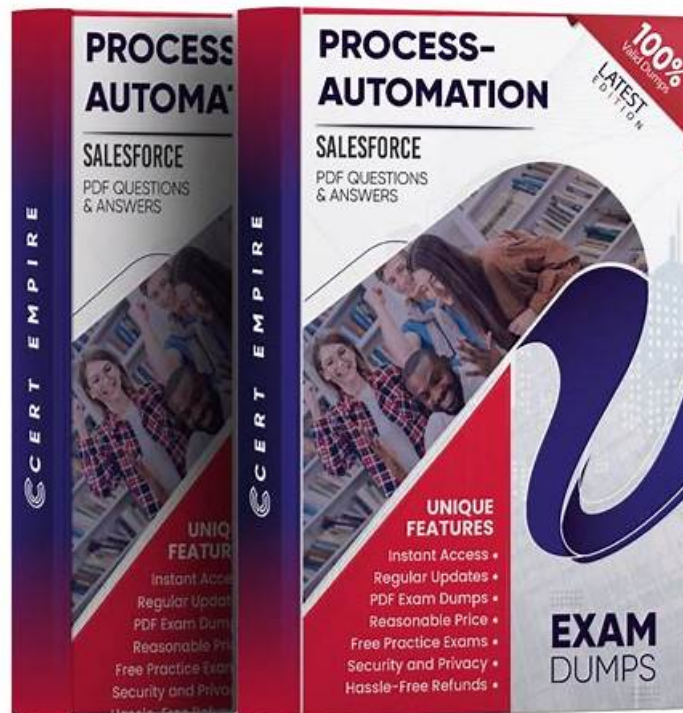


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Salesforce Process Automation Accredited Professional Sample Questions (Q77-Q82):

NEW QUESTION # 77

Which two business processes can be automated using an approval process?

- A. Change the status of a timecard after a Manager has reviewed it.
- B. Change the value in a date field to TODAY() when the Account Owner changes the 'Customer Type' field from "prospect" to "customer."
- C. Change the address on all child Contact records when the address on the parent Account record is updated.
- D. Create an interview record when a candidate has been selected in a recruiting process.

Answer: A,D

NEW QUESTION # 78

What 's the difference between the Run and Debug buttons in Flow Builder?

- A. The Debug button creates a draft version of the flow.
- B. The Run button cannot make a call to an external system in sync mode.
- C. The Debug button displays details for debugging the flow.
- D. The Run button cannot make an asynchronous call to an external service.

Answer: C

Explanation:

In Flow Builder, the Run and Debug buttons allow admins to test flows, but with key differences.

The Run button executes the flow in its current version and provides no visibility into how each element behaves.

The Debug button, however, allows the admin to enter input variables, simulate flow execution, and see detailed step-by-step outcomes such as:

Element execution paths

Variable assignments

Errors

Screens encountered

Therefore, the Debug button is best for troubleshooting and understanding flow logic in real time.

Option D is correct - it accurately reflects the purpose of the Debug button.

Incorrect Options:

A). Debug does not create a draft version.

B and C. These options are technically incorrect and unrelated to the functional difference between the buttons.

Reference Extracts from Salesforce Process Automation Study Guide:

"Use the Debug button to test flows and view real-time, step-by-step execution details including input/output values."

"The Run button simply launches the current saved flow and does not provide logs or trace information."

NEW QUESTION # 79

Which global variable contains the record's values immediately before the flow runs?

- A. \$PRIORVALUE Formula Field
- B. \$Flow
- C. \$Record
- D. \$Record__Prior

Answer: D

Explanation:

In Record-Triggered Flows, the global variable \$Record__Prior is used to reference the values of the record as they existed immediately before the flow was triggered. This is extremely useful for comparing field values before and after changes.

Correct Option:

D). \$Record__Prior - # This variable allows conditional logic based on field changes (e.g., IF Stage changes from Prospect to Closed).

Incorrect Options:

A). \$Flow contains system variables about the current flow execution.

B). \$Record contains the current values (post-change).

C). PRIORVALUE is used in formulas, but not as a standalone global variable in Flow.

Reference Extracts from Salesforce Help - Use PriorValue in Record-Triggered Flows:

"Use \$Record__Prior in flows to access the record's values before the triggering update."

NEW QUESTION # 80

An administrator wants to update a record, in the future, when a specified time is reached. Which tool should the Administrator use?

- A. Workflow Rules
- B. Process Builder
- C. Flow Builder
- D. Approvals

Answer: C

Explanation:

To update a record in the future when a specific time condition is met, the correct tool is Flow Builder, specifically using a Scheduled Path in a Record-Triggered Flow or a Scheduled Flow.

Salesforce supports:

Scheduled Paths in Record-Triggered Flows: Executes actions after a specified time has passed since a triggering event.

Scheduled Flows: Autolaunched flows that are configured to run at specific intervals or times, independent of user interaction or record changes.

Incorrect Options:

A). Approvals: Used for routing records through approval steps, not for time-based updates.

B). Process Builder: While it supports scheduled actions, Salesforce is deprecating its use in favor of Flows.

C). Workflow Rules: Time-based workflow actions are legacy and being phased out in favor of Flow.

Reference Extracts from Salesforce Process Automation Documents / Study Guide:

"Scheduled flows are ideal for automating tasks that must be executed at a specific future date and time."

"Record-triggered flows can use scheduled paths to delay automation until after a defined period."

NEW QUESTION # 81

Which tools are included with the Lightning Flow product?

- A. Lightning App Builder and Process Builder
- B. Process Builder and Flow Builder
- C. Process Builder, Flow Builder, and Approvals
- D. Lightning Experience and Flow Builder

Answer: B

NEW QUESTION # 82

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