to gain practical skills and demonstrate your expertise in successfully implementing Salesforce solutions for nonprofit organizations. Nonprofit-Cloud-Consultant exam evaluates your knowledge on various topics including fundraising, marketing, donor management, program management, and other essential components of nonprofit operations. Additionally, you will need to demonstrate your ability to apply best practices relevant to nonprofit organizations by leveraging the features and functionalities of Salesforce Nonprofit Cloud.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q48-Q53):

NEW QUESTION # 48

A nonprofit offers courses that grant teachers credit toward maintaining their teaching certification. Teachers can enroll in an annual cohort to complete the course modules together. The nonprofit needs to track the courses each teacher completes and the credits awarded to them.

Which solution should a consultant recommend?

- A. Engagement Plans
- B. Self-Service Portal
- C. Program Management Module
- D. Service Cloud

Answer: C

Explanation:

For a nonprofit offering courses that grant teachers credit toward maintaining their teaching certification, the Program Management Module (PMM) is the best solution to track course completions and credits awarded.

PMM allows the nonprofit to manage program enrollments, track progress, and report on outcomes effectively.

Steps:

- * Set up the Program Management Module to include the specific courses offered and the credits awarded for each course.
- * Create Program Engagement records for each teacher enrolling in the annual cohort, linking them to the relevant course modules.
- * Track the completion of course modules and update the credits awarded to each teacher within their Program Engagement records.
- * Use custom reports and dashboards to monitor progress, track completions, and generate reports on credits awarded to teachers.

References:

CertGod Nonprofit Cloud Consultant Guide: Recommends using PMM for tracking program enrollments, progress, and outcomes.

Salesforce Documentation on Program Management Module: Provides detailed instructions on setting up and using PMM for managing educational programs.

NEW QUESTION # 49

The event manager for a nonprofit organization periodically imports a cleaned, structured list of event registrations. Now should the consultant set up the TDTM Trigger Handlers?

- A. Disable Opportunity Contact Role trigger handlers.
- B. Disable the Trigger Handler using Apex instead of TDTM.
- C. Disable TDTM for all users.
- D. Disable TDTM for specific users.

Answer: D

Explanation:

Explanation

<https://powerofus.force.com/s/article/NPSP-Disable-Trigger-Handlers#ariaid-title3>

NEW QUESTION # 50

A nonprofit wants to use Salesforce technology to train and test its employees on skills related to brand messaging, creating support cases for IT, and publishing online videos.

Which solution should the consultant recommend?

- A. Knowledge
- B. Prompts for In-App Guidance
- C. myTrailhead
- D. Custom Help pages

Answer: C

Explanation:

myTrailhead is the best solution for a nonprofit organization that wants to train and test its employees on various skills such as brand messaging, creating support cases for IT, and publishing online videos.

myTrailhead provides a customized learning experience that can be tailored to specific needs and allows for interactive and engaging training modules. This solution also includes testing capabilities to assess employee understanding and track progress over time.

References:

Nonprofit Cloud Consultant Guide: myTrailhead is recommended for creating customized and engaging training modules that can be tracked and assessed over time.

NEW QUESTION # 51

A nonprofit wants a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the 'General Fund' GAU. The nonprofit wants to add filters so only the gifts connected to the 'Annual Campaign' are shown.

Which report should the consultant implement?

- A. GAU Allocations with Opportunity report type and filter on the GAU Allocation object for Campaign = 'Annual Campaign' and General Accounting Unit = 'General Fund'
- B. Opportunity report type with cross filter for Opportunities with GAU Allocations with filter on the cross filter for Campaign = 'Annual Campaign' and General Accounting Unit = 'General Fund'
- C. Opportunity report type with cross filter for Opportunities with GAU Allocations and filter on Opportunity object for the Primary Campaign Source = 'Annual Campaign' and on the GAU Allocations object for General Accounting Unit = 'General Fund'
- **D. GAU Allocations with Opportunity report type and filter on the Opportunity object for the Primary Campaign Source = 'Annual Campaign' and filter on the GAU Allocation object for General Accounting Unit = 'General Fund'**

Answer: D

Explanation:

To create a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the "General Fund" GAU and adds filters to show only the gifts connected to the "Annual Campaign," the consultant should use the "GAU Allocations with Opportunity" report type. This report type allows for filtering on both Opportunity and GAU Allocation fields.

Steps to Create the Report:

* Select Report Type:

* Go to the Reports tab and create a new report using the "GAU Allocations with Opportunity" report type.

* Add Filters:

* Filter on the Opportunity object for the Primary Campaign Source = "Annual Campaign."

* Filter on the GAU Allocation object for General Accounting Unit = "General Fund."

* Customize Report:

* Add the necessary fields from both the Opportunity and GAU Allocation objects to the report layout.

* Save and run the report to view the desired data.

References:

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Create and Customize Reports in Salesforce

NEW QUESTION # 52

An employee has been terminated at a nonprofit. The nonprofit's system admin immediately disabled the former employee as a Salesforce user but is concerned the employee may have exported exposed login credentials to multiple external systems before departing.

Which feature should the consultant recommend to protect this data in the future?

- **A. Named Credentials**
- B. Organization-wide Defaults
- C. Individual Object
- D. Shield Platform Encryption

Answer: A

Explanation:

To protect data and secure login credentials for external systems, the consultant should recommend using Named Credentials.

Named Credentials simplify the management of authentication for external systems by storing login credentials securely within Salesforce. This approach reduces the risk of exposed credentials and ensures that data remains protected even if an employee is

terminated.

Steps:

Configure Named Credentials in Salesforce for each external system.

Store the authentication details securely within Salesforce.

Use Named Credentials in Apex code and integrations to access external systems.

Regularly review and update Named Credentials as needed to maintain security.

Reference:

CertGod Nonprofit Cloud Consultant Guide: Discusses the use of Named Credentials for securing access to external systems.

Salesforce Documentation on Named Credentials: Provides setup and usage instructions.

NEW QUESTION # 53

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